# A G E N D A

# MONTHLY MEETING OF THE BOARD OF DIRECTORS OF THE <u>INDUSTRIAL DEVELOPMENT BOARD</u> OF THE CITY OF CHATTANOOGA, TENNESSEE

# Monday, May 2, 2022 @ 11:00 AM

- 1. Call meeting to order.
- 2. Confirmation of Meeting Advertisement and Quorum Present.
- 3. Minutes Approval April 4, 2022, Monthly Meeting.
- 4. Recognition of any person wishing to address the Board.

## 5. **Resolution:**

- (a) Accept and approve a Tax Increment Financing Application from RP Access, LLC for the North Access Road Area a/k/a the North River Commerce Center.
- 6. Other Business and Discussion Items:
  - (a) Website.
- 7. Adjournment.



# INDUSTRIAL DEVELOPMENT BOARD MONTHLY MEETING MINUTES

John P. Franklin Sr. City Council Building Chattanooga, Tennessee for April 4, 2022 11:05 AM

Present were Althea Jones (Vice-Chair), Patrick Sharpley (Secretary), Gordon Parker (Assistant Secretary), Ray Adkins, and James Floyd. Absent were Jimmy F. Rodgers, Jr. (Chair) and Kerry Hayes.

Also present were Phillip A. Noblett (Counsel for the Board); Bill Payne and Jason Payne (City Engineering); Michael Marino (Jacobs Engineering); Daisy W. Madison; Eleanor Liu (City Finance); Jermaine Freeman (Economic Development); Justin Steinmann (Public Works); and Alicia Juhl (Henderson Hutcherson & McCullough).

Ms. Jones called the meeting to order and established that the meeting was duly advertised.

#### MEETING OF MARCH 7, 2022 – MINUTES APPROVAL

On motion of Mr. Adkins, seconded by Mr. Parker, the minutes of the March 7, 2022, meeting were unanimously approved.

#### PERSONS ADDRESSING THE BOARD

There was no one present wishing to address the Board.

# PRESENTATION BY ALICIA JUHL, MANAGER HENDERSON HUTCHERSON & MCCULLOUGH IDB AUDIT REPORT ENDING JUNE 30, 2021

Ms. Alicia Juhl presented the IDB Audit Report ending June 30, 2021. Ms. Juhl spoke about the required communications in the audit process and will go over some of the highlights in the numbers.

The audit opinion is usually the highest of importance of those listening. This was a clean report on page 2 of the Financial Statements which is an unmodified opinion. As part of the standards, they provide reasonable assurance that the Financial Statements are free from material misstatements and are fairly presented in accordance with the U.S. Generally Accepted Accounting Principles. An audit is designed to provide reasonable but not absolute assurance. Although they do not perform the detailed examination of all transactions, there still is a risk of material misstatements not detected by them.

The plan, scope, and timing of the audit is laid out in the engagement letter. They work through that with the management and personnel. Everything went as planned. Regarding significant accounting policies, there were no new disclosures applicable for the IDB audit report ending June 30, 2021. There were no disclosures reflected in the financials that need to be looked at.

Accounting estimates were evaluated and the most significant was relied to allowance for bad debt on Southeast Tennessee Development loans. The management and staff were very cooperative throughout the process providing what was needed to perform their procedures and to come to their opinion today to present the report.

As far as they are aware, there were no consultations with other auditors or accountants, and through the audit process, they did not propose any adjusting journal entries or any uncorrected misstatements in the audit. They decided to test the numbers. It is not necessarily designed for fraud or deficiencies in term of controls, but as they go through the process, they definitely bring those things to the Board's attention. They did not become aware of any through this process. There will be a representation letter that will be signed after approval by the Board that signifies the Board's approval of the audit.

Statements of Net Position on pages 8 and 9 state Assets and Liabilities and Net Position which reflect a certain period of time which is June 30, 2021. This is looked at from year to year. You can see fluctuations, but with the nature of the activities of the Board, it is project based. You will see the fluxes in revenue in some years of expenses and different activities that result in more cash or cashless. These statements include all of the projects, TIFs, Economic Development incentives, and also the due diligence statement.

Cash did increase by 78% this year. There was a little bit more activity with the inclusion of more studies with due diligence. There was an increase in receivables which is more of a timing thing when funds are available to pay or when the shared expenses are sent out. Current Assets changed by less than 1%. In conjunction with the receivables, you see some fluctuation in liabilities than the prior year. There was a little more activity through the projects this year.

Total Current Liabilities and Total Current Assets calculate the current ratio to show whether an organization is able to meet its current liabilities. The organization's current ratio is 2.87. As a benchmark, you want to be between 1.5 and 3. The Board is well within that recommended range.

In Net Position, there is an increase of \$581,265. On page 10, there is the activity that resulted in that position increase. Similar to last year, there were revenues from the City, County, State, and an addition of TVA with the due diligence studies. There were some fluctuations in the expenses for the TIFs.

The Cash Flow Statement identifies the category of business that came in and out in cash and taking out the accrual side of the numbers on page 11 of the financials. The no disclosures on pages 13-19 will highlight each of the significant accounting policies used. There are combined schedules in the back for details of the programs on pages 20-23 that will give the analysis.

### **VOLKSWAGEN FINANCE REPORT**

Ms. Eleanor Liu stated that since last October there have been very few transactions. The presentation of this report has changed from monthly to quarterly. There is nothing to report. There were no transactions. Expenditures are the same. Overall percent, spent, encumbered, and contingencies are at 98.84%.

On motion of Mr. Parker, seconded by Mr. Sharpley,

A RESOLUTION AUTHORIZING THE INDUSTRIAL DEVELOPMENT BOARD CHAIR OR VICE-CHAIR AND CITY FINANCE OFFICER TO EXECUTE A MANAGEMENT REPRESENTATION LETTER FOR THE AUDITOR, HENDERSON, HUTCHERSON & McCULLOUGH, PLLC, FOR FISCAL YEAR ENDING JUNE 30, 2021.

Mr. Noblett stated this resolution allows the auditor to do the work again for the year. It has already been signed at this point in time by the Chief Finance Officer for the City. Ms. Jones will need to sign the letter today to authorize that to occur.

After further discussion, the resolution was unanimously adopted.

On motion of Mr. Adkins, seconded by Mr. Floyd,

A RESOLUTION TO RESCIND INDUSTRIAL DEVELOPMENT BOARD RESOLUTION CONCERNING ENVIRONMENTAL AND ECONOMIC INFRASTRUCTURE IMPROVEMENT PROJECT (E2I2) ADOPTED FEBRUARY 7, 2022, TO CLARIFY PROJECT FUNDING SOURCES, PROJECT OWNERSHIP, **AND** REGULATORY **COMPLIANCE** REQUIREMENTS; AND AUTHORIZING THE INDUSTRIAL DEVELOPMENT BOARD CHAIR OR VICE-CHAIR TO **REVISED EXECUTE** A **MEMORANDUM** OF UNDERSTANDING WITH THE CITY OF CHATTANOOGA FOR THE DESIGN AND CONSTRUCTION OF MULTI-WET-WEATHER STORAGE FACILITIES TO REDUCE WET-WEATHER WASTEWATER OVERFLOWS WITHIN THE **COLLECTION** REGIONAL WASTEWATER **SYSTEMS** RELATIVE TO THE ENVIRONMENTAL AND ECONOMIC INFRASTRUCTURE IMPROVEMENT PROJECT (E2I2) WITH THE HAMILTON COUNTY WASTEWATER TREATMENT AUTHORITY, FOR AN ESTIMATED TOTAL PROJECT COST OF ONE HUNDRED TWENTY-FIVE MILLION DOLLARS (\$125,000,000.00).

Mr. Noblett stated that the Board previously acted on this item in February, and the City Council has done a revised resolution which simply revises the agreement previously approved to allow for the IDB to take the ownership during the construction of this project. After the construction project is completed, it will be returned back to the City in accordance with this MOU which is necessary under the agreement for the financing to be accomplished in the appropriate manner. Folks from Jacobs Engineering and the Public Works Department are here. Ms. Madison is also present.

Mr. Justin Steinmann, Assistant Director of Administration for the Waste Resources Division of Public Works was present and was happy to answer any questions. Mr. Steinmann stated the Council adopted this revised version at the meeting last week. We are clarifying funding sources and being clear that this is being funded by a combination of SRF loans, cash, and WIFIA loans. We are also clarifying that the IDB is authorizing the City to hiring a City consultant to manage and execute the e2i2 project. The MOU says the agent, but it actually is the consultant we hire as part of the process. A number of the changes were as a result of the WIFIA application process which is the loan package we are pursuing with the EPA. It is being clarified that the project would be leased to the City during the construction and then returned to the City at the end of construction. We included some additional detail on how funds would be transferred much like the Hardy Street extension, and also clarifying that if there are any additional requirements that WIFIA puts in place as part of the application approval that those be followed. That is the general summary of the changes.

Mr. Noblett stated that one of the changes from the last version of this document is under Article V, which references in that section talks about Development Authority duties. The Development Authority is the IDB who will retain ownership of the property and will lease back to the City during construction. The Development Authority will transfer all constructed infrastructure and property to the Waste Resources Division following the completion of construction and will award a design build contractor. The funds process will come through this entity in accordance with federal, state, and local requirements. Those are really the only differences from the last version which is required in order for the design build process to be concluded through the IDB.

After further discussion, the resolution was unanimously adopted.

On motion of Mr. Sharpley, seconded by Mr. Adkins,

A RESOLUTION AUTHORIZING THE INDUSTRIAL DEVELOPMENT BOARD OF THE CITY OF CHATTANOOGA BOARD COUNSEL, PHILLIP A. NOBLETT, TO EXECUTE AN AFFIDAVIT OF SCRIVENER'S ERROR, IN SUBSTANTIALLY THE FORM ATTACHED, CONTAINING THE CORRECTION OF THE LEGAL DESCRIPTION OF PARCEL NO. 2 IN WARRANTY DEED DATED JULY 2, 2014, INSTRUMENT NO. 2014080400207, BOOK 10272, PAGE 44, IN THE REGISTER'S OFFICE OF HAMILTON COUNTY, TENNESSEE, RELATING TO A DRIVEWAY ON THE AMAZON SITE.

Mr. Noblett stated that last month the Board passed the approval so that the folks who were involved in the financing of Amazon's plant could have the correct description of a roundabout and driveway involved. Amazon gave us a description, but the description had an error in it. We then had to complete that so they could complete the project. That one error for the parcel was a typographical error in the legal description which was revised and will be filed with the Register of Deed's Office. The financing is now happy. That is the only issue involved here.

After further discussion, the resolution was unanimously adopted.

### OTHER BUSINESS AND DISCUSSION ITEMS

# <u>Steam Logistics (John Ross Property, 329 Market Street) - executed Brownfield Voluntary</u> <u>Agreement and Notice of Land Use Restrictions.</u>

Mr. Noblett stated that we have been working with the Tennessee Department of Environment and Conservation. Mr. Jermaine Freeman stated as part of the remediation process the building in question needs some environmental remediation. The IDB along with 329 Market Street will sign on as parties to a Brownfield Voluntary Agreement which ensures that the IDB is protected from any liability regarding anything having to do with how the site originally was environmentally impacted in the years past. The item is acknowledging that the signature of the Chair is needed to have the IDB sign on as a party to the Brownfield Voluntary Agreement.

Mr. Noblett stated we will also need to have a Notice of Land Use Restrictions filed with the Register of Deed's Office while the property is owned by the IDB so no one can do anything on the property that is in violation. This construction project is also at 329 Market Street since they are doing the work. They are responsible for completing that as well. Once the work is completed, the Notice of Land Use Restrictions may be lifted. That will be in place since the IDB is owner of the property during that time because it is a PILOT piece of property. Mr. Freeman stated the entire process will be overseen by the Tennessee Department of Environment and Conservation. TDEC will sign off on the document and file it with the Register of Deed's Office. This is informational for right now.

### Website.

Mr. Freeman stated that he has been in contact with the Chair, and they are in the process of scheduling some time with the IT Director to talk about the website. Mr. Freeman will take any feedback to IT. Mr. Noblett stated he thinks the Chair is driving that bus. The Chair will inform the Board.

After further discussion, the meeting adjourned at 11:25 a.m.

| APPROVED:                    | PATRICK SHARPLEY, Secretary |
|------------------------------|-----------------------------|
| AFFROVED.                    |                             |
| JIMMY F. RODGERS, JR., Chair |                             |

#### **RESOLUTION**

A RESOLUTION OF INTENT ACCEPTING THE APPLICATION AND ATTACHMENTS FROM RP ACCESS, LLC AS COMPLETE AND SUBMISSION OF THE TAX INCREMENT FINANCING APPLICATION FOR THE NORTH ACCESS ROAD AREA A/K/A THE NORTH RIVER COMMERCE CENTER TO THE CHATTANOOGA CITY COUNCIL FOR CONSIDERATION AND APPROVAL.

BE IT RESOLVED, that the Tax Increment Financing Application and attachments be accepted from RP Access, LLC as complete and submission of the application for the North Access Road Area a/k/a the North River Commerce Center to the Chattanooga City Council for consideration and approval.

ADOPTED: May 2, 2022

|                             | THE INDUSTRIAL DEVELOPMENT BOARD OF THE CITY OF CHATTANOOGA |
|-----------------------------|---|
| Attest:                     |   |
|                             | JIMMY F. RODGERS, JR., Chair                                |
| PATRICK SHARPLEY, Secretary |   |

# TAX INCREMENT FINANCING APPLICATION

Please return the completed application and supporting documentation to:

The Industrial Development Board for the City of Chattanooga 100 East 11<sup>th</sup> Street, Suite 200 Chattanooga, Tennessee 37402 (423) 643-8250

## TIF Application Lead-In Statement and Justification

The Industrial Development Board of the City of Chattanooga views its core mission as the promotion of economic development and growth in the City of Chattanooga, and in particular commercial and industrial projects that involve a significant capital investment and the generation of new jobs with wages in excess of the annual average wage in the City. The TIF Program is designed for economic development projects that provide improvements to public infrastructure in blighted and under-utilized areas of the City of Chattanooga and in other properties designated by Hamilton County Commission and City Council.

Please address the following factors as they related to your Project:

#### **Economic Development**

| Vill the proposed Project involve significant capital investment and the generation of new jobs with wage a excess of the City of Chattanooga annual average wage?       |
|--|
| Yes X No (If yes, please specify in detail, using additional sheets if necessary) See attached.  |
|  |
| Blight Removal   |
| Vill the proposed Project remove blight?  Yes X No(If yes, please specify in detail, using additional sheets if necessary)  See attached.                                |
|  |
| Pursuit of Community Plan or Policy  |
| Will the proposed Project further the pursuit of an existing community plan or policy?  Yesx No (If yes, please specify in detail, using additional sheets if necessary) |
| See attached.  |

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| Will the<br>Yes | e proposed Project address environmental remediation?  No_x (If yes, please specify in detail, using additional sheets if necessary)   |
|-----------------|--|
|                 |  |
| Public          | Infrastructure Neëd  |
|                 | e proposed Project address current public infrastructure needs?  No  |
| f yes:          | Are the proposed public infrastructure improvements identified in the County's or City's current Capital Improvements Plan?  |
|                 | Yes No_x (If yes, please specify in detail, using additional sheets if necessary)  |
|                 |  |
|                 | Are the proposed public infrastructure improvements indentified in any County or City plans?  Yes No_x (If yes, please specify in detail, using additional sheets if necessary)  |
|                 |  |
| Plan or         | proposed public infrastructure improvements are not in the County or City Capital Improvement any other existing City or County plan, please describe in detail the public's need for the public ucture and the basis for the priority or urgency for the public infrastructure, as requested by ention. |
| See a           | ttached.   |
| O               | ther (please specify)  |
|                 |  |

**Environmental Remediation** 

| L Appl | licant Information  |  |  |  |
|--------|---|--|--|--|
| 1.     | Name of Applicant: Access Road, LLC   |  |  |  |
| 2.     | Business Name and Address:  |  |  |  |
|        | 832 Georgia Avenue, Chattanooga, TN 37402   |  |  |  |
|        |   |  |  |  |
|        | State of Organization: Tennessee  |  |  |  |
| 3.     | Contact Person: Matthew B. Phillips   |  |  |  |
|        | Phone Number:(423) 654-7104   |  |  |  |
|        | Fax Number:   |  |  |  |
|        | E-Mail Address:mphillips@risepartners.net   |  |  |  |
| 4.     | Website: <u>www northrivercommerce com</u>  |  |  |  |
| 5.     | Type of Business Entity:  Sole Proprietorship For-Profit Corporation X Limited Liability Company  Limited Partnership General Partnership Nonprofit Corporation |  |  |  |
| 6.     | Provide the street addresses of the project site:   |  |  |  |
|        | 4546 N. Access Road; 4463 N Access Road; 4513 N. Access Road;   |  |  |  |
|        | and 4538 N. Access Road.  |  |  |  |
|        |   |  |  |  |
| 7,     | Provide a legal description of the project site and a description of the leased premises, if applicable.  |  |  |  |
| _      | See attached.   |  |  |  |
| 8.     | Currently, does the Applicant own or lease the property? (Check one)  |  |  |  |
|        | Own Lease X Neither   |  |  |  |

| Evid | ence of Site Control:  |
|------|--|
| A.   | If the Applicant owns the project site, attach a copy of the Applicant's deed. Also indicate:  |
|      | Mortgage Holder(s):  |
|      | Total annual mortgage payment (principal & interest) \$  |
|      | Total outstanding balance of existing mortgage(s): \$  |
|      | Name, address, and phone numbers of other persons or entities having an ownership interest in the property to be developed, if applicable:   |
|      |  |
|      |  |
|      |  |
|      |  |
|      |  |
|      | •  |
| В.   | If the Applicant has a <u>contract or option to purchase</u> the project site, attach a copy of the agreement or option contract. Also indicate: Contract is subject to confidentiality requirements a not authorized to disclose it. We certify that we are |
|      | Date contract was signed: 06/28/2021 / contract for the purchase Project.  |
|      | Closing/expiration date: 09/01/2022 //   |
| C. I | f the Applicant currently leases or will lease the project site, attach a copy of the lease or lease option contract. Also indicate:   |
|      | Legal name of Owner as noted on the deed(s):   |
|      |  |
|      | Name of person who signed lease for Tenant(lessee):  |

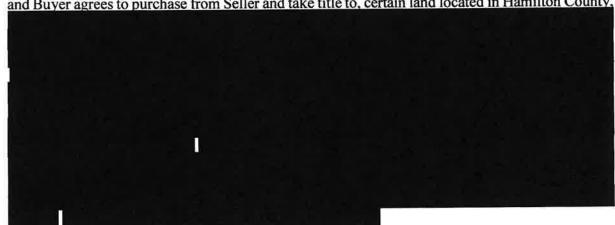
# 28th PURCHASE AND SALE AGREEMENT

THIS PURCHASE AND SALE AGREEMENT (this "Agreement") is made and entered into as of this day of June, 2021, by and between INV PERFORMANCE SURFACES, LLC, a Delaware limited liability company, having an address of 133 Peachtree Street, Atlanta, Georgia 30303 ("Seller"), and RP ACCESS, LLC, a Tennessee limited liability company, having an address of 832 Georgia Avenue, Suite 507, Chattanooga, Tennessee 37402 ("Buyer").

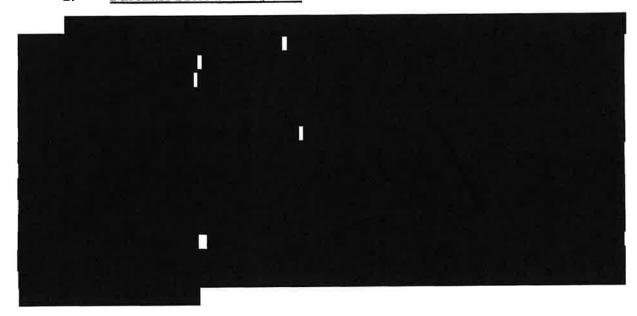
In consideration of the mutual covenants contained herein, and other good and valuable consideration, the receipt and sufficiency of which are acknowledged by Seller and Buyer, Seller and Buyer agree as follows:

#### Conveyance.

Upon the terms and conditions herein set forth, Seller agrees to sell and convey to Buyer, and Buyer agrees to purchase from Seller and take title to, certain land located in Hamilton County,



#### 2. Purchase Price and Payment.



IN WITNESS WHEREOF, the parties hereto have set their hands as of the day and year indicated next to their signatures.

#### **SELLER:**

| <b>INV PERFORMANCE S</b> | SURFA | CES, |
|--------------------------|-------|------|
|--------------------------|-------|------|

LLC, a Delaware limited liability company

By:

Name: Server J. Greenfield II

Title: Authorized Signatory

Date 6/25/2021 | 8:05:56 PM EDT

Ph. Ilips

**BUYER**:

RP ACCESS, LLC, a Tennessee limited

liability company

By:

Name: Mothew

Title: President

Date: 6/25/21

# II. Project Description

| Revenues: \$ see attached   | assistance requested (in curre   | nt dollars), to be paid from 11                                     |
|---|--|---|
| Also provide a breakdown of the See attached.   | ne capital costs and the financin  | g costs to be paid by TIF Rev                                       |
| Number of years TIF assistance (existing policy is that TIF tran  |  | erm of 15 years).   |
| Has any other government assis<br>provided to the Applicant or the  | stance (funds, tax incentives, or<br>e property? (Check one): Yo                       | other economic benefits) bec<br>es X No                             |
| If yes, describe the type, source   | e, and amount of assistance pro-   | vided:  |
| *   |  |   |
| •   |  |   |
| bill for each parcel. Copies of   | tax onis can be obtained from  | me only of Chananiooga, On  |
| 7262; and Hamilton County<br>Tennessee 37416, phone (423)<br>CLT # (Parcel<br>Identification Number)  | Assessor's Office, 6135 He   | ennessee 37402, phone (423)<br>eritage Park Drive, Chattan<br>Taxes |
| 7262; and Hamilton County<br>Tennessee 37416, phone (423)<br>CLT#(Parcel  | Assessor's Office, 6135 He 209-7300.   | eritage Park Drive, Chattan   |
| 7262; and Hamilton County<br>Tennessee 37416, phone (423)<br>CLT # (Parcel<br>Identification Number)  | Assessor's Office, 6135 He 209-7300.   | eritage Park Drive, Chattan   |
| 7262; and Hamilton County<br>Tennessee 37416, phone (423)<br>CLT # (Parcel<br>Identification Number)  | Assessor's Office, 6135 He 209-7300.  Assessed Value  description of the project. Be a | Taxes  Taxes  as specific as possible about t                       |
| 7262; and Hamilton County Tennessee 37416, phone (423)  CLT # (Parcel Identification Number)  See attached.  Project Narrative: Write a brief scope of work, type of constructions. | Assessor's Office, 6135 He 209-7300.  Assessed Value  description of the project. Be a | Taxes  Taxes  as specific as possible about to                      |

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|   | 10-11-11-11-11-11-11-11-11-11-11-11-11-1 |       |
|---|--|-------|
| 3-31-300 - 41 - 140   | cwasses w                                |       |
| Sand-Section Control of the Control |  | -41   |
| Land Area of Project Area (in   | square feet or acres); approx 88 acres   |       |
| Zoning Classification of Proje  | ct Area (by parcel): M-1                 |       |
| Land Area of Plan Area (in so   | puare feet or acres):approx 488 acres    |       |
|   | Area (by parcel): M-1                    |       |
| Use of Funds (Entire Project):  | Amount                                   | Perce |
| Land Acquisition  | \$ Please see attached breakdown %       |       |
| Site Development  | \$                                       |       |
| Public Improvements   | \$ %                                     |       |
| Building Costs (Hard)   | \$%                                      |       |
| Soft Costs  | \$%                                      |       |
| TOTAL:  | \$100%                                   |       |
| Sources of Funds:   | Amount Percent                           |       |
| Owner's Faules  | see attached breakdown  S  %             |       |
| Owner's Equity Construction Loan  | \$                                       |       |
| Mezzanine   | \$%                                      |       |
| Seller Financing  | \$ %                                     |       |
| Tax Increment *   | \$ %                                     |       |
| Other   | S%                                       |       |
| TOTAL:  | \$ 100 <u>%</u>                          |       |
| Total Estimated Project Cost:   | \$See attached breakdown                 |       |
| When will construction start (Month/Year)? est, September 1, 2022   |  |       |

20. Please list what public improvement(s) are eligible for tax increment financing and estimated

| Category A   | <u>Ouantity</u>                                      |       | Estimated Cost                        |
|--|--|-------|---------------------------------------|
| Site Work / Grading:                               | 1 LS_  | \$    | 7,769,649                             |
| Storm Sewers:                                      | 1 LS   | \$    | See Breakdown Below                   |
| Pipes:   | 10,830 LF  | \$    | 2,279,111                             |
| Structures:  | 84 EA  | \$    | 806,740                               |
| Stormwater Facilities:                             | 1 LS   | \$    | 598,000                               |
| Flood Control:                                     | N/A  | \$    | -                                     |
| Retaining Walls/Tunnels:                           | Walls: 765 LF  | \$    | 362,250                               |
| Sanitary Sewer Lines:                              | 1 LS   | \$    | See Breakdown Below                   |
| Pipes:   | 6,140 LF   | \$    | 1,721,368                             |
| Structures:  | 24 EA  | \$    | 280,132                               |
| Water Lines:                                       | 1 LS   | \$    | 2,091,425                             |
| Paving / Driveways:                                | 78,938 SY  | \$    | 4,908,775                             |
| Street, Curbs, Gutters:                            |  | \$    | 1,640,350                             |
| Ramps/Roads/Bridges:                               | 21,025 LF<br>N/A                                     | \$    | -                                     |
| Off-Street Parking Structures:                     | N/A  | \$    |                                       |
| Sidewalks:   | N/A  | \$    |                                       |
| Landscaping / Fencing:                             | 1 EA_  | \$    | 350,000                               |
| Artificial Lighting:                               | 1 EA   | \$    | 425,000                               |
| Greenways/Walking Trails:                          | N/A_   | \$    | <u> </u>                              |
| Mass /Public Transit Facilities:                   | N/A  | \$    |                                       |
| Traffic Signals:                                   | 2 F.A.   | \$    | 350,000                               |
| Signage:   | N/A  | \$    | -                                     |
|  |  | (11)  |                                       |
|  | TOTAL CATEGORY A                                     | \$    | 23,582,800                            |
| Category B   | Quantity   |       | Estimated Cost                        |
| Electrical Services:                               | N/A  | \$    | =                                     |
| Utility Infrastructure:                            | N/A  | \$    | ) <del>=</del> :                      |
| Utility Under-grounding:                           | N/A  | \$    |                                       |
| Telecom Services:                                  | N/A  | \$    |                                       |
| Utility Relocation:                                | 1 LS   | \$    |                                       |
| Other Items:                                       | N/A  | \$    | · ·                                   |
|  |  | 0.11  |                                       |
|  | TOTAL CATEGORY B                                     | \$    | <u>(*)</u> ;                          |
| Other public improvements an engineering review of | nts (provide a description and b<br>cost estimates): | reako | down of costs in sufficient detail fo |
|  |  |       |                                       |

| 21.      | Development Team   |  |  |  |  |
|----------|--|--|--|--|--|
|          | Please list the business name, contact person, address, work and fax phone numbers, and email address for the following members of the Development Team:   |  |  |  |  |
|          | Contractor: Wright Brothers (Chris Curtis, 1500 Lauderdale Memorial Highway, P.O. Box 437, Charleston, TN 37310, 423-336-2261, ccurtis@wbcci.com).  The Conlan Company (Scott Ross, 1800 Parkway Pl, #1010, Marietta, GA 30067, 770-423-8024, scottross@conlancompany.com).        |  |  |  |  |
|          | Architect/Engineers:  Barge Design (Civil Engineer) (Ben Nemec, 1110 Market St., Chattanooga, TN 37402 423-805-9740, ben.nemec@bargedesign.com); Randall Paulson (Architect) (John Stantz, 85-A Mill St., Suite 200, Roswell, GA 30075, 770-650-9558, jstantz@randallpaulson.com). |  |  |  |  |
|          | Accountant: Daniel Barber (832 Georgia Avenue, Suite 507, Chattanooga, TN 37402, 423-654-7104,   |  |  |  |  |
|          | dbarber@risepartners.net).   |  |  |  |  |
|          | Project Manager: Sam Berry (832 Georgia Avenue, Suite 507, Chattanooga, TN 37402,  |  |  |  |  |
|          | 423-654-7104, sberry@risepartners.net).  |  |  |  |  |
| Ŀ        | Construction Manager: D. Martin & Partners (1400 Stornoway Lane, Suite 2, Hixson, TN 37343   |  |  |  |  |
|          | 423-400-9510, doug@dmartinpartners.com).   |  |  |  |  |
|          | Development Consultant: N/A  |  |  |  |  |
| III, Suj | oplemental Information   |  |  |  |  |
| request  | o Applicant – All Exhibits from the checklist must be complete before IDB staff will submit your for tax increment financing for initial consideration by the Hamilton County Commission and/or nooga City Council.  |  |  |  |  |
| 22.      | Submit the following as Exhibits to the Application that will include the information set forth in the following checklist:  |  |  |  |  |
|          | Exhibit A - Tax Increment Application Affidavit  |  |  |  |  |
|          | Exhibit B – History of the Development Entity  |  |  |  |  |
|          | Exhibit C - Site Plan and Rendering (identify public improvements eligible for TIF)  |  |  |  |  |
|          | Exhibit D - List and Breakdown of Sources and Uses of Funds to undertake project   |  |  |  |  |
|          | Checklist  |  |  |  |  |

Exhibit A - Tax Increment Application Affidavit (submitted for preliminary qualification):

Applicant will pay IDB Application Fee of \$\_1,500.00

Applicant will list and specify all Eligible TIF Costs in detail

Applicant will acknowledge the maximum tax incentive available for the Project (See Sections 4.1 through 4.3 for guidance)

Applicant and/or the lead financing entity will sign an affidavit that the project would not be financially feasible, if it were not for the Tax Increment Financing.

# Exhibit B - Declaration of Development Team and Disclosure of Principals and Entity, including:

History of the Development Entity Resumes of all principals and key individuals Organizational structure of the development entity

# Exhibit C - Description and Narrative of the Development Project, including:

Copies of Project Contracts and/or Memoranda of Understanding
Detailed Performance/Construction Schedule
Site Plan and Rendering w/qualifying public improvements identified
Copies of Deeds, Leases, and Option Contracts
FIRMette from FEMA issued Flood Insurance Rate Maps (FIRMs) www.msc.fema.gov
Photographs of Property
Tax Bills
Survey
Maps of the Plan Area and the Project Area

## Exhibit D - Project Funding and Financial Information, including:

List and breakdown of Sources and Uses of Funds to undertake Project

Detailed projections of TIF Revenues by parcel for the term of the requested TIF and narrative describing the basis and assumptions for the projections

Pro-forma financial statement for five (5) years (if multiple entities are involved, the pro forma statements should be prepared on an entity basis and on a consolidated basis)

Current financial statements (2 yrs.); P & L (2 yrs.); and Balance Sheet (2 yrs.)

(if newly formed, a copy of a balance sheet as of the most recent month-end)

Current banking relationships

Evidence of bonding capacity or letter of credit

#### VII. Signature

I, the undersigned, affirm that the project descriptions, numerical and financial estimates, and all other information I have provided in this Application are true and complete to the best of my knowledge. I have read and understood the requirements described in this Application, including the Tax Incentive Financing Program of The Industrial Development Board of the City of Chattanooga. Furthermore, I certify that I am authorized to initiate the TIF application process on behalf of the Applicant and the Project described.

The undersigned, furthermore, agrees to provide such additional information and documentation, from time to time, as the Board may consider necessary or convenient to determine the advisability of providing tax increment financing to the Applicant.

The undersigned agrees to pay or reimburse the Board for all costs, fees and expenses, including attorneys' fees, incurred by the Board in considering, evaluating, and enforcing the provisions of the Application and

4816-8152-1188.1 A-9

the Policies and Procedures of the Tax Increment Financing Program. In certain instances the Board may require that principals of the Applicant guarantee the payment of the above costs and supply the Board with financial statements of such principals.

#### Legal Disclaimer

COMPLETION OF THIS APPLICATION DOES NOT ENTITLE THE APPLICANT TO FINANCIAL ASSISTANCE. ANY SUCH ASSISTANCE MUST BE APPROVED BY THE CITY COUNCIL OF THE CITY OF CHATTANOOGA, TENNESSEE OR THE HAMILTON COUNTY COMMISSION

# **AFFIDAVIT**

## TO

# TIF APPLICATION

| I. Ma   | atthew B. Phillips , being fi   | rst duly sworn, depose and state under   |
|---|---|--|
| penalty of perjur   | ry as follows:  | _  |
| 1,  | I am a corporate officer, managing member, g  | eneral partner or sole proprietor of   |
| Access F  | Road LLC  |  |
| (Corporation/LL Application ("Site"), The Application for the | Applicant represents that this Application and all the purpose of obtaining financial assistance unde   | ed Partnership). Applicant submits this for the project located at information furnished in support of the The Industrial Development Board of |
| the City of Chat<br>best of Applican                          | nttanooga Tax Increment Financing Program ("TIF nt's knowledge and belief.  | Program") are true and complete to the   |
| 2.<br>submittal require<br>the City of Chatt                  | Applicant hereby acknowledges and declares rements for tax increment financing assistance from transcoga (the "IDB"):                                       | that it will comply with the following m The Industrial Development Board of   |
| (i)<br>for tax in   | Applicant will list and specify all costs of qualified increment financing;   | d improvements to Public Infrastructure  |
| (ii)<br>Project;  | Applicant will acknowledge the maximum tax inco   | rement reimbursement available for the   |
| (iii)<br>the time   | Applicant will pay a tax increment financing applie of application;   | cation fee of $$1,500$ to the IDB at   |
| (iv)  | Applicant will be required to pay the IDB , which will be deducted annually out   | an administration fee equal to of the TIF Revenues.  |
| 5. public improven or more of the fo                          | Applicant acknowledges and declares that no coments proposed to be financed with tax increment following reason(s) as checked by Applicant:                 | other reasonable means of financing the financing are available, because of one  |
|   | X (i) The Project, including the public in through cash on hand or through debt financing for a reasonable rate of return to the Applicant; or              | nprovements, if financed by Applicant<br>rom a private lender, would not result in   |
|   | (ii) Applicant would not undertake the ful<br>the Application through resources reasonably available.   | Il set of improvements contemplated in lable to the Applicant.   |
| 6. IDB, its employexpenses (include                           | Applicant hereby agrees that Applicant shall at all oyees, officers, directors, counsel, and consultanding reasonable attorney fees), and liabilities of an | nts against all losses, costs, damages,  |

from, arising out of or relating to the acceptance, consideration, approval, or disapproval of this Application for tax increment financing assistance.

| DATED this 25th day of                    |   |
|---|---|
| Signature                                 | Title President                                   |
| Signed and sworn to before me this        | 25h day of April, 20_22                           |
| STATE OF TENNESSEE NOTARY PUBLIC OF HAMIL | Sarah Ryan  Notary Public  My commission Expires: |

# **Tax Increment Financing Application**

### **Economic Development**

Access Road, LLC (the "Applicant") proposes a public-private partnership to meet an immediate need in the Chattanooga area for class A industrial space. There are no new 100,000+ square foot industrial buildings available within the City of Chattanooga today. According to the Chattanooga Area Chamber of Commerce, this lack of available facilities and the lack of available industrial land has hindered the community's economic development activities. The community cannot afford to wait until McDonald Farms is developed several years from now. The City and County are missing out on economic development opportunities right now. The Applicant is willing to invest over \$100 million — without a commitment from a single tenant or purchaser — to create a new class A industrial park with more than 800,000 square feet of space. Development of the Project will improve Hamilton County and the City of Chattanooga's competitive position within the southeast and will bolster their ability to attract high-profile, quality businesses to the Chattanooga area. This public-private partnership will help restore a depleted inventory of industrial real estate, meet a portion of the high demand for industrial space in the Chattanooga region, and will cater to the needs of businesses interested in locating operations in the Chattanooga region.

The attached Chattanooga Mixed-Use Industrial Park Economic Impact Analysis conducted by Younger (the "Younger Study") contains a projection of anticipated benefits of the Project. The Younger Study projects a one-time economic impact over \$170 million and approximately \$1 million in local taxes for the City and County during construction alone. Once the Project is complete and fully operational, the Younger Study estimates the economic impact of over \$150 million a year, including generating around \$1 million in property taxes (excluding funds allocated to the TIF). The Younger Study projects the Project could create 600 direct jobs, as well as 700 construction jobs. While the numbers from the Younger Study are all projections as the Applicant has not yet secured any commitments from end users, there is no doubt that the Project will answer an immediate need in the Chattanooga area for industrial space and support economic development in the region.

# **Blight Removal**

The Applicant intends to redevelop the Project, which is a portion of the former DuPont site, in order to maximize the availability of industrial space. When DuPont opened its Chattanooga plant for production in the 1940s, its impact on the community was immediate and profound. The company quickly grew into one of Chattanooga's primary employers and utilized portions of its land to benefit local residents. Since DuPont left Chattanooga in 2015, the former plant and surrounding area has operated in a significantly smaller capacity. At the peak of DuPont's operations, DuPont employed some 6,000 local employees, whereas the DuPont site's current occupant employs roughly 350 employees.

The Project's current state can be characterized as underutilized and aging, consisting primarily of empty parking lots, abandoned baseball fields, and vacant land. The Project presents an opportunity to redevelop this area and rejuvenate what was once a major manufacturing hub in

the City of Chattanooga by providing industrial facilities to meet the ever-growing demand for industrial space in the Chattanooga area. The applicant will be spending over \$100 million on this Project, of which over \$23.5 million will be infrastructure improvements required to operate this Project as a large industrial park.

## Pursuit of Community Plan or Policy

The Chattanooga-Hamilton County Regional Planning Agency's "Renewing Our Vision: Comprehensive Plan Update 2030 Phase 1 of Growing Forward" (the "Plan") emphasizes the pursuit of development projects that encourage economically vibrant communities. In order to sustain these types of communities, the Plan dictates that growth should ensure adequate services and infrastructure meet the demands of new developments without compromising existing services. The Plan also provides that development should be directed towards locations with existing or planned infrastructure.

The Project and associated redevelopment aligns closely with these guiding principles. Development of this industrial park (and revitalization of the former DuPont site) along the North Access Road corridor has the potential to meet immediate demand for industrial space in the Chattanooga community, create over one thousand jobs, and have a positive economic impact on the Chattanooga community at large. In addition, the intent of the Project is to redevelop and expand existing infrastructure at a site that is currently being underutilized.

#### **Public Infrastructure Need**

As part of the Project, the Applicant will spend over \$23.5 million on public infrastructure (as detailed in response to #20 on the TIF application) required to build and service an industrial park of over 800,000 square feet. The proposed public infrastructure improvements that the Applicant will install at the Project would replace aging infrastructure designed to service a single-use facility with improved and updated infrastructure capable of supporting a large industrial park with multiple facilities serving varying needs. In addition to the proposed structural developments, the intent of the Project is to bring storm water control mechanisms at the site up to standard, improve traffic control and safety on North Access Road, and further expand on-site utility access. These changes will assist in preserving the integrity of the environment surrounding the Project, promote increased safety for residents frequenting the area, and enhance the potential economic impact of property along the North Access Road corridor by providing public infrastructure improvements necessary for a large industrial park.

Item 7: Legal Descriptions

[See attached]

## TRACT 1: OUTPARCEL A:

Land Located in the City of Chattanooga, Hamilton County, Tennessee. Being a part of Tract Two of the Property of INVISTA S.à.r.l., of record in Deed Book 9925, Page 253, Register's Office, Hamilton County, Tennessee, (ROHC), and being more particularly described as follows:

BEGINNING at a point on the Northern Right-of-Way Line (R/W) of North Access Road with the intersection of the Southeastern R/W line of the DuPont Parkway, said point also being located 0.3 feet, Southeast of a CONCRETE MONUMENT OLD;

Thence in a Northerly Direction along said R/W of DuPont Parkway the following Courses and Distances:

THENCE North 01 degrees 10 minutes 30 seconds West, for a distance of 157.3 feet, to an Iron Rod Old {IR(O)};

THENCE North 26 degrees 21 minutes 20 seconds East, for a distance of 349.9 feet, to an IR(O);

THENCE North 44 degrees 17 minutes 10 seconds East, for a distance of 711.2 feet, to a CONCRETE MONUMENT OLD;

THENCE North 20 degrees 32 minutes 50 seconds East, for a distance of 175.3 feet to a CONCRETE MONUMENT OLD;

THENCE North 18 degrees 21 minutes 50 seconds East, for a distance of 134.4 feet to a CONCRETE MONUMENT OLD;

THENCE North 75 degrees 08 minutes 00 seconds West, for a distance of 39.3 feet, to a CONCRETE MONUMENT OLD;

THENCE North 06 degrees 27 minutes 10 seconds East, for a distance of 137.6 feet, to a CONCRETE MONUMENT OLD;

THENCE North 05 degrees 19 minutes 50 seconds East, for a distance of 173.9 feet, to an IR(O) POINT;

THENCE North 15 degrees 11 minutes 50 seconds West, for a distance of 44.9 feet, to an IR(O);

THENCE along the South Terminus of the Right-of-Way of Bob Ray Drive, South 69 degrees 53 minutes 00 seconds East, for a distance of 56.1 feet, to an IR(O);

THENCE South 10 degrees 21 minutes 10 seconds East, for a distance of 86.5 feet, to an IR(N);

THENCE South 20 degrees 30 minutes 40 seconds West, for a distance of 83.2 feet, to an IR(N);

THENCE South 11 degrees 37 minutes 20 seconds East, for a distance of 75.0 feet, to an IR(N);

THENCE South 63 degrees 41 minutes 50 seconds East, for a distance of 125.9 feet, to an IR(N);

THENCE South 23 degrees 44 minutes 40 seconds West, for a distance of 21.3 feet, to an IR(N);

THENCE South 65 degrees 41 minutes 20 seconds East, for a distance of 310.8 feet, to an IR(N);

THENCE South 28 degrees 36 minutes 30 seconds East, for a distance of 35.4 feet, to an IR(N);

THENCE South 24 degrees 06 minutes 30 seconds West, for a distance of 972.9 feet, to a PK NAIL AND DISK NEW;

THENCE South 65 degrees 41 minutes 00 seconds East, for a distance of 408.7 feet, to a PK NAIL AND DISK NEW;

THENCE South 23 degrees 43 minutes 10 seconds West, for a distance of 537.5 feet, to an IR(N);

Thence in a Northwesterly direction along the irregular Northern R/W of North Access Road the following Courses and Distances:

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 14.2 feet, to a POINT;

THENCE South 76 degrees 22 minutes 00 seconds West, for a distance of 65.0 feet, to a POINT:

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 265.3 feet, to a POINT;

THENCE North 17 degrees 21 minutes 30 seconds West, for a distance of 80.4 feet, to a POINT:

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 75.0 feet, to a POINT:

THENCE South 69 degrees 21 minutes 50 seconds West, for a distance of 70.7 feet, to a POINT:

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 123.3 feet, to a POINT;

THENCE North 20 degrees 38 minutes 10 seconds West, for a distance of 70.7 feet, to a POINT:

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 75.0 feet, to a POINT;

THENCE South 72 degrees 22 minutes 40 seconds West, for a distance of 67.3 feet, to a point which lies 1.25 feet, Northeast of a CONCRETE MONUMENT OLD;

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 226.2 feet, to the POINT OF BEGINNING.

#### CONTAINING 25.75 Acres, more or less.

All as shown on survey drawing by True Line Company, Land Surveyors, Job No. 16-7791, Dated January ..., 2017.

27265\_00/21010/MM1-4861-5043-9962\_1

# TRACT 2: OUTPARCEL B:

Land Located in the City of Chattanooga, Hamilton County, Tennessee. Being a part of Tract Two of the Property of INVISTA S.à.r.l., of record in Deed Book 9925, Page 253, Register's Office, Hamilton County, Tennessee, (ROHC), and being more particularly described as follows:

COMMENCE at a point on the Northern Right-of-Way Line (R/W) of North Access Road, with the intersection of the Western R/W line of the Norfolk Southern Railway, said point also being located 0.9 feet southeast of a CONCRETE MONUMENT OLD;

THENCE northwesterly along the aforesaid R/W line of North Access Road the following courses and distances:

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 671.1 feet, to a Point:

THENCE North 68 degrees 29 minutes 50 seconds West, for a distance of 100.1 feet, to a Point:

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 699.5 feet, to an IRON ROD NEW {IR(N)} which is the POINT OF BEGINNING;

THENCE containing northwesterly along the aforesaid R/W line of North Access Road the following courses and distances:

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 100.5 feet, to a POINT:

THENCE North 61 degrees 20 minutes 50 seconds West, for a distance of 200.6 feet, to a POINT:

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 400.0 feet, to a POINT:

THENCE North 50 degrees 06 minutes 40 seconds West, for a distance of 93.4 feet, to a POINT;

THENCE North 65 degrees 38 minutes 10 seconds West, for a distance of 20.8 feet, to a CROSS MARK NEW;

THENCE North 23 degrees 43 minutes 10 seconds East, for a distance of 537.6 feet, to a CROSS MARK NEW;

THENCE South 65 degrees 42 minutes 40 seconds East, for a distance of 712.1 feet, to a RAIL ROAD SPIKE NEW;

THENCE South 43 degrees 47 minutes 50 seconds East, for a distance of 111.0 feet, to a IR(N); THENCE South 24 degrees 07 minutes 20 seconds West, for a distance of 537.2 feet, to the POINT OF BEGINNING.

CONTAINING 10.49 Acres, more or less.

All as shown on survey drawing by True Line Company, Land Surveyors, Job No. 16-7791, Dated January , 2017.

# TRACT 3: OUTPARCEL C:

Land Located in the City of Chattanooga, Hamilton County, Tennessee. Being a part of Tract Three of the Property of INVISTA S.à.r.l., of record in Deed Book 9925, Page 253, Register's Office, Hamilton County, Tennessee, (ROHC), and being more particularly described as follows:

BEGINNING at a point on the Southern Right-of-Way Line (R/W) of North Access Road, with the intersection of the Western R/W line of the Norfolk Southern Railway, said point also being located 0.5 feet Southeast of a CONCRETE MONUMENT OLD;

THENCE Southwesterly along the Western R/W of Norfolk Southern Railway the following Courses and Distances:

THENCE South 49 degrees 19 minutes 30 seconds West, for a distance of 293.8 feet to a POINT;

THENCE in a curve to the right, having a Radius of 2,814.9 feet, and an Arc Length of 1,302.1 feet; being subtended by a Chord having a bearing of South 62 degrees 34 minutes 30 seconds West for a distance of 1,290.6 feet to an IRON ROD NEW;

THENCE Northwardly along the west line of a 50 foot wide Joint Access Easement the following Courses and Distances:

THENCE North 07 degrees 14 minutes 20 seconds West, for a distance of 359.0 feet to a POINT;

THENCE in a curve to the right, having a Radius of 1,373.1 feet, and an Arc Length of 749.5 feet; being subtended by a Chord having a bearing of North 08 degrees 23 minutes 50 seconds East for a distance of 740.2 feet to a POINT;

THENCE North 24 degrees 02 minutes 00 seconds East, for a distance of 278.1 feet to an IRON ROD NEW;

Theree Southeasterly along the Southern R/W of North Access Road the following Courses and Distances:

THENCE South 65 degrees 38 minutes 10 seconds East, for a distance of 470.8 feet to a POINT;

THENCE South 24 degrees 21 minutes 50 seconds West, for a distance of 15.0 feet to a CONCRETE MONUMENT OLD;

THENCE South 65 degrees 38 minutes 10 seconds East, for a distance of 844.9 feet to the POINT OF BEGINNING.

CONTAINING 24.54 Acres, more or less.

All as shown on survey drawing by True Line Company, Land Surveyors, Job No. 16-7791, Dated January 1, 2017.

# TRACT 4: OUTPARCEL D:

Land Located in the City of Chattanooga, Hamilton County, Tennessee. Being a part of Tract Four of the Property of INVISTA S.à.r.l., of record in Deed Book 9925, Page 253, Register's Office, Hamilton County, Tennessee, (ROHC), and being more particularly described as follows:

BEGINNING at a point on the Southern Right-of-Way Line (R/W) of North Access Road, with the intersection of the Eastern R/W line of the Norfolk Southern Railway, said point also being located 0.4 feet Southwest of a CONCRETE MONUMENT OLD;

Thence Southeasterly along the Southern R/W of North Access Road the following Courses and Distances:

THENCE South 65 degrees 38 minutes 10 seconds East, for a distance of 569.8 feet, to a POINT:

THENCE South 57 degrees 42 minutes 40 seconds East, for a distance of 100.2 feet, to a CONCRETE MONUMENT OLD;

THENCE in a curve to the left, having a Radius of 1,945.3 feet, and an Arc Length of 426.1 feet; being subtended by a Chord having a bearing of South 72 degrees 04 minutes 50 seconds East, for a distance of 425.2 feet, to a CONCRETE MONUMENT OLD;

THENCE South 79 degrees 57 minutes 00 seconds West, for a distance of 152.4 feet, to a CONCRETE MONUMENT OLD;

THENCE South 10 degrees 08 minutes 20 seconds East, for a distance of 170.0 feet, to a POINT, {said Point being located South 10 Degrees 08 minutes 20 seconds East 79.2 feet from a CONCRETE MONUMENT OLD};

THENCE Southwesterly along the Southern Lines of aforesaid property of INVISTA S.à.r.l., the following courses and distances:

THENCE South 74 degrees 44 minutes 50 seconds West, for a distance of 433.4 feet, to a POINT;

THENCE South 82 degrees 16 minutes 00 seconds West, for a distance of 378.9 feet, to a POINT;

THENCE South 76 degrees 21 minutes 50 seconds West, for a distance of 135.0 feet, to a POINT;

THENCE South 76 degrees 21 minutes 50 seconds West, for a distance of 280.0 feet, to a POINT;

THENCE South 77 degrees 49 minutes 50 seconds West, for a distance of 673.2 feet, to a POINT:

THENCE South 63 degrees 12 minutes 50 seconds West, for a distance of 100.0 feet, to a POINT;

THENCE South 71 degrees 01 minutes 50 seconds West, for a distance of 465.1 feet, to a point which lies 5.0 feet, Northeast of an IRON ROD NEW;

THENCE North 08 degrees 52 minutes 10 seconds East, for a distance of 378.2 feet, to an IRON ROD NEW:

THENCE Northeasterly along the Southeast R/W of Norfolk Southern Railway the following courses and Distances:

THENCE in a curve to the left, having a Radius of 2,914.9 feet, and an Arc Length of 1,332.7 feet; being subtended by a Chord having a bearing of North 62 degrees 25 minutes 20 seconds East for a distance of 1,321.1 feet to a POINT;

THENCE North 49 degrees 19 minutes 30 seconds East, for a distance of 351.4 feet to the POINT OF BEGINNING.

CONTAINING 26.38 Acres, more or less.

All as shown on survey drawing by True Line Company, Land Surveyors, Job No. 16-7791, Dated January , 2017.

# Item 11: TIF Assistance

\$8,754,500 plus the cost of issuance, debt service reserve (if any) and interest.

Item 19

| CLT # (Parcel Identification Number) | Assessed Value | Taxes                     |
|--------------------------------------|----------------|---------------------------|
|                                      |                | City / County             |
| 119H A 003                           | \$ 457,400     | \$10,291.50 / \$10,233.41 |
| 119H A 001.05                        | \$ 404,400     | \$ 9,099.00 / \$ 9,047.64 |
| 110P B 001.02                        | \$ 741,000     | \$16,672.50 / \$16,578.39 |
| 110P B 001                           | \$1,768,000    | \$39,780.00 / \$39,555.46 |
| 119H A 001                           | \$ 164,280     | \$ 3,696.30 / \$ 3,675.44 |
| 119H A 003.01                        | \$ 0           | \$ 7,187.88/Exempt        |
| 119H A 001.03                        | \$ 0           | \$ 9,360.96 / Exempt      |
| 119HA 001.04                         | \$ 0           | \$ 4,179.00 / Exempt      |
| 119H A 003.02                        | \$ 50,600      | \$ 1,138.50 / \$ 1,132.07 |

# Chattanooga Tax Bill

| State Grid       | 119H A 003       | Flags |  |
|------------------|------------------|-------|--|
| Property Address | 4538 N ACCESS RD |       |  |

| Bill #          | 27574                         |            |                                |
|-----------------|-------------------------------|------------|--------------------------------|
| Bill Type       | Real Property                 | Bill Year  | 2021                           |
| Status          | Complete                      |            | and the second particles again |
| Owner Name      | INVISTA SARL                  |            |                                |
| Mailing Address | ATTN: TAX DEPT<br>PO BOX 2900 | Assessment | \$457,400.00                   |
| Lien Due        | \$0.00                        | CBID       | \$0.00                         |

# **Billing Information**

| Year | Transaction Type | Fee Type | Amount      |  |
|------|------------------|----------|-------------|--|
| 2021 | Tax Billing      | City Tax | \$10,291.50 |  |

# **Payment Information**

| Last Payment Date | Total Amount Paid to Date |
|-------------------|---------------------------|
| 02/23/2022        | \$10,291.50               |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

Total Due

\$0.00

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.

# Hamilton County Trustee Property Tax Inquiry

## **Bill Hullander - Hamilton County Trustee**

210 Courthouse @ 625 Georgie Ave. Chattanooga, TN 37492 Phone: (423) 269-7270 Fax: (423) 269-7271 Office Hours: Mon - Fri 6:00em-6:00pm except these holidays

# **Hamilton County Tennessee**

A great place to work and live.

- \*) Trustee Home
- **±** Satellite Location Directions
- General Property Tax FAQs
- Current Property Tax Rates Email the Trustee
- 🖭 Tax Roll File
- Delinquent File Download

Other Links

County Officials & Departments Hamilton County Assessor Hamilton County Register Of Deeds Trustee - Tax Bill

#### **Return to Property Details**

GIS Printing Tips

| State Grid          | 119H A 003       | Flags | None |
|---------------------|------------------|-------|------|
| District            | Chattanooga (1)  |       |      |
| Property<br>Address | 4538 N ACCESS RD |       |      |

| Bill Type       | Real Property  | Bill Year  | 2021                 |
|-----------------|--|------------|----------------------|
| Status          | Complete   | Bill #     | 31899                |
| Mailing Address | INVISTA SARL<br>ATTN: TAX DEPT<br>PO BOX 2900<br>WICHITA KS, 67201 | Assessment | <b>\$</b> 457,400.00 |
| Legal Desc      | 1. BOUNDED N BY RR S BY TENN RIVER 2. 3. 4.                        |            |                      |

#### **Billing Information**

| Date      | Transaction Type | Fee Type   | Amount      |
|-----------|------------------|------------|-------------|
| 9/21/2021 | Tax Billing      | County Tax | \$10,233.41 |

#### **Payment Information**

|                      | OBBHRO Caras Baranor | THE CONTRACTOR TO | American      |
|----------------------|----------------------|-------------------|---------------|
| Date Paid            | Transaction Type     | Payment <b>ID</b> | Amount        |
| 2020022              |                      | 4145351           | (\$10,233.41) |
| 1 <i>717717</i> 1177 | Payment              | 7 170001          | (4.mlmax)     |

Total Due \$0.00

MAKE CHECKS PAYABLE AND MAIL TO:

HAMILTON COUNTY TRUSTEE 625 Georgia Ave., Room 210 Chattanooga, TN 37402-1494

Send any suggestions about this site to County Webmaster
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| State Grid       | 119H A 001.05    | Flags |
|------------------|------------------|-------|
| Property Address | 4546 N ACCESS RD |       |

| Bill #          | 87212                         |            |              |
|-----------------|-------------------------------|------------|--------------|
| Bill Type       | Real Property                 | Bill Year  | 2021         |
| Status          | Complete                      |            | 4-1          |
| Owner Name      | INVISTA SARL                  |            |              |
| Mailing Address | ATTN: TAX DEPT<br>PO BOX 2900 | Assessment | \$404,400.00 |
| Lien Due        | \$0.00                        | CBID       | \$0.00       |

### **Billing Information**

| Year | Transaction Type | Fee Type | Amount     | ł |
|------|------------------|----------|------------|---|
| 2021 | Tax Billing      | City Tax | \$9,099.00 |   |

### **Payment Information**

| Last Payment Date | Total Amount Paid to Date |
|-------------------|---------------------------|
|                   |                           |
| 02/23/2022        | \$9,099.00                |

MAKE CHECKS PAYABLE AND MAIL
TO:
City Treasurer
101 E 11th St Room 100
Chattanooga TN 37402

|           | TANK OF THE PARTY. | The state of the s | 16.75 |
|-----------|--------------------|--|-------|
| Total Due |                    | \$0.00   |       |

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax.">https://paydirect.link2gov.com/ChattPropertyTax.</a>

# Hamilton County Trustee Property Tax Inquiry

### **Bill Hullander - Hamilton County Trustee**

210 Courthouse © 625 Georgia Ave. Chattanooga, TN 37402 Phone: (423) 209-7270 Fax: (423) 209-7271 Office Hours: Mon - Fri Sidtam-4idOpm except these holidays

### **Hamilton County Tennessee**

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### Trustee - Tax Bill

### **Return to Property Details**

**GIS** Printing Tips

| State Grid          | 119H A 001.05  | lage   | 1       | None  |              |
|---------------------|--|--------|---------|-------|--------------|
| District            | Chattanooga (1)  |        | - 1     |       |              |
| Property<br>Address | 4546 N ACCESS RD   |        |         |       |              |
| Bill Type           | Real Property  |        | Bill Ye | ear   | 2021         |
| Status              | Complete   |        | Bill#   |       | 31898        |
| Mailing<br>Address  | INVISTA SARL<br>ATTN: TAX DEPT<br>PO BOX 2900<br>WICHITA KS, 67201 |        | Asses   | sment | \$404,400.00 |
| Legal Desc          | 1. S OF ACCESS RD DUPONT RECRIAREA                                 | EATION |         |       |              |
|                     | 2.<br>3.<br>4.   |        |         |       |              |

Billing Information

| Date      | Transaction Type | Fee Type   | Amount     |
|-----------|------------------|------------|------------|
| 9/21/2021 | Tax Billing      | County Tax | \$9,047.64 |

### **Payment Information**

| Date Paid | Transaction Type | Payment ID | Amount       |
|-----------|------------------|------------|--------------|
| 2/22/2022 | Payment          | 4145350    | (\$9,047.64) |
| ZIZZIZUZZ | raymont          | 11,000     |              |

Total Due \$0.00

MAKE CHECKS PAYABLE AND MAIL TO:

HAMILTON COUNTY TRUSTEE 625 Georgia Ave., Room 210 Chattanooga, TN 37402-1494

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| State Grid       | 110PB 001.02     | Flags |
|------------------|------------------|-------|
| Property Address | 4513 N ACCESS RD |       |

| Bill #          | 23012                         |            |  |
|-----------------|-------------------------------|------------|--|
| Bill Type       | Real Property                 | Bill Year  | 2021   |
| Status          | Complete                      |            | The second secon |
| Owner Name      | INVISTA SARL                  |            |  |
| Mailing Address | ATTN: TAX DEPT<br>PO BOX 2900 | Assessment | \$741,000.00   |
| 3               | FO BOA 2500                   |            |  |

### **Billing Information**

| Year | Transaction Type | Fee Type               | Amount      |
|------|------------------|------------------------|-------------|
| 2021 | Tax Billing      | City Tax               | \$16,672.50 |
| 2021 | Tax Billing      | City Water Quality Fee | \$37,109.52 |

### **Payment Information**

| Last Payment Date | Total Amount Paid to Date |
|-------------------|---------------------------|
| 02/23/2022        | \$53,782.02               |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

| Total Due | \$0.00 |
|-----------|--------|

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.

# Hamilton County Trustee Property Tax Inquiry

### **Bill Hullander - Hamilton County Trustee**

210 Courthouse © 625 Georgie Ave-Chathanooga, TN 37492 Fhone: (423) 209-7270 Fax: (423) 209-7271 Office Hours: Non - Fri 8:00am-4:00pm except these holidays

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### Trusbee - Tax Bill

### **Return to Property Details**

| GIS | Printing | Tips |
|-----|----------|------|
|-----|----------|------|

| State Grid          | 110P E     | 3 001.02   | Flags |            | None |              |
|---------------------|------------|--|-------|------------|------|--------------|
| District            | Chatt      | anooga (1)   |       |            |      |              |
| Property<br>Address | 4513 h     | ACCESS RD  |       |            |      |              |
| Bill Type           |            | Real Property  |       | Bill Year  |      | 2021         |
| Status              |            | Complete   |       | Bill #     |      | 31897        |
| Mailing Addre       | <b>:88</b> | INVISTA SARL<br>ATTN: TAX DEPT<br>PO BOX 2900<br>WICHITA KS, 67201 |       | Assessment |      | \$741,000.00 |
| Legal Desc          |            | 1. TRACT 5 ACCESS ROAD 2.  |       |            |      |              |

### Billing Information

| Date      | Transaction Type | Fee Type   | Americat    |
|-----------|------------------|------------|-------------|
| 9/21/2021 | Tax Billing      | County Tax | \$16,578.39 |

### **Payment Information**

| Date Paid | Transaction Type | Payment ID | Amount        |
|-----------|------------------|------------|---------------|
| 2/22/2022 | Payment          | 4145349    | (\$16,578.39) |

Total Due \$0.00

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HAMILTON COUNTY TRUSTEE 625 Georgia Ave., Room 210 Chattanooga, TN 37402-1494

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| State Grid       | 110PB 001        | Flags | City Water Quality Fee<br>Past Due<br>City Taxes Past Due |
|------------------|------------------|-------|---|
| Property Address | 4501 N ACCESS RD |       |   |

| Bill#           | 23007                              |            |                |
|-----------------|------------------------------------|------------|----------------|
| Bill Type       | Real Property                      | Bill Year  | 2021           |
| Status          | Active                             |            |                |
| Owner Name      | KORDSA INC.                        |            |                |
| Mailing Address | ATTN: AMY MOHN<br>4501 N ACCESS RD | Assessment | \$1,768,000.00 |
| Lien Due        | \$0.00                             | CBID       | \$0.00         |

### **Billing Information**

| Year | Transaction Type | <b>Fee Type</b>        | Amount       |
|------|------------------|------------------------|--------------|
| 2021 | Tax Billing      | City Tax               | \$39,780.00  |
| 2021 | Tax Billing      | City Water Quality Fee | \$102,469.08 |

### **Outstanding Balances**

| Fee                          | Amount       |  |
|------------------------------|--------------|--|
| Taxes & Interest             | \$39,781.00  |  |
| Water Quality Fee & Interest | \$104,176.90 |  |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

| Total Due       | \$145,150.30                        |  |
|-----------------|-------------------------------------|--|
| A               |                                     |  |
| Total due obere | es on the first calendar day of the |  |

Total due changes on the first calendar day of the month if past due. US Postmark honored when

## Hamilton County Trustee Property Tax Inquiry

### **Bill Hullander - Hamilton County Trustee**

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Other Links

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### **Return to Property Details**

**GIS** Printing Tips

| State Grid          | 110P B 001       | Flags | None |
|---------------------|------------------|-------|------|
| District            | Chattanooga (1)  |       |      |
| Property<br>Address | 4501 N ACCESS RD |       |      |

| Bill Type                  | Real Property   | Bill Year  | 2021           |
|----------------------------|---|------------|----------------|
| Status                     | Active  | Bill #     | 36391          |
| Mailing Address Legal Desc | KORDSA INC.<br>ATIN: AMY MOHN<br>4501 N ACCESS RD<br>CHATTANOOGA TN, 37415<br>1. N OF ACCESS RD<br>2. | Assessment | \$1,768,000.00 |
|                            | 3.<br>4.  |            |                |

### **Billing Information**

|           |                  |                  | cetter/sectoring |
|-----------|------------------|------------------|------------------|
| Date      | Transaction Type | <u> Рес Туре</u> | Annount          |
| 9/21/2021 | Tax Billing      | County Tax       | \$39,555.46      |

### Interest/Penalty

Fee

Interest:

Amount

\$1,186.66

Total Due \$40,742.12

IF PAID BY 4/30/2022 U S POSTMARK ACCEPTED

Make Payment

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HAMILTON COUNTY TRUSTEE 625 Georgia Ave., Room 210 Chattanooga, TN 37402-1494

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| State Grid       | 119HA 001        | Flags | City Taxes Past Due |
|------------------|------------------|-------|---------------------|
| Property Address | 4524 N ACCESS RD |       |                     |

| Bill #          | 27569                              |            |              |
|-----------------|------------------------------------|------------|--------------|
| Bill Type       | Real Property                      | Bill Year  | 2021         |
| Status          | Active                             |            |              |
| Owner Name      | KORDSA INC.                        |            |              |
| Mailing Address | ATTN: AMY MOHN<br>4501 N ACCESS RD | Assessment | \$164,280.00 |
| Lien Due        | \$0.00                             | CBID       | \$0.00       |

### **Billing Information**

| Year | Transaction Type | Fee Type | Amount     |
|------|------------------|----------|------------|
| 2021 | Tax Billing      | City Tax | \$3,696.30 |

### **Outstanding Balances**

| Fee              | Amount     |
|------------------|------------|
| Taxes & Interest | \$3,807.18 |

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Total Due \$3,807.18

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax.">https://paydirect.link2gov.com/ChattPropertyTax.</a>

## Hamilton County Trustee Property Tax Inquiry

### Bill Hullander - Hamilton County Trustee

210 Courthous © 625 Georgis Ave. Chattanooga, TN 37402. Phono: (423) 299-7270 Fax: (423) 299-7271 Office Hours: Mon - Fri 6:00am-4:00pm except these holidays

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### Trustee - Tax Bill

### **Return to Property Details**

**GIS** Printing Tips

| State Grid          | 119H A 001   | Flags |        | None  |              |
|---------------------|--|-------|--------|-------|--------------|
| District            | Chattanooga (1)  |       |        |       |              |
| Property<br>Address | 4524 N ACCESS RD   |       |        |       |              |
| Bill Type           | Real Property  | [:    | BIII Y | car   | 2021         |
| Status              | Active   | :     | Bill # | t     | 36392        |
| Mailing<br>Address  | KORDSA INC.<br>ATTN: AMY MOHN<br>4501 N ACCESS RD<br>CHATTANOOGA TN, 37415 |       | Asset  | sment | \$164,280.00 |
| Legal Desc          | 1. TRACT 6 S OF ACCESS RD DUPON<br>RECREATION AREA<br>2.                   | TT    |        |       |              |
|                     | 3.<br>4.   |       |        | 8     |              |

Billing Information

| -         |  |            | PACE SHAPE SANCE |
|-----------|--|------------|------------------|
| Date      | Transaction Type   | Fee Type   | Amount           |
| Date      | A CONTRACTOR AND A SHOPPING THE |            | \$3,675.44       |
| 9/21/2021 | Tax Billing  | County Tax | \$3,073.44       |

**Payment Information** 

| Date Paid           | Transaction Type | Payment IO | Americant    |
|---------------------|------------------|------------|--------------|
| 40000000            | Payment          | 4179950    | (\$3,675.44) |
| I <i>AP</i> 22/2002 | Payment          | 4170000    | (40,01       |

Interest/Penalty

Fee

Interest:

Amount

\$110.28

Total Due

\$110.26

IF PAID BY 4/30/2022 U S POSTMARK ACCEPTED

Make Payment

MAKE CHECKS PAYABLE AND MAIL TO:

HAMILTON COUNTY TRUSTEE 625 Georgia Ave., Room 210 Chattanooga, TN 37402-1494

| State Grid       | 119H A 003.01  | Flags |
|------------------|----------------|-------|
| Property Address | 4500 ACCESS RD |       |

| Bill #          | 27575                                    |            |        |
|-----------------|--|------------|--------|
| Bill Type       | Tax exempt                               | Bill Year  | 2021   |
| Status          | Complete                                 |            |        |
| Owner Name      | CHATT CITY OF                            |            |        |
| Mailing Address | 400 PIONEER BLDG<br>CHATTANOOGA TN 37402 | Assessment | \$0.00 |
|                 | \$0.00                                   | CBID       | \$0.00 |

### **Payment Information**

| Last Payment Date | Total Amount Paid to Date |
|-------------------|---------------------------|
| 01/14/2022        | \$7,187.88                |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

Total Due

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.

\$0.00

| State Grid       | 119H A 001.03    | Flags |  |
|------------------|------------------|-------|--|
| Property Address | 4504 N ACCESS RD |       |  |

| Bill #          | 27572                                    |            |  |  |
|-----------------|--|------------|--|--|
| Bill Type       | Tax exempt Bill Year 2021                |            |  |  |
| Status          | Complete                                 |            | and the second s |  |
| Owner Name      | CHATT CITY OF                            |            |  |  |
| Mailing Address | 400 PIONEER BLDG<br>CHATTANOOGA TN 37402 | Assessment | \$0.00   |  |
| Lien Due        | \$0.00                                   | CBID       | \$0.00   |  |

### **Payment Information**

| Last Payment Date | Total Amount Paid to Date |  |
|-------------------|---------------------------|--|
| 01/14/2022        | \$9,360.96                |  |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

**Total Due** 

\$0.00

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.

| State Grid       | 119HA 001.04     | Flags |
|------------------|------------------|-------|
| Property Address | 4500 N ACCESS RD |       |

| Mailing Address | C/O MC KAMEY ANIMAL CENTER<br>4500 N ACCESS RD | Assessment | \$0.00   |
|-----------------|--|------------|----------|
| Owner Name      | ANIMAL CARE TRUST                              |            |          |
| Status          | Complete                                       |            | 19 - 64- |
| Bill Type       | Tax exempt                                     | Bill Year  | 2021     |
| Bill #          | 27573  |            |          |

### **Billing Information**

| Year | Transaction Type | <b>Fee Type</b>        | Amount     |
|------|------------------|------------------------|------------|
| 2021 | Tax Billing      | City Water Quality Fee | \$4,179.00 |

### **Payment Information**

| Last Payment Date | Total Amount Paid to Date |
|-------------------|---------------------------|
| 10/27/2021        | \$4,179.00                |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

Total Due

\$0.00

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax.">https://paydirect.link2gov.com/ChattPropertyTax.</a>

| State Grid       | 119H A 003.02    | Flags | City Taxes Past Due |
|------------------|------------------|-------|---------------------|
| Property Address | 4530 N ACCESS RD |       |                     |

| Bill #          | 87213                              |            |                    |
|-----------------|------------------------------------|------------|--------------------|
| Bill Type       | Real Property                      | Bill Year  | 2021               |
| Status          | Active                             |            | Landa and American |
| Owner Name      | KORDSA INC.                        |            |                    |
| Mailing Address | ATTN: AMY MOHN<br>4501 N ACCESS RD | Assessment | \$50,600.00        |
| Lien Due        | \$0.00                             | CBID       | \$0.00             |

### **Billing Information**

| Year | Transaction Type | Fee Type | Amount     |
|------|------------------|----------|------------|
| 2021 | Tax Billing      | City Tax | \$1,138.50 |

### **Outstanding Balances**

| Fee              | Amount     |
|------------------|------------|
| Taxes & Interest | \$1,172.66 |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

Total Due \$1,172.66

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.

### 15. Project Narrative:

A new industrial park with over 800,000 square feet of space will be developed on 88 acres on N. Access Road. Deemed *North River Commerce Center*, this industrial park will consist of four Class A new construction buildings, each over 180,000 square feet.

Site work will begin in late Summer/early Fall of 2022 and will consist of demolition of existing conditions (parking lot asphalt, telephone poles, power poles, wooded areas), relocation of existing utilities, site grading, site utility installation, retaining wall construction, site lighting, heavy and standard duty asphalt and concrete paving, on-site roadways, truck courts, truck parking areas, landscaping, Right-of-Way work, and off-site road widenings and traffic signalization along N. Access Rd. Sitework is anticipated to occur from Fall 2022 until late Fall/early Winter 2023.

Vertical construction of the industrial buildings will be in line with the market standard of Class A industrial buildings. The slab-on-grade will be an 11" thick stone and concrete profile. The tilt wall panels for the building's exterior walls will be cast-in-place, 8.5" thick panels with architectural reveals, alternating profiles, and colors for aesthetic purposes. The building's steel package will consist of columns, bracing, and roof decking. Roofing insulation shall be equal to or above an R-20 value and will be a TPO roof. Loading dock doors will be equipped with seals, bumpers, and in some cases levelers. Exterior and interior lights will be LED's. The mechanical, electrical, and plumbing services will vary based on tenant needs, but will have the ability to suit large capacity needs. Tenant buildouts will be delivered on a per tenant basis to suit specific needs. The attached schedule provides more detail on construction timing.

The applicant will obtain construction financing for the Project through a construction loan from a regional or local commercial bank with a presence in Chattanooga. We attach a letter evidencing Pinnacle Bank's intent to finance the Project.

### North River Commerce Center Construction Schedule

| Task                              | Start     | Complete  |
|-----------------------------------|-----------|-----------|
| Project Start                     | 9/1/2022  |           |
| Building B1 Sitework Construction | 9/1/2022  | 7/1/2023  |
| Building B1 Building Construction | 12/1/2022 | 7/1/2023  |
| Building A1 Sitework Construction | 12/1/2022 | 10/1/2023 |
| Building A1 Building Construction | 3/1/2023  | 10/1/2023 |
| Building A2 Sitework Construction | 4/1/2023  | 1/1/2024  |
| Building A2 Building Construction | 6/1/2023  | 1/1/2024  |
| Building C1 Sitework Construction | 5/1/2023  | 1/1/2024  |
| Building C1 Building Construction | 6/1/2023  | 1/1/2024  |
| Project Finish                    | 3,5,55    | 1/1/2024  |



April 22, 2022

Mr. Geoff Smith & Matt Phillips Access Road, LLC 832 Georgia Avenue, Suite 502 Chattanooga, TN 37402

Dear Mr. Smith and Mr. Phillips:

With this letter, Pinnacle Bank advises all parties that we have approved terms to provide Access Road, LLC, a construction loan associated with the North River Commerce Center Development.

Approved terms for the construction are subject to a TIF approval and full underwriting by Pinnacle Bank.

If you have any questions or concerns, please do not hesitate to contact me directly.

(W/

Best Regards

Frank Peele

Senior Vice President

Pinnacle Financial Partners

(423) 386-2632

### Item 17: (Sources and Uses)

### North River Commerce Center

| Ownership Purchase Price Acres Price per Acre Project Manager                              | Fee Simple<br>\$6,540,000<br>87,16<br>\$75,034<br>Som Berry | Challanooga, TN  Starl Construc  CO Recel  Proforma D  Prepared | /ed 1/1/2024   |
|--|---|---|--|
| Project Costs:   |   | COST PROFORMA   | The same of the sa |
| Land Cost:<br>Total Land Costs   |   |   | Costs Footnotes  |
| Hard Costs:<br>Total Shell Costs<br>Total Silework Costs                                   |   |   | \$ 6,670,800 Inclusive of Classing Costs \$ 50,820,788 \$ 23,582,800   |
| Total Hard Costs   |   |   |  |
| Hard Costs Project Conlingenc  | y: 8.00%  |   | \$ 74.403.588<br>\$ 5,952,287  |
| Total Soff Costs   |   |   | \$ 15,850,787 Design Legal Parmits Finance, Insurence, etc.  |
| Total Hard and Soft Costs and C  | onlingency  |   |  |
| TOTAL PROJECT COST BEFORE SEI<br>Public/Private Partnership Post Control NET PROJECT COSTS | LOFFS AND REIMBURSFA  | ENTS  | \$ 96,206,661<br>\$ 102,877,461<br>\$ (8,754,500)  |

\$ 94,122,961

### TIF Application No. 17

| Sources of Funds Owner's Equity | \$<br>Amount<br>25,719,365 | Percent        |
|---------------------------------|----------------------------|----------------|
| Construction Loan<br>Mezzanine  | \$<br>68,403,596           | 25.09<br>66.5% |
| Seller Financing                | N/A<br>N/A                 | 0.00%<br>0.00% |
| Tax Increment*<br>Other         | \$<br>8,754,500            | 8.5%           |
|                                 | N/A                        | 0.00%          |
| TOTAL                           | \$<br>102,877,461          |                |

### EXHIBIT B

Access Road, LLC was formed in June 2021 by Matthew B. Phillips, Gregory V. Wilson and Geoffrey W. Smith (collectively, the "Principals") in order to acquire the property from Inv Performance Surfaces, LLC. The Principals have extensive history with property development as further outlined in the enclosed resumes. Access Road, LLC will be managed by the Principals. Should the Project move forward, Corker Group Holdings will be the lead provider of equity for the Project.

Resumes of the Principals and organizational chart are attached.

### **Matt Phillips**

### **BIO**

Matt Phillips co-founded Rise Partners in 2017 with Geoff Smith and Greg Wilson, and currently serves as Partner for the Company. Matt's passion for both real estate, and the communities where Rise Partners invests, helps fuel the energy that is a driving force behind the company's growth.

With over 17 years of experience, he has gained an in-depth knowledge of all aspects of the real estate development process. Acquisition and site selection, deal-making, financing, entitlements, public incentives, managing the design and construction process, property management, and asset management, are key areas of his expertise.

Over his career, Matt has sourced or supervised approximately \$1 billion of real estate or approximately 5,500,000 square feet of real estate developments, redevelopments, or acquisitions across 11 states.

He attended Clemson University for both his BA and his Master of Real Estate Development, where he graduated with honors. He continues to serve his alma mater on the Clemson University Advancement Board for Real Estate Development.

Matt lives in Chattanooga, Tennessee with his wife and three children and loves spending time with his family. He also enjoys being involved in civic activities, coaching his children's sports teams, fishing, mountain biking, trail running and just about any active adventure outdoors.

### **Geoff Smith**

### **BIO**

Geoff Smith co-founded Rise Partners in 2017 with Matt Phillips and Greg Wilson. His responsibilities at Rise Partners have included sourcing over \$170 million in loans for Rise Partners' acquisitions and developments.

Geoff has over 30 years of experience in commercial real estate development, redevelopment, acquisitions, and asset management. He has sourced or supervised over \$1 billion in real estate deals, covering more than 7,000,000 square feet across 12 states. In order to make many of these deals feasible, Geoff has successfully created multiple public-private partnerships in many municipalities, including complex structures such as Tax Increment Financing, Community Development Districts, Improvement Districts, GO Zone Program Financing, and Community Block

Geoff's prior roles have included serving as President of Chattanooga based Hutton, where his responsibilities included diversifying and growing the company. Previously, Geoff was Vice President of Real Estate for CBL & development professionals.

Geoff holds a Bachelor of Arts degree in Economics from Wake Forest University. He lives in Chattanooga with his wife, Margaret, and their two daughters. They have a son attending the University of Georgia.

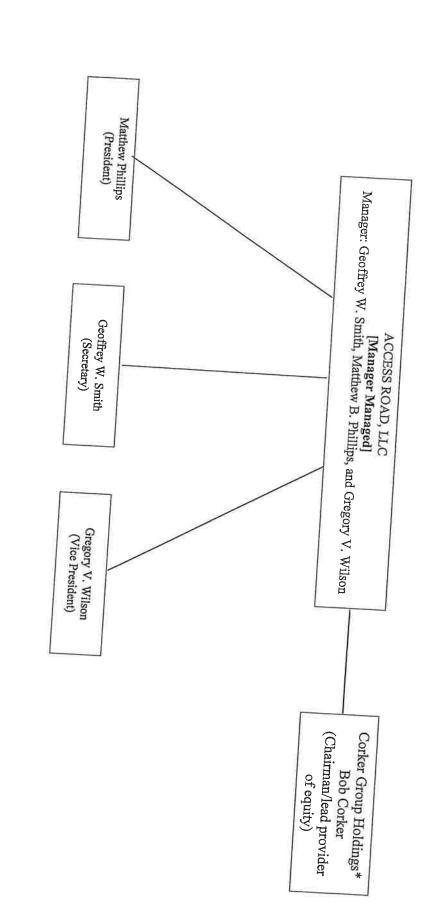
### **Greg Wilson**

### **BIO**

Greg Wilson co-founded Rise Partners with Matt Phillips and Geoff Smith in 2017 and is currently a Partner with the company in which he has been responsible for sourcing, leasing, developing and managing real estate projects.

Greg has 18 years of experience in commercial real estate and began his career at CBL Properties where he was responsible for the retail leasing of new development, Open Air Retail projects. Following his time at CBL Properties, Greg became Senior Vice President of Real Estate, Store Planning and Construction for Belk, a more than 130-year-old private retail department store chain headquartered in Charlotte, NC where he was responsible for managing a 30-million-square-foot real estate portfolio, which spanned 16 states. His areas of responsibility also included Store Design and Construction, Facilities Management, Energy Management and Corporate Aviation.

A graduate of the University of North Carolina at Chapel Hill, Greg holds a Bachelor of Arts degree in Economics. He lives in Charlotte, North Carolina with his wife, Holly and their two children Zach and Patrick. Greg has been an active participant in ICSC for the past 18 years. He serves on the executive board for the Boy Scouts of America in Charlotte and is a proud recipient of the Eagle Scout award from the Boy Scouts of America.



\* Corker Group Holdings is not currently a member of Access Road, LLC. If the Project moves forward, Corker Group Holdings will be the lead provider of

### EXHIBIT C

### The following are attached:

- Performance/Construction Schedule
- Site Plan
- Contract not provided as subject to confidentiality provisions FEMA maps
- Photographs of the property
- Tax Bills
- Survey
- Tax maps of the Plan Area and Project Area

### North River Commerce Center Construction Schedule

| <u>Task</u><br>Project Start   | Start  |  |
|--|--|--|
| Building B1 Sitework Construction Building B1 Building Construction Building A1 Sitework Construction Building A1 Building Construction Building A2 Sitework Construction uilding A2 Building Construction | 9/1/2022<br>9/1/2022<br>12/1/2022<br>12/1/2022<br>3/1/2023<br>4/1/2023 | 7/1/202<br>7/1/202                           |
| uilding C1 Sitework Construction uilding C1 Building Construction roject Finish  | 6/1/2023<br>5/1/2023<br>6/1/2023                                       | 1/1/2024<br>1/1/2024<br>1/1/2024<br>1/1/2024 |

# TK-C HSYW IN. ITCUS) F

# National Flood Hazard Layer FIRMette



OTHER AREAS OF FLOOD HAZARD 1:6,000 AREA OF MINIMAL FLOOD HAZARD 659 FEET ZoneAE City of Chattanooga 47065C0351G eff. 2/3/2016 one'AE

# Legend

SEE FIS REPORT FOR DETALED LEGEND AND INDEX MAP FOR FIRM PANEL LAYOUT



Zona A. Y. A99 With BFE or Depth Zona AE AO, 4H, VE, AR Without Base Flood Elevation (BFE) Regulatory Floodway



Area with Reduced Flood Risk due to Levee. See Notes. Zono X Future Conditions 1% Annual Chance Flood Hazard Zone X



Area with Flood Risk due to Levee Zone D

NOSCREEN Area of Minimal Flood Hazard 2010 X

**Effective LOMRs** 

Area of Undetermined Flood Razard Zone D

OTHER AREAS

- - - Channel, Culvert, or Storm Sewer GENERAL

STRUCTURES | 111111 Levee, Dike, or Floodwall

B 202 Cross Sections with 1% Annual Chance Water Surface Elevation

Base Flood Elevation Line (BFE) Coastal Transect ----- \$15 -----

**Jurisdiction Boundary** - Limit of Study

Coastal Transect Baseline Hydrographic Feature Profile Baseline

OTHER FEATURES

Digital Data Avallable

No Digital Data Available

The pin displayed on the map is an approximate point selected by the user and does not represent an authoritative property location. Unmapped

MAP PANELS

This map compiles with FEMA's standards for the use of digital flood maps if it is not void as described below. The basemap shown compiles with FEMA's basemap accuracy standards

authoritativo NFHL wab services provided by FEMA. This map was exported on 3/33/2022 at 8:39 AM and does not reflect changes or amendments subsequent to this date and time. The NFHL and effective information may change or The flood hazard Information Is derived directly from the become superseded by new data overtime. This map image is vold if the one or more of the following map elements do not appear; basemap imagery, flood zone labels, FIRM panel number, and FIRM effective date. Map images for unmapped and unmodernized areas cannot be used for legend, scale bar, map creation date, community identifiers,

regulatory purposes.

Basemap: USGS National Map: Orthoimagery: Data refreshed October, 2020

# PT SMITH IN SEST YZ

# National Flood Hazard Layer FIRMette



E GEORGE 1:6,000 AREA OF MINIMAL FLOOD HAZARD eff. 2/3/2016 of Chattanooga

# Legend

SEE FIS REPORT FOR DETAILED LEGEND AND INDEX MAP FOR FIRM PANEL LAYOUT



With BFE or Depth Zono AE AD, AH, VE, AR Without Base Flood Elevation (BFE) Zone A. V. A99 Regulatory Floodway



Area with Reduced Flood Risk due to Future Conditions 1% Annual Chance Flood Hazard Zone X



Area with Flood Risk due to Levee Zone D Levee. See Notes, Zone X

NOECREEN Area of Minimal Flood Hazard Zone X **Effective LOMRs** 

Area of Undetermined Flood Hazard Zone D

- -- - Channel, Culvert, or Storm Sewer OTHER AREAS GENERAL

STRUCTURES 1111111 Levee, Dike, or Floodwall

B 20.2 Cross Sections with 1% Annual Chance

Water Surface Elevation Coastal Transect 17.5

**Jurisdiction Boundary** Limit of Study

Coastal Transect Baseline

Hydrographic Feature Profile Baseline

> OTHER FEATURES

Digital Data Avallable

No Digital Data Avallable Unmapped

MAP PANELS

The pin displayed on the map is an approximate point selected by the user and does not represent an authoritative property location.

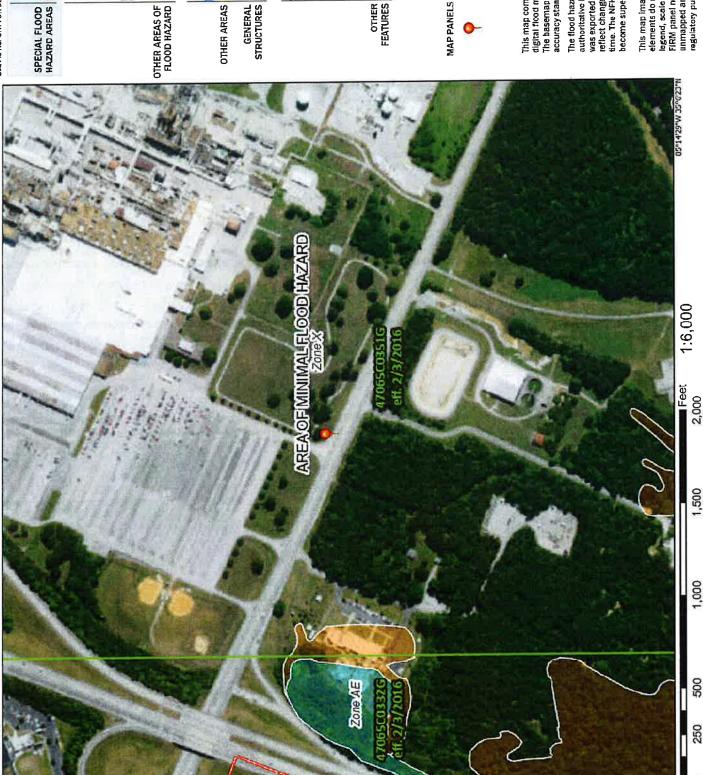
This map compiles with FEMA's standards for the use of digital flood maps if it is not void as described below. The basemap shown compiles with FEMA's basemap accuracy standards

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Basemap: USGS National Map: Orthoimagery: Data refreshed October, 2020

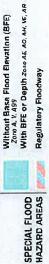
# National Flood Hazard Layer FIRMette





## Legend

SEE FIS REPORT FOR DETAILED LEGEND AND INDEX MAP FOR FIRM PANEL LAYOUT



0.2% Annual Chance Flood Hazard, Areas depth less than one foot or with drainage areas of less than one square mile Zone X of 1% annual chance flood with average

Future Conditions 1% Annual

Area with Reduced Flood RIsk due to Chance Flood Hazard Zone X Levee. See Notes. Zone X

Area with Flood Risk due to Levee Zone D

NOSCREEN Area of Minimal Flood Hazard Zone X

**Effective LOMRs** 

Area of Undetermined Flood Hazard Zone D

- -- Channel, Cuivert, or Storm Sewer

STRUCTURES | 111111 Levee, Dike, or Floodwall GENERAL

B 20.2 Cross Sections with 1% Annual Chance Water Surface Elevation

Base Flood Elevation Line (BFE) Coastal Transect Limit of Study 313

**Jurisdiction Boundary** 

Coastal Transect Baseline Profile Baseline

> OTHER FEATURES

Hydrographic Feature

Digital Data Available

No Digital Data Avallable

Unmapped

MAP PANELS

The pin displayed on the map is an approximate point selected by the user and does not represent an authoritative property location.

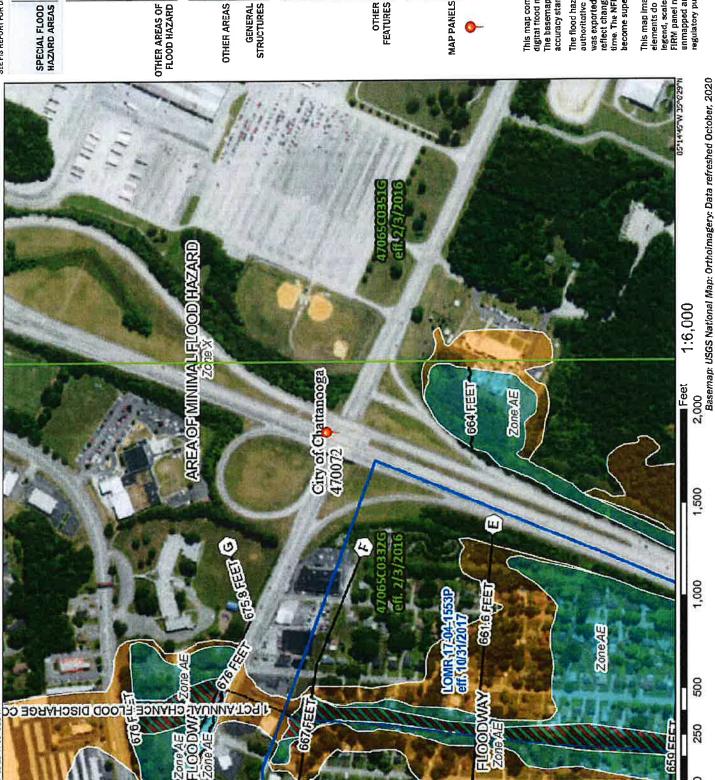
This map complies with FEMA's standards for the use of digital flood maps if it is not void as described below. The basemap shown compiles with FEMA's basemap accuracy standards

authoritative NFHL web services provided by FEMA. This map reflect changes or amendments subsequent to this date and time. The NFHL and effective information may change or The flood hazard Information is derived directly from the was exported on 3/31/2022 at 8:58 AM and does not become superseded by new data overtime. This map image is void if the one or more of the following map FIRM panel number, and FIRM effective date. Map images for unmapped and unmodernized areas cannot be used for elements do not appear: basemap imagery, flood zone labels, legend, scale bar, map creation date, community identifiers, regulatory purposes.

Basemap: USGS National Map: Orthoimagery: Data refreshed October, 2020

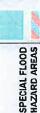
# 



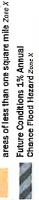


## Legend

SEE FIS REPORT FOR DETALED LEGEND AND INDEX MAP FOR FIRM PANEL LAYOUT



0.2% Annual Chance Flood Hazard, Areas depth less than one foot or with drainage of 1% annual chance flood with average Without Base Flood Elevation (BFE) Zono A. V. A99 With BFE or Depth Zone AE AO. 4H. VE. AR Regulatory Floodway



Area with Reduced Flood Risk due to Levee. See Notes. Zono X Chance Flood Hazard Zone X



Area with Flood Risk due to Levee Zone D

NOSCREEN Area of Minimal Flood Hazard Zovo X

Area of Undetermined Flood Hazard Zone D **Effective LOMRs** 

OTHER AREAS

Channel, Culvert, or Storm Sewer

STRUCTURES | 111111 Levee, Dike, or Floodwall GENERAL

Cross Sections with 1% Annual Chance 17.5

Water Surface Elevation Coastal Transect

Base Flaod Elevation Une (BFE) ---- 213 ----

- Limit of Study

Coastal Transect Baseline **Jurisdiction Boundary** 

Hydrographic Feature Profile Baseline

> OTHER FEATURES

Digital Data Available

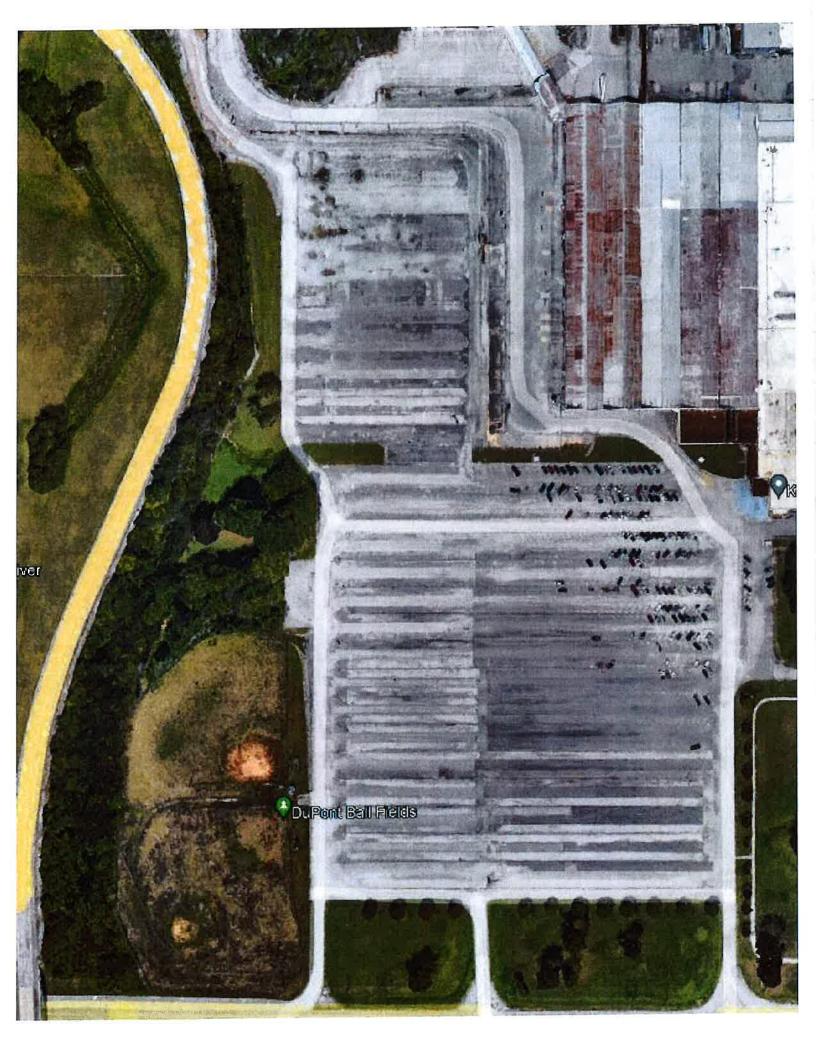
No Digital Data Available Unmapped

MAP PANELS

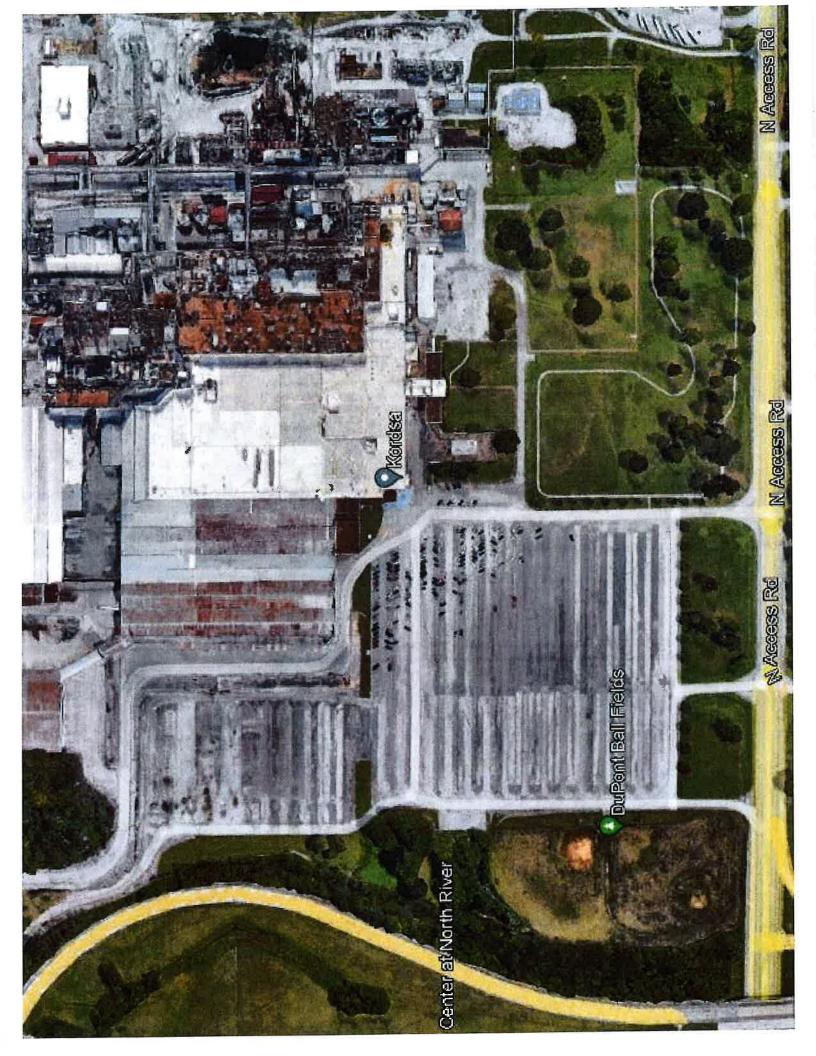
The pin displayed on the map is an approximate point selected by the user and does not represent an authoritative property location.

This map compiles with FEMA's standards for the use of digital flood maps if it is not void as described below. The basemap shown compiles with FEMA's basemap The flood hazard Information is derived directly from the accuracy standards

authoritative NFHL web services provided by FEMA. This map was exported on 3/31/2022 at 9:04 AM and does not reflect changes or amendments subsequent to this date and time. The NFHL and effective information may change or become superseded by new data overtime. This map image is void if the one or more of the following map elements do not appear: basemap imagery, flood zone labels, FIRM panel number, and FIRM effective date. Map images for unmapped and unmodernized areas cannot be used for egend, scale bar, map creation date, community identifiers, regulatory purposes.

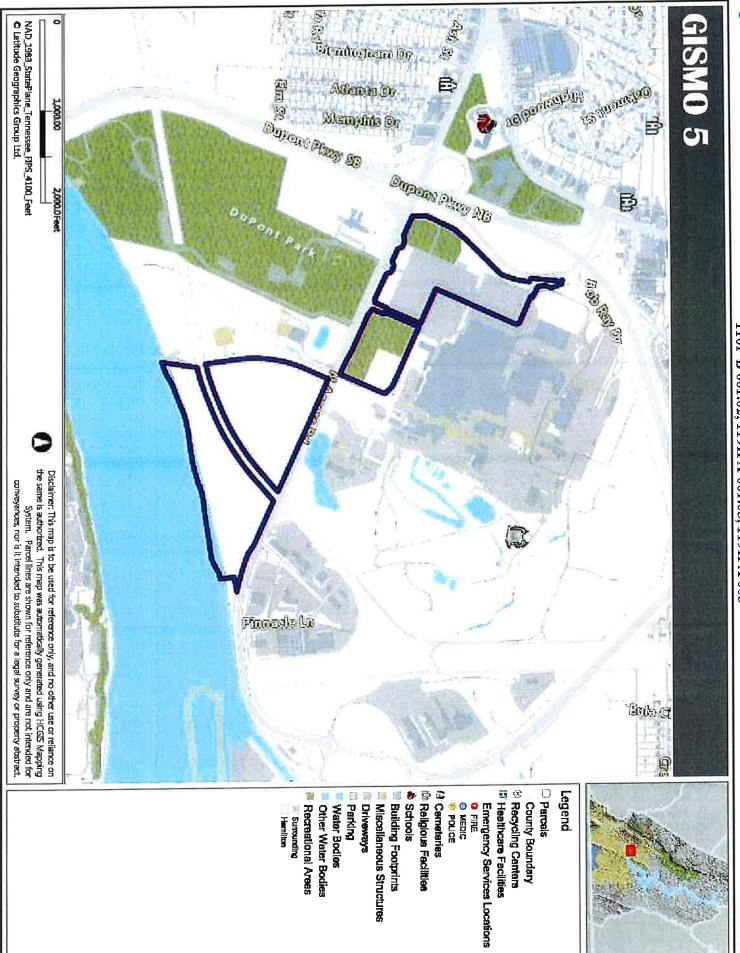


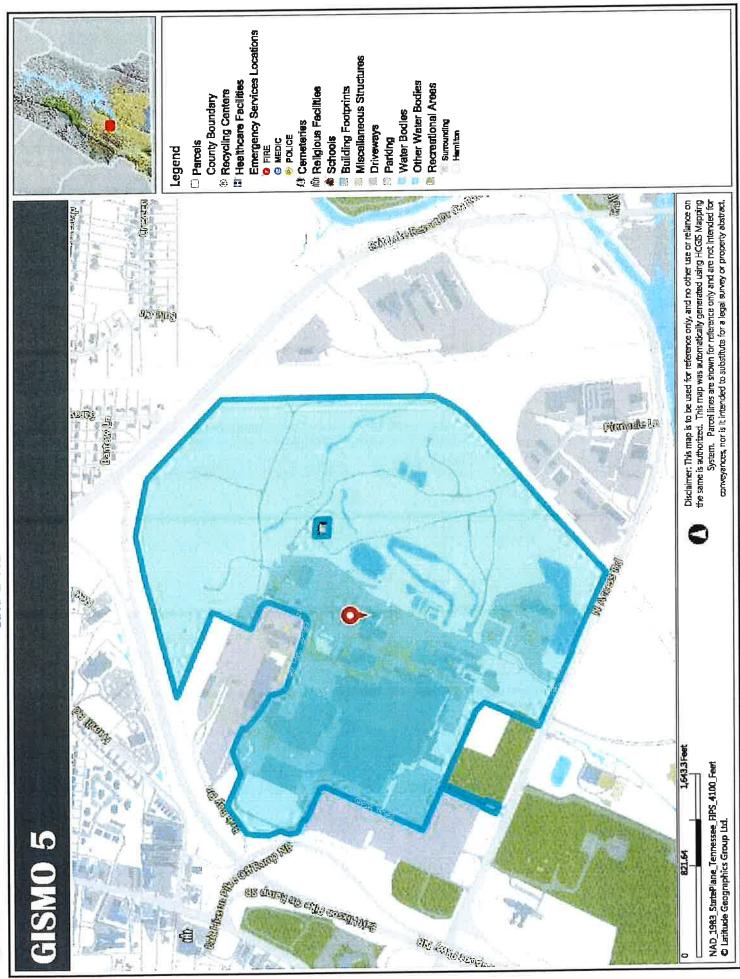




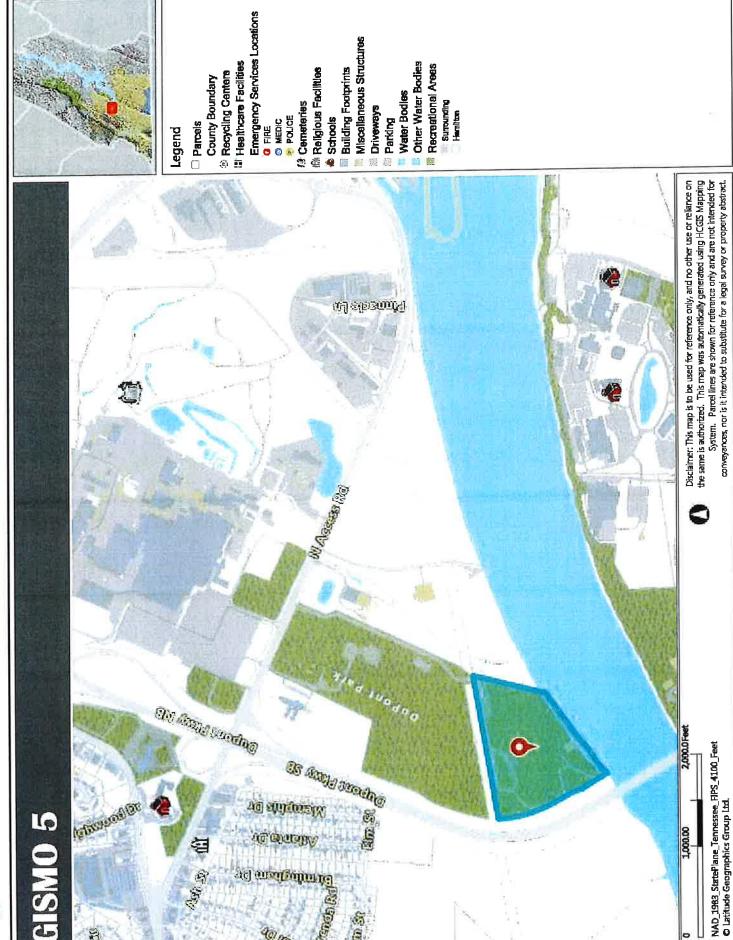






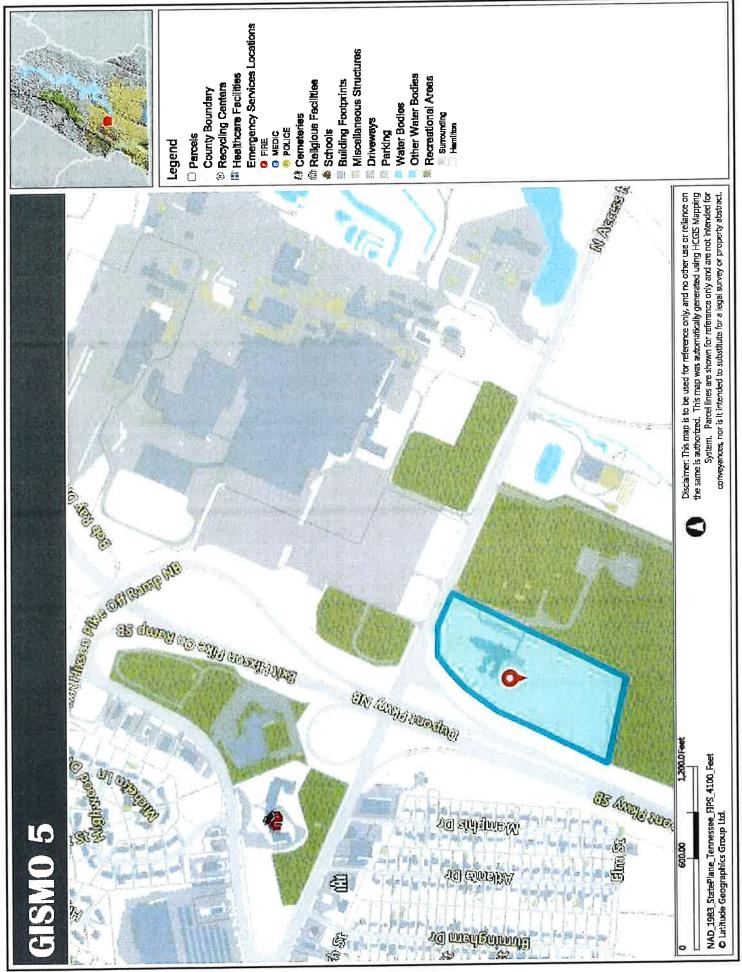


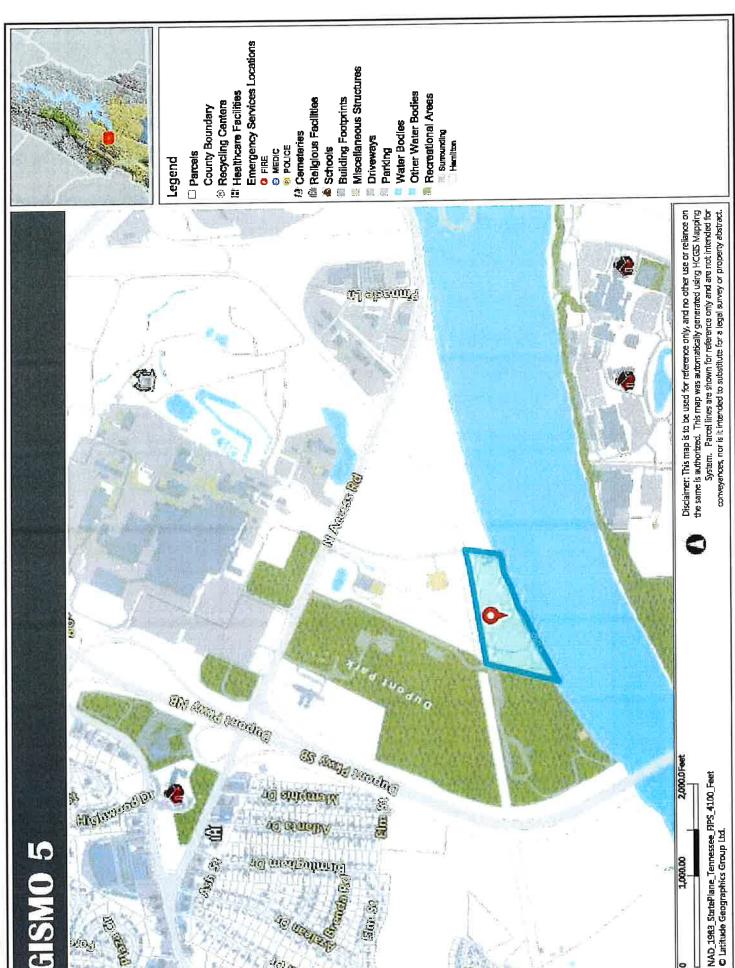




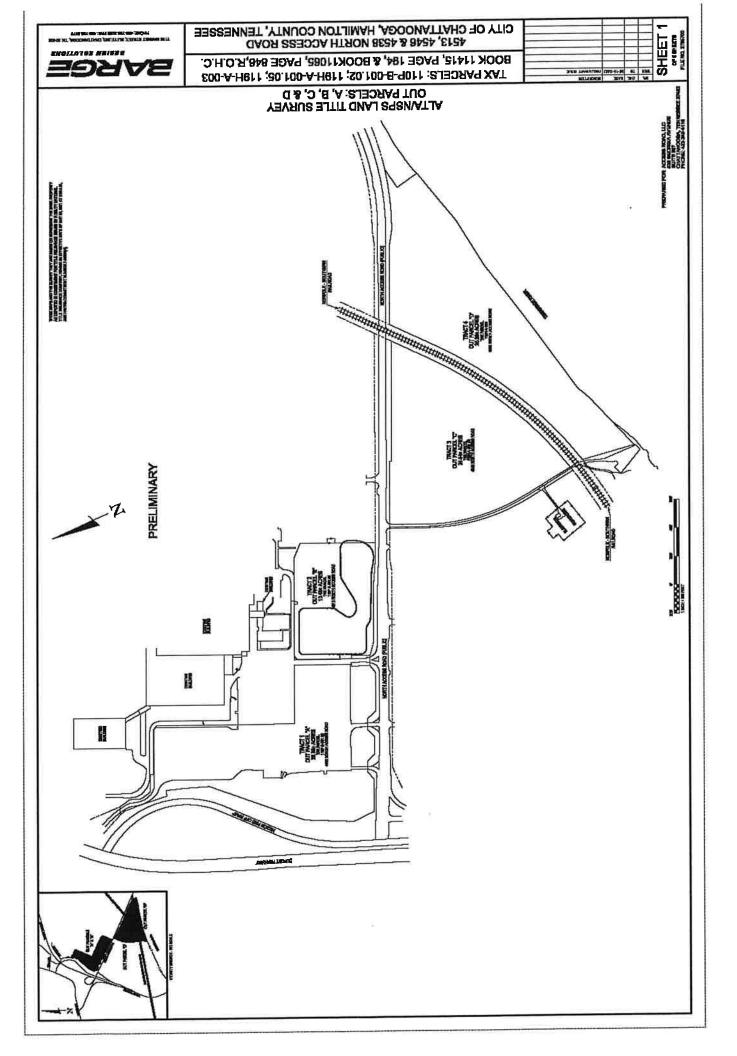


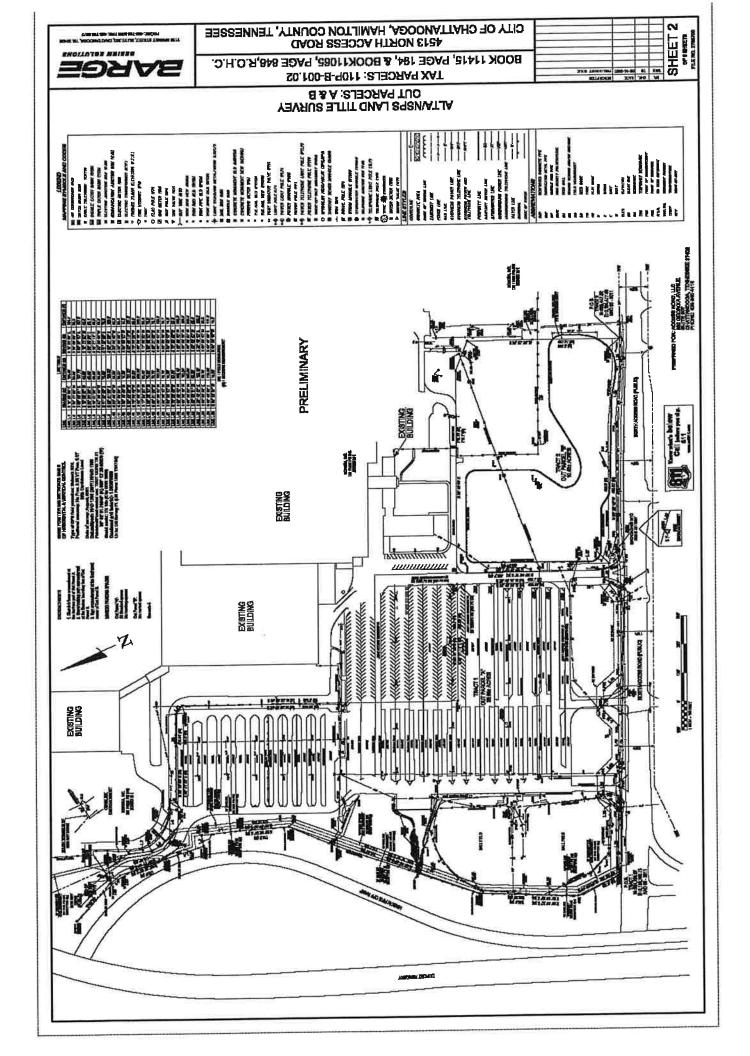






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CITY OF CHATTANOOGA, HAMILTON COUNTY, TENNESSEE 4513 NORTH ACCESS ROAD

SHEET 3 of officers please answered

BOOK 11415, PAGE 194, & BOOK11065, PAGE 848, R.O.H.C. TAX PARCELS: 110P-B-001.02

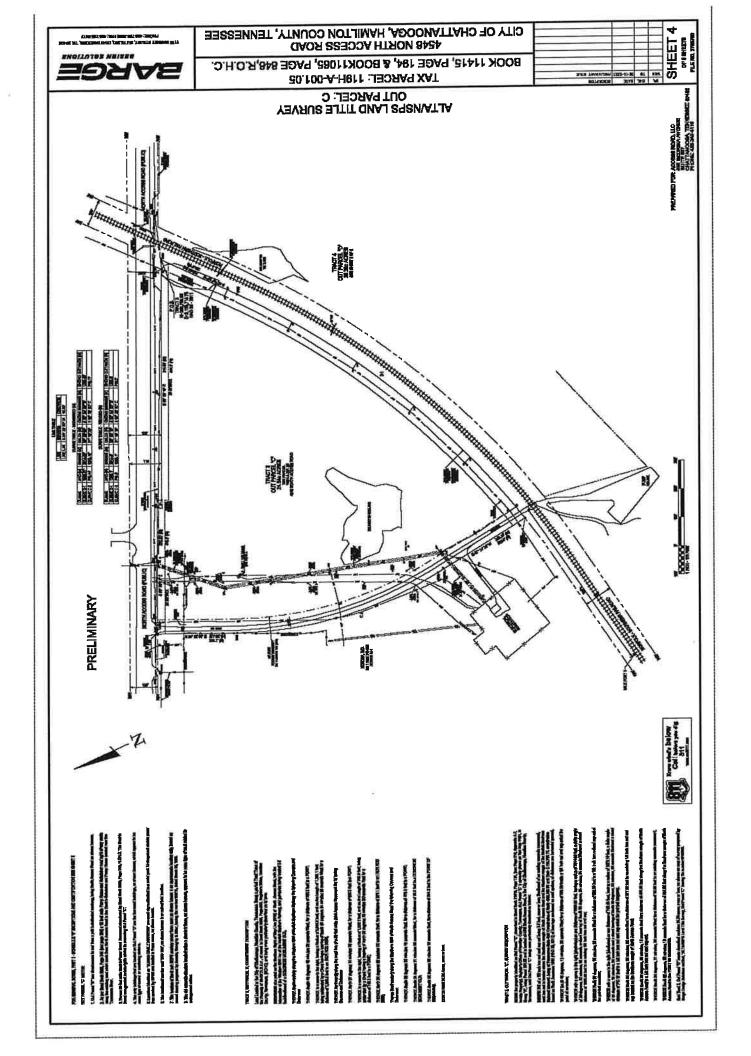
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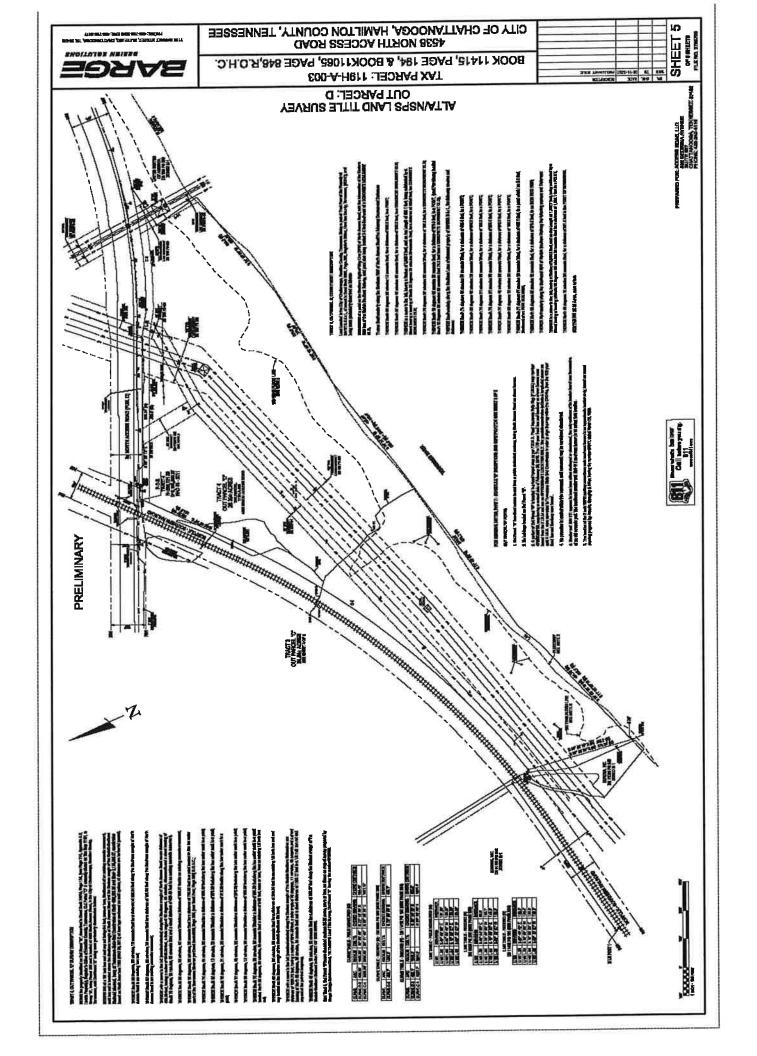
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| State Grid       | 119НА 003        | Flags             |   |
|------------------|------------------|-------------------|---|
| Transfer and the |                  | and the second of | Service the Princeton Control of the About Mark Print Control |
| Property Address | 4538 N ACCESS RD |                   | Use the last  |

| Bill#           | 27574                         |            | nn se te   |
|-----------------|-------------------------------|------------|--|
| Bill Type       | Real Property                 | Bill Year  | 2021   |
| Status          | Complete                      |            | 100 To  |
| Owner Name      | INVISTA SARL                  |            | Processor Commence of the Comm |
| Mailing Address | ATTN: TAX DEPT<br>PO BOX 2900 | Assessment | \$457,400.00   |
| Lien Due        | \$0.00                        | CBID       | \$0.00   |

#### **Billing Information**

| Year                       | Transaction Type   | Fee Type | Amount                            |
|----------------------------|--|----------|-----------------------------------|
| Larry Catalogue and Salary | consistes an enterprising design of the State of the Stat | pare.    | processor and which are the first |
| 2021                       | Tax Billing  | City Tax | \$10,291.50                       |

#### **Payment Information**

| Last Payment Date | Total Amount Paid to Date |
|-------------------|---------------------------|
| 02/23/2022        | \$10,291.50               |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

Total Due \$0.00

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.

## Hamilton County Trustee Property Tax Inquiry

#### Bill Hullander - Hamilton County Trustee

210 Courthouse © 625 Georgis Assa. Chattencops, TN 37402 Financi (423) 209-7270 Fax: (423) 209-7271 Office Hours: Mon - Fri 8:00am-4:00pm except these holidays

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- **★** Satellite Location Directions
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- 🖹 Delinquent File Download

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County Officials & Departments Hamilton County Assessor Hamilton County Register Of Deeds Trustee - Tax Bill

#### **Return to Property Details**

GIS Printing Tips

| State Grid<br>District<br>Property<br>Address | 119H A 003<br>Chattanooga (1)<br>4538 N ACCESS I | 1                       |                    | None       |               |
|---|--|-------------------------|--------------------|------------|---------------|
| Bill Type<br>Status                           | Real Property                                    |                         | Bill Yea<br>Bill # | t <b>r</b> | 2021<br>31899 |
| Mailing Addr                                  |  | SPT                     | Assessi            | nent       | \$457,400.00  |
| Legal Desc                                    | 1. BOUNDED<br>2.<br>3.<br>4.                     | n by RR S by Tenn River |                    |            |               |

**Billing Information** 

| Date      | Transaction Type | Fee Type   | Amount      |
|-----------|------------------|------------|-------------|
| 9/21/2021 | Tax Billing      | County Tax | \$10,233.41 |

**Payment Information** 

gant grant reserve a na sitema announce momente men entre a 1 (1996-20). Ten

| Date Paid | Transaction Type | Payment IID | Апоши         |
|-----------|------------------|-------------|---------------|
| 2/22/2022 | Payment          | 4145951     | (\$10,233.41) |

Total Due \$0.00

MAKE CHECKS PAYABLE AND MAIL TO:

HAMILTON COUNTY TRUSTEE 625 Georgia Ave., Room 210 Chattanooga, TN 37402-1494

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| State Grid 119H A 001.05          | Flags  |
|-----------------------------------|--|
|                                   | Consideration of the Constitution of the Const |
| Property Address 4546 N ACCESS RD |  |

| Bin#            | 87212                         |   | entre des partir de la companya del companya del companya de la co |
|-----------------|-------------------------------|---|--|
| Bill Type       | Real Property                 | Bill Year   | 2021   |
| Status          | Complete                      | eranna i samaalaad ka dhaan ka sama kada ka | A STATE OF THE PARTY OF THE PAR |
| Owner Name      | INVISTA SARL                  | 200   | gradientos - progradary, mais terralizationemente (nel tros messaciones  |
| Mailing Address | ATTN: TAX DEPT<br>PO BOX 2900 | Assessment  | \$404,400.00   |
| Lien Due        | \$0.00                        | CBID  | \$0.00   |

#### **Billing Information**

| Year                 | Transaction Type   | <b>Fee Туре</b>                  | Amount                                   |
|----------------------|--|----------------------------------|--|
| THE PARTY IS NOT THE | The state of the s | menting grant or many the second | A 200 00                                 |
| 2021                 | Tax Billing  | City Tax                         | \$9,099.00                               |
| 2021                 | Charles and appropriate the Control States - NAST -  | sames                            | to a get previous service or an exercise |

#### **Payment Information**

| Last Payment Date | Total Amount Paid to Date |
|-------------------|---------------------------|
| 02/23/2022        | \$9,099.00                |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

Total Due

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.

\$0.00

## SEAT

## Hamilton County Trustee Property Tax Inquiry

#### Bill Hullander - Hamilton County Trustee

210 Courthouse & 625 Georgis Ava-Challancoga, TN 37402 Phone: (423) 209-7273 Fox: (423) 209-7271 Office Hours: Mon - Fri 8:03cm-4:00cm except these holidays

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#### Trustee - Tax Bill

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**GIS** Printing Tips

| State Grid<br>District<br>Property<br>Address | 119H A 001.05 Flag<br>Chattanooga (1)<br>4546 N ACCESS RD          | 98     | None  |              |
|---|--|--------|-------|--------------|
| Bill Type                                     | Real Property  | Bill Y | car   | 2021         |
| Status  | Complete   | Bill # | 1     | 31898        |
| Mailing<br>Address                            | INVISTA SARL<br>ATTN: TAX DEPT<br>PO BOX 2900<br>WICHITA KS, 67201 | Asser  | sment | \$404,400.00 |
| Legal Desc                                    | 1. S OF ACCESS RD DUPONT RECREAT<br>AREA<br>2.                     | ION    |       |              |
|   | 3.<br>4.   |        |       |              |

**Billing Information** 

| Date      | Transociton Type | Fee Type   | Amount     |
|-----------|------------------|------------|------------|
| 9/21/2021 | Tax Billing      | County Tax | \$9,047.64 |

**Payment Information** 

| Date Paid | Transperion Type | Payment III | Amount       |
|-----------|------------------|-------------|--------------|
| 2/22/2022 | Payment          | 4145350     | (\$9,047.64) |

Total Due \$0.00

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ADDITION OF DESCRIPTION AND DESCRIPTION OF A PART OF THE PROPERTY OF THE PART OF THE PART

| State Grid                             | 110PB 001.02                  | Flags                                     | The second secon |
|--|-------------------------------|---|--|
| Property Address                       | 4513 N ACCESS RD              | re ene 5 3                                |  |
| ************************************** | 23012                         |   |  |
| Bill Type                              | Real Property                 | Bill Year                                 | 2021   |
| Status                                 | Complete                      |   | and a second to a state of experience and experience of the projection when elements as a second of the second of  |
| Owner Name                             | INVISTA SARL                  | The second of the second of the second of | And the second s |
| Mailing Address                        | ATTN: TAX DEPT<br>PO BOX 2900 | Assessment                                | \$741,000.00   |
| AND THE R. LEWIS CO., LANSING          |                               |   |  |

#### **Billing Information**

| Year | Transaction Type | Fee Type               | Amount (1-7 Anishted 1866 Name (Anishta 1 anishted anish Bara- passed har anish C11 Mark (17 or 17 or 1846 to 18 or 17 or |
|------|------------------|------------------------|---|
| 2021 | Tax Billing      | City Tax               | \$16,672.50   |
| 2021 | Tax Billing      | City Water Quality Fee | \$37,109.52   |

#### **Payment Information**

| Last Payment Date                            | Total Amount Paid to Date  |  |
|--|--|--|
| property of the second section of the second | Courtes at the section of the sectio |  |
| 02/23/2022                                   | \$53,782.02  |  |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

Total Due \$0.00

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.



## Hamilton County Trustee Property Tax Inquiry

#### **Bill Hullander - Hamilton County Trustee**

210 Courthouse & 625 Comple Ave. Chellencege, TN 37402 Phone: (423) 269-7270 Fax: (423) 269-7271 Office Hours: Man - Fri 8:06em-4:00pm except these holidays

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#### Trustee - Tax Bill

#### Return to Property Details

GIS Printing Tips

| State Grid<br>District |      | 8 001.02<br>taneoga (1)  | Flags |            | None         |
|------------------------|------|--|-------|------------|--------------|
| Property<br>Address    | 4513 | N ACCESS RD  |       |            |              |
| Bill Type              |      | Real Property  |       | Bill Year  | 2021         |
| Status                 |      | Complete   |       | Bill #     | 31897        |
| Mailing Add            | ress | INVISTA SARL<br>ATIN: TAX DEPT<br>PO BOX 2900<br>WICHITA KS, 67201 |       | Assessment | \$741,000.00 |
| Legal Desc             |      | 1. TRACT 5 ACCESS ROAD 2.  |       |            |              |

Billing Information

| Date         | Transection Type | Fee Type    | Amount      |
|--------------|------------------|-------------|-------------|
| 9/21/2021    | Tax Billing      | County Tax  | \$16,578.39 |
| 1 9027320027 | IAK DIIIII'U     | County less | 7.000       |

**Payment Information** 

| Date Paid | Transaction Type | Payment ID | Amount        |
|-----------|------------------|------------|---------------|
|           | 76'              | 4145349    | (\$18,578.39) |
| 2/22/2022 | Payment          | J LANGE    | (4.10[-1.1.]  |

Total Due \$0,00

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3.

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| State Grid   | 110PB 001  | Flags  | City Water Quality Fee<br>Past Due<br>City Taxes Past Due  |
|--|--|--|--|
| Property Address   | 4501 N ACCESS RD   | the factor cannot place and a second   | particle that it may make helder to be taken there is  |
| Bill #   | 23007  |  |  |
| DINE IT  | The second state of the second | Bill Year  | 2021   |
| Bill Type  | Real Property  | 43 C T C C C C C C C C C C C C C C C C C   | Enter order states   |
| Status   | Active   | and the second s | Annual Section (Separate Separate Separ |
| Owner Name   | KORDSA INC.  | were a series of the series of | ATTRICTS AND VALUE OF THE STATE |
| Mailing Address  | ATTN: AMY MOHN<br>4501 N ACCESS RD   | Assessment   | \$1,768,000.00   |
| the continuous of the continuous to the continuo | the transport of the first section that the section of the section | CBID   | \$0.00   |
| T I. Dave  | <b>81 \$0.00</b>   | and the supplement of the state | and the second of the second o |
| Lien Due   | \$0.00   | . The Commenter of Management  | The section of the se |
| Control of the second s | Tally mechanism (second) to  |  | CONTROL OF THE PARTY OF THE PAR |
| Billing Information  | Tally mechanism (second) to  | Fee Type   | Amount  Limitary and the second and  |
| Silling Information Year   | Transaction Type   |  | Amount Landous Maria de la companio del la companio de la companio del la companio de la companio del la companio de la companio de la companio del la compani |
| Silling Information Year 2021  | Transaction Type Tax Billing   | Fee Type City Tax  | \$39,780.00  |
| Silling Information Year   | Transaction Type   | Fee Type   | \$39,780.00  |
| Year 2021  | Transaction Type Tax Billing Tax Billing   | Fee Type City Tax  | \$39,780.00  |
| Year  2021  2021  Outstanding Balan  | Transaction Type Tax Billing Tax Billing   | Fee Type City Tax City Water Quality Fee   | \$39,780.00  |
| Year 2021  | Transaction Type Tax Billing Tax Billing   | Fee Type  City Tax  City Water Quality Fee   | \$39,780.00  \$102,469.08  |

MAKE CHECKS PAYABLE AND MAIL
TO:
City Treasurer
101 E 11th St Room 100
Chattanooga TN 37402

**Total Due** 

\$145,150.30

Total due changes on the first calendar day of the month if past due. US Postmark honored when

## Hamilton County Trustee Property Tax Inquiry

#### Bill Hullander - Hamilton County Trustee

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#### Trustae - Tax Bill

#### Return to Property Details

GIS Printing Tips

| State Grid<br>District<br>Property<br>Address | Chattanooga (1) 4501 N ACCESS RD                           | Flags     | None             |
|---|--|-----------|------------------|
| Bill Type                                     | Real Property  | Bill Year | 2021             |
| Status  | Active   | Bill #    | 36391            |
| Mailing Addr                                  | KORDSA INC. ATTIN: AMY MOHI 4501 N ACCESS RI CHATTANOOGA T |           | t \$1,768,000.00 |
| Legal Desc                                    | 1. N OF ACCESS R<br>2.<br>3.<br>4.                         |           |                  |

**Billing Information** 

| Date      | Transaction Type | Fee Type   | Amount      |
|-----------|------------------|------------|-------------|
| 9/21/2021 | Tax Billing      | County Tax | \$39,555.46 |

Interest/Penalty

Fee

Interest:

Amount \$1,186.66

Total Due \$40,742.12
IF PAID BY 4/30/2022 U S POSTMARK ACCEPTED

Make Payment

MAKE CHECKS PAYABLE AND MAIL TO:

HAMILTON COUNTY TRUSTEE 625 Georgia Ave., Room 210 Chattanooga, TN 37402-1494

> Send any suggestions about this site to <u>County Webmaster</u>. © 2022, General Government of Hamilton County

| State Grid                                     | 119HA 001  | 3  | Flags                                 | City Taxes Past Due  |
|--|--|--|---------------------------------------|--|
| Property Address                               | 4524 N ACCESS RD   | and South I we wrong   | paula e Alaka <del>me</del> n         | , 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1  |
| жили по неет з г ме гт                         | 27569  | MODEL COM SO DESCRIPTION OF THE SERVICE AND SOURCE AND S | or an approximation                   |  |
| Bill Type                                      | Real Property  | age a companion of the contract of the contrac | Bill Year                             | 2021   |
| Status   | Active   |  |                                       |  |
| Owner Name                                     | KORDSA INC.  | endergy, transport and place and in the Tolerans   | And the second contra                 | SECTION OF STREET, THE SECTION OF SECTION OF STREET, THE SECTION OF SECTION O |
| Mailing Address                                | ATTN: AMY MOHN<br>4501 N ACCESS RD   |  | Assessment                            | \$164,280.00   |
| Lien Due                                       | \$0.00   |  | CBID                                  | \$0.00   |
| Year 2021                                      | Transaction Type Tax Billing   | Fee Type<br>City Tax   | HERE THE STREET, STREET,              | \$3,696.30   |
| Outstanding Balance                            | <b>35</b>  |  |                                       | AND  |
| Fee  | and the second of the second s | **************************************   | Amount                                |  |
| Taxes & Interest                               |  |  | \$3,807.18                            |  |
| TO:<br>City Treasurer                          | PAYABLE AND MAIL   | Total  |                                       | \$3,807.18   |
| 101 E 11th St Room 100<br>Chattanooga TN 37402 |  | montl<br>receiv  | ı if past due. US<br>ved by mail. Pay | the first calendar day of the first calendar day of the Postmark honored when the conline at 2gov.com/ChattProperty/I  |



## Hamilton County Trustee Property Tax Inquiry

#### Bill Hullander - Hamilton County Trustee

210 Courthouse @ 625 Georgia Ave. Chettanouga, TN 37402 Phone: (423) 200-7270 Fee: (423) 209-7271 Office Hours: Non - Fri 6:00em-6:00pm except these holidays

#### Hamilton County Tennessee

A great place to work and live.

- \* Trustee Home
- Satellite Location Directions
- 🖭 General Property Tax FAQs
- Current Property Tax Rates
  Email the Trustee
- Delinquent File Download

Other Links

County Officials & Departments Hamilton County Assessor Hamilton County Register Of Deeds

#### Trustee - Tax Bill

#### Return to Property Details

**GIS** Printing Tips

| State Grid<br>District<br>Property<br>Address | 119H A 001<br>Chattanooga (1)<br>4524 N ACCESS RD                          | Flags |         | None  |              |
|---|--|-------|---------|-------|--------------|
| Bill Type                                     | Real Property  |       | Bill Yo | CAT   | 2021         |
| Status  | Active   |       | Bill #  |       | 36392        |
| Mailing<br>Address                            | KORDSA INC.<br>ATTN: AMY MOHN<br>4501 N ACCESS RD<br>CHATTANOOGA TN, 37415 |       | Asses   | sment | \$164,280.00 |
| Legal Desc                                    | 1. TRACT 6 S OF ACCESS RD DUPOR<br>RECREATION AREA                         | NT    |         |       |              |
|   | 2,   |       |         | - 0   |              |
|   | 3.<br>4.   |       |         |       |              |

Billing Information

| Date      | Trensection Type | For Type   | Ашоши      |
|-----------|------------------|------------|------------|
| 9/21/2021 | Tax Billing      | County Tax | \$3,675.44 |

**Payment Information** 

| Date Paid        | Transaction Type | Payment ID | Amount       |
|------------------|------------------|------------|--------------|
| 62,635 Section 1 |                  | 4470050    | (\$3,675.44) |
| 4/22/2022        | Payment          | 4179950    | (40,010,11)  |

Interest/Penalty

Fee

Interest:

Amount \$110.28

Total Due \$110.26

IF PAID BY 4/30/2022 U S POSTMARK ACCEPTED

Make Payment

MAKE CHECKS PAYABLE AND MAIL TO:

HAMILTON COUNTY TRUSTEE 625 Georgia Ave., Room 210 Chattanooga, TN 37402-1494

Transcription of the second of

| State Grid        | 119HA 003.01   | Flags  |  |
|-------------------|--|--|--|
| Property Address  | 4500 ACCESS RD   | CANAL A PROPERTY AS AS A   |  |
|                   | 27575  | The state of the s | THE STATE OF THE S |
| Bill Type         | Tax exempt   | Bill Year  | 2021   |
| Status            | Complete   |  | a continuous services and a superior of the continuous services and the continuous services and the continuous services and the continuous services and the continuous services are continuous services are continuous services and the continuous services are continuous services are continuous services are continuous services and the continuous services are contin |
| Owner Name        | CHATT CITY OF  | OF THE STATE OF TH | and the property of the state o |
| Mailing Address   | 400 PIONEER BLDG<br>CHATTANOOGA TN 37402   | Assessment   | \$0.00   |
| Lien Due          | \$0.00   |  | \$0.00   |
| ayment Informatio | n e  |  |  |
| Last Payment Date | and the second s | Total Amoun  | t Paid to Date   |
| 01/14/2022        | tion with the National of the Salar and Salar  | \$7,187.88   | A CONTRACTOR OF THE ANALYSIS PROPERTY OF ALCOHOLS  |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

Total Due \$0.00

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax.">https://paydirect.link2gov.com/ChattPropertyTax.</a>

|                                     | The same was a series and the series are the series and the series are the series and the series are the series and the series and the series are the series and the series | and the same of th |  |
|-------------------------------------|--|--|--|
| State Grid                          | 119H A 001.03  | Flags  | 1, e. a. in array array array (6-2 to 10-2 to  |
| The second of Additional            | 4504 N ACCESS RD   | Section 100 Sec  | C TO THE CONTRACT OF THE POSITION OF THE POSIT |
| Property Address                    | 4304 N ACCESS RD   |  | come ( and as it control matter) of the Latter 100 ft.   |
|                                     |  |  |  |
| erangemarantes en era abore surresa | , residentification exercise sources to residentifications   | والمراجعة والمتعادي والمتعادية والمراجعة والمتعادية والمتعادية والمتعادية والمتعادية والمتعادية والمتعادية والمتعادية  | evatural grand committee or other assessment ex  |
| Bill #                              | 27572  |  | THE RESERVE OF THE PROPERTY OF |
| Bill Type                           | Tax exempt   | Bill Year  | 2021   |
| Din 13pc                            |  | ness of  | Lance of Street Co. Street Street Co. Co. Street St |
| Status                              | Complete   | A COME OF THE STATE OF THE STAT | The state of the s |
| Owner Name                          | CHATT CITY OF  | ga na  | * ** A LA SALE TO CONTRACT OF THE SALE OF  |
| Mailing Address                     | 400 PIONEER BLDG<br>CHATTANOOGA TN 37402   | Assessment   | \$0.00   |
| Lien Due                            | \$0.00   | CBID   | \$0.00   |
| ayment Information                  | n  |  |  |
| Last Payment Date                   |  | Total Amoun  | t Paid to Date   |
| O 1/14/2022                         |  | <sup>1</sup> \$9,360.96  |  |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

Total Due

\$0.00

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.

| State Grid         | 119HA 001.04                            | Flags  | THE PROPERTY OF THE PROPERTY O |  |
|--------------------|---|--|--|--|
| Property Address   | 4500 N ACCESS RD                        | ner pallulari e nerve (e la compania per e la compania per el  | Supplies of party of the party  |  |
| Bill #             | 27573                                   | n nel von a legen per de la la partie d'artificate d'entre des la companyation de la fin de la companyation de la fin de la companyation de la fin de la companyation | A BERT OF THE THE THE STATE OF THE THE STATE OF THE STATE |  |
| Bill Type          | Tax exempt                              | Bill Year  | 2021   |  |
| Status             | Complete                                |  | 1 September 1997 September 200 |  |
| Owner Name         | ANIMAL CARE TRUST                       | An American Spiller Fig. 181 1 202   | The manufactor that it is not the little at the control of the con |  |
| Mailing Address    | C/O MC KAMEY ANIMAL<br>4500 N ACCESS RD | CENTER Assessment  | \$0.00   |  |
| Lien Due           | \$0.00                                  | CBID   | \$0.00   |  |
| illing Information |   |  |  |  |
| Year               | Transaction Type                        | Fee Type   | Amount   |  |
| 2021               | Tax Billing                             | City Water Quality Fee   | \$4,179.00   |  |

#### **Payment Information**

| Last Payment Date | Total Amount Paid to Date |
|-------------------|---------------------------|
|                   |                           |
| 10/27/2021        | \$4,179.00                |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

**Total Due** 

\$0.00

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax">https://paydirect.link2gov.com/ChattPropertyTax</a>.

| State Grid         | 119HA 003.02                       | Flags  | City Taxes Past Due  |
|--------------------|------------------------------------|--|--|
| Property Address   | 4530 N ACCESS RD                   | Commence of the Commence of th | 100  |
| Bin #              | <b>87213</b>                       |  | оспексата постепнения прина принаментичность по  |
| Bill Type          | Real Property                      | Bill Year  | 2021   |
| Status             | Active                             | and the second s | The second secon |
| Owner Name         | KORDSA INC.                        | CONTROL TOPP DALE OF VAN IL TOPP DESIGNATION OF THE CONTROL OF THE | No. 14 pages of Spain and Page of Spain (1917). There will all the con-  |
| Mailing Address    | ATTN: AMY MOHN<br>4501 N ACCESS RD | Assessment   | \$50,600.00  |
| Lien Due           | \$0.00                             | CBID   | \$0.00   |
| illing Information |                                    |  |  |
| Year               | Transaction Type                   | <b>Fee Type</b>  | Amount   |
| 2021               | Tax Billing                        | City Tax   | \$1,138.50   |

#### **Outstanding Balances**

| - relate have define any training definition of the property o | SHEAD OF THE PERSON OF THE PROPERTY OF THE PROPERTY OF THE PERSON OF THE |
|--|--|
| Fee  | Amount   |
|  |  |
| Taxes & Interest   | \$1,172.66   |
|  | জন্ম ক্রম ক্রম ক্রম ক্রম কর্ম কর্ম কর্ম কর   |

MAKE CHECKS PAYABLE AND MAIL TO: City Treasurer 101 E 11th St Room 100 Chattanooga TN 37402

**Total Due** \$1,172.66

Total due changes on the first calendar day of the month if past due. US Postmark honored when received by mail. Pay online at <a href="https://paydirect.link2gov.com/ChattPropertyTax.">https://paydirect.link2gov.com/ChattPropertyTax.</a>

#### Hamilton County Trustee Property Tax Inquiry

#### Bill Hullander - Hamilton County Trustee

210 Courthouse & 625 Georgie And Challengega, TN 37402 Phone: (423) 209-7270 Fax: (423) 209-7271 Office Hours: Man - Pri Subbam-4sbbpm except these holidays

#### Hamilton County Tennessee

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- **★** Trustee Home
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- General Property Tax FAQs
- Current Property Tax Rates **Email the Trustee**
- 进 Tax Roll File
- Delinquent File Download

Other Links

County Officials & Departments Hamilton County Assessor Hamilton County Register Of Deeds

#### Trustee - Tax Bill

#### **Return to Property Details**

GIS **Printing Tips** 

| State Grid          | 119H A 003.02  | Flage   | None     |             |
|---------------------|--|---------|----------|-------------|
| District            | Chattanooga (1)  |         |          |             |
| Property<br>Address | 4530 N ACCESS RD   |         |          |             |
| Bill Type           | Real Property  | BI      | l Year   | 2021        |
| Status              | Active   | Bi      | 1#       | 36393       |
| Mailing<br>Address  | KORDSA INC.<br>ATTN: AMY MOHN<br>4501 N ACCESS RD<br>CHATTANOOGA TN, 37415 | As      | sessment | \$50,600.00 |
| Legal Desc          | 1. TRACT 7 BOUNDED N BY RR S I<br>RIVER                                    | BY TENN |          |             |
|                     | 2.<br>3.<br>4.   |         |          |             |

Billing Information

| Date      | Transaction Type | Foe Type   | Amoun      |
|-----------|------------------|------------|------------|
| 9/21/2021 | Tax Billing      | County Tax | \$1,132.07 |

**Payment Information** 

| Date Paid | Transaction Type | Payment III | Angount      |
|-----------|------------------|-------------|--------------|
| 4/22/2022 | Payment          | 4179951     | (\$1,132.07) |

Interest/Penalty

Fee

Interest:

Amount

\$33.96

Total Duc

\$33.96

IF PAID BY 4/30/2022 U S POSTMARK ACCEPTED

**Make Payment** 

MAKE CHECKS PAYABLE AND MAIL TO:

HAMILTON COUNTY TRUSTEE 625 Georgia Ave., Room 210 Chattanooga, TN 37402-1494

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#### EXHIBIT D

#### The following are attached.

- List and breakdown of Sources and Use of Funds to undertake the Project.
- The attached Younger Study includes detailed projected of TIF Revenues for each parcel and the basis and assumptions for the projections.
- Pro-forma financial statements for five years.
- Current financial statements (note entity was formed in June 2021).
- The applicant will obtain construction financing for the Project through a construction loan from a regional or local commercial bank with a presence in Chattanooga. We attach a letter evidencing Pinnacle Bank's intent to finance the Project.

#### North Eiver Commerce Center

#### Chattanooga, TN

 Ownership
 Fee Simple

 Purchase Price
 \$8,540,000

 Acres
 87,16

 Price per Acre
 \$75,004

 Project Manager
 Scm Berry

Start Construction FAIR COST CO Received 1/1/2024 Protoma Date 4/1/2022 Prepared By RP Access, LLC

| COST PROFORMA  |  |
|--|--|
| Project Costs:                                       | Costs Footnotes                                    |
| Land Cost: Yord Land Costs                           | \$ 6,670,800 Inches of Cooling Clark               |
| Hard Costs: Total Shell Costs Total Silework Costs   | \$ 50,020,788<br>\$ 23,582,800                     |
| Total Hard Costs                                     | \$ 74,403,588                                      |
| Hard Costs Project Confingency: 8 00%                | \$ 5,952,287                                       |
| Soft Costs: Total Soft Costs                         | \$ 15,850,787 beign tego non it Grass, Measure, et |
| Total Hard and Soff Costs and Conlingency            | \$ 96,206,661                                      |
| TOTAL PROJECT COST BEFORE SELLOFFS AND REMBURSEMENTS | \$ 102,877,461                                     |
| Public/Private Partnership Post Construction         | \$ (8,754,500)                                     |
| NET PROJECT COSTS                                    | \$ 94,122,961                                      |

| Sources of Funds  | <br>Amount        | Percent |
|-------------------|-------------------|---------|
| Owner's Equity    | \$<br>25,719,365  | 25.0%   |
| Construction Loan | \$<br>68,403,596  | 66.5%   |
| Mezzanine         | N/A               | 0.00%   |
| Seller Financing  | N/A               | 0.00%   |
| Tax Increment*    | \$<br>8,754,500   | 8.5%    |
| Other             | N/A               | 0.00%   |
| TOTAL             | \$<br>102,877,461 |         |



|                                    | Year 1      | Year 2      | Year 3                     | Year 4     | Year 5     |
|------------------------------------|-------------|-------------|----------------------------|------------|------------|
| Base Rent                          | <b>*</b>    | 2,999,052   | 5,309,390                  | 6,232,387  | 6,469,921  |
| Vacancy                            | •           | (1,499,526) | (1,264,635)                | (655,291)  | (323,496)  |
| Net Revenue                        | 3.          | 1,499,526   | 4,044,756                  | 5,577,096  | 6,146,425  |
| Unreimbursed expenses              | i           | 74,077      | 188,355                    | 241,634    | 258,123    |
| Net operating income               | <u>i</u>    | 1,425,449   | 3,856,400                  | 5,335,462  | 5,888,302  |
| Project cost<br>TIF reimbursements | 102,877,461 | 102,877,461 | 102,877,461<br>(8,754,500) | 94,122,961 | 94,122,961 |
| ľ                                  | 102,877,461 | 102,877,461 | 94,122,961                 | 94,122,961 | 94,122,961 |
| Return on net project costs        | %00'0       | 1.39%       | 4.10%                      | 2.67%      | 6.26%      |

#### ACCESS ROAD, LLC Balance Sheet As of March 31, 2022

| ASSETS  Earnest money deposits held in escrow  Due diligence and pursuit costs | \$<br>256,000<br>1,204,976 |
|--|----------------------------|
| total assets   | \$<br>1,460,976            |
| LIABILITIES AND MEMBERS' EQUITY  Accounts payable  Member contributions        | \$<br>1,014,000<br>446,976 |
| total liabilities and members' equity  | \$<br>1,460,976            |

## North River Commerce Center Mixed-Use Industrial Park Economic Impact Analysis

Chattanooga, Hamilton County, TN

Frepared for

Access Road LLC

Younger Stupy

PREPARED BY:





#### North River Commerce Center Mixed-Use Industrial Park Economic Impact Analysis

#### Introduction

Access Road, LLC engaged Younger Associates to conduct an economic impact analysis of a mixed-use industrial development to be located on 82 acres along Access Road in the City of Chattanooga, Hamilton County, Tennessee. The development group plans to apply for a 20-year Tax Increment Financing (TIF) incentive from the city and county.

The purpose of this study is to provide state and local policy makers with an understanding of the job, wage and local tax impact generated by the ongoing operations of the tenants of the industrial park over a 20-year period. This analysis measures the economic impact on the Chattanooga/Hamilton County economy.

#### Methodology

The economic impact calculations in this study are generated using a model of the local economy based on regional input-output multipliers (RIMS II) from the U.S. Bureau of Economic Analysis. The model also utilizes county and region-specific data such as local tax rates, state tax rates, historical tax collection ratios, annual average wage rates, commute patterns and historical spending patterns.

Younger Associates has used this impact calculation methodology in hundreds of projects across the United States over the past 30 years. The methodology is recognized by the International Economic Development Council and utilized in courses by the Economic Development Institute. Over the years, our approach has proven to be highly accurate although slightly conservative, by design, in projecting tax revenue generation.

The primary data regarding the development costs, square footage constructed, and tenant mix was supplied by the developer. The project will be seeking Tax Increment Financing to improve public infrastructure. In this analysis, the fees to be held by the Hamilton County Trustee as well as the portion of city and county property taxes that go toward debt services have been set aside with the remaining balance of incremental tax designated to the TIF.

Secondary data was collected by Younger Associates for this analysis from the Tennessee Department of Revenue, the Tennessee Department of Labor and Workforce Development, U.S. Bureau of Economic Analysis, and the U.S. Department of Labor - Bureau of Labor Statistics. In addition, proprietary licensed data from Claritas and ESRI was utilized.

#### **Impact Definitions**

Economic Impact – the total dollar value of change in output from all industries, within the local economy, that results from \$1 of change in output from operations.

Direct Jobs – the number of jobs directly employed by new operations located in the mixed-use development.

Indirect Jobs – the number of jobs across all industries in the local economy that are supported by the new operations. This could include jobs (or hours of work, which comprise portions of a job) of vendors, business services, retail, personal services, transportation and all other industry sectors.

Local Taxes – the dollar amount of taxes collected for Chattanooga and Hamilton County from local option sales tax, hotel/motel tax and other smaller local tax revenue sources such as business permits, alcohol and tobacco taxes. Local revenue sharing from State and Federal tax revenues are not included.

#### One-Time Impact from Construction

Access Road, LLC expects to invest \$96.2 million for the development and construction of the mixed-used development. This capital investment is projected to have a one-time economic impact of \$170 million and generate \$1.5 million in local taxes for Chattanooga and Hamilton County during the construction period.

#### Annual Economic Impact, Jobs and Wages

Based upon the size and type of new operations that have been identified for construction in the mixed-use development, total annual revenue is projected for each operation. The total economic impact generated by the new operations is projected to be \$156.1 million per year when the proposed project is fully operational. When the development is complete, these new operations will generate approximately \$1 million in property tax revenues for debt service and schools excluding the funds allocated to the TIF.

The total number of jobs supported directly and indirectly by tenant operations when operating at full capacity is projected to be 1,123. Based on Hamilton County annual average wages for the specific types of operations identified as likely tenants, \$67.7 million is estimated to be paid annually to the jobs supported generating \$2.9 million in local taxes indirectly.

#### Benefit-Cost Ratio

For Chattanooga and Hamilton County, when considering the benefit-to-cost ratio of the incremental property taxes allocated to the TIF compared to the property taxes designated for debt service, fees, and schools, the ratio is projected to be \$1.18 to \$1 over 20 years. This indicates that for every dollar designated to the TIF, the city and county receive \$1.18 in new property tax revenue. Additionally, when the property taxes designated to the TIF are compared to all local direct and indirect taxes generated by the development of the industrial park and tenant operations, the benefit-to-cost ratio improves to \$4.71:\$1 for the 20-year period, The benefit to cost ratio is based on local tax revenue only and does not consider any State or Federal taxes that would be apportioned to Chattanooga/Hamilton

# City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis - Summary - 20 Years of Operation

|  |                                     | Annu             | al Impact fr   | Annual Impact from Operations (at full operation) | it full operation)            |                                    |                          |   |
|--|-------------------------------------|------------------|--|---|-------------------------------|------------------------------------|--------------------------|---|
| Development Type                             | Square Footage<br>per Buidling      | Economic Impact  | Direct/<br>Indirect Jobs   | Wages<br>(Direct & Indirect)                      | Local Sales Tax<br>(Indirect) | Local Other<br>Taxes<br>(Indirect) | Indirect<br>Property Tax | Annual Average Direct Property Tax (School Tax, Debt Service) |
| Building A1 - Lt Mfg                         | 187,920                             | \$ 48,460,115    | 311  | \$ 19,512,845                                     | \$ 220,837                    | \$ 58,963                          | \$ 522,242               |   |
| Building A2 - W&D                            | 213,840                             | \$ 17,433,821    | 176  | \$ 9,564,731                                      | \$ 108,249                    | \$ 28,902                          | \$ 295,545               | Combined Taxes for  |
| Building B1 - W&D                            | 189,000                             | \$ 15,474,964    | 156  | \$ 8,477,241                                      | \$ 95,941                     | \$ 25,616                          | \$ 261,961               | All Facilites Included in the Total                           |
| Building C1 - Lt Mfg                         | 288,900                             | \$ 74,685,590    | 480  | \$ 30,112,278                                     | \$ 340,796                    | \$ 90,993                          | \$ 806,033               |   |
| Total  | 879,660                             | \$ 156,054,490   | 1,123  | \$ 67,667,095                                     | \$ 765,823                    | \$ 204,474                         | \$ 1,885,781             | \$ 957,828  |
|  |                                     |                  | One-Time   | One-Time Impact from Construction                 | truction                      |                                    |                          |   |
| Development Type                             | Construction Costs<br>(Hard & Soft) | Economic Impact  | Direct Indirect<br>Jobs Supported<br>During the<br>Development<br>Period | Wages<br>(Direct & Indirect)                      | Local Sales Tax<br>(Indirect) | Local Other<br>Taxes<br>(Indirect) | Indirect<br>Property Tax | Direct Property Tax   |
| Industrial Park Total                        | \$ 96,206,662                       | \$ 170,199,206   | 781  | \$ 44,489,665                                     | \$ 503,512                    | \$ 134,438                         | N/A                      | N/A   |
|  |                                     |                  | 20-Year  | 20-Year Impact from Operations                    | ations                        |                                    |                          |   |
| Development Type                             |                                     | Economic Impact  | Direct<br>Indirect Jobs  | Wages<br>(Direct & Indirect)                      | Local Sales Tax<br>(Indirect) | Local Other<br>Taxes<br>(Indirect) | Indirect<br>Property Tax | 20-Year Total Direct Property Tax (School Tax, Debt Service)  |
| Building A1                                  | Light M fg                          | \$ 969,202,300   | 311  | \$ 390,256,900                                    | \$ 4,416,740                  | \$ 1,179,260                       | \$ 10,444,840            |   |
| Building A2                                  | Warehouse/Dist                      | \$ 348,676,420   | 176  | \$ 191,294,620                                    | \$ 2,164,980                  | \$ 578,040                         | \$ 5,910,900             | Combined Taxes for  |
| Building B1                                  | Warehouse/Dist                      | \$ 309,499,280   | 156  | \$ 169,544,820                                    | \$ 1,918,820                  | \$ 512,320                         | \$ 5,239,220             | in the Total  |
| Building C1                                  | Light Mfg                           | \$ 1,493,711,800 | 480  | \$ 602,245,560                                    | \$ 6,815,920                  | \$ 1,819,860                       | \$ 16,120,660            |   |
| Total  |                                     | \$ 3,121,089,800 | 1,123 \$   | \$ 1,353,341,900                                  | \$ 15,316,460                 | \$ 4,089,480                       | \$ 37,715,620            | \$ 19,156,560   |
| Total Taxes Designated to TIF:               | ated to TIF:                        |                  |  |   |                               |                                    |                          | \$ 16,204,640   |
| Net Present Value of Taxes Designated to TIF | f Taxes Designate                   | ed to TIF        |  |   |                               |                                    |                          | \$ 11,011,317   |

Benefit/Cost Ratio (Ratio of Property Taxes Designated to TIF to Property Taxes Paid to City/County)
Benefit/Cost Ratio (Ratio of Property Taxes Designated to TIF to All Local Taxes -Direct & Indirect)





# City of Chattanooga, Hamilton County TN North River Commerce Center **Economic Impact Analysis**

| One-Time Impact from Construction  |               |             |
|--|---------------|-------------|
| Total Capital Investment (does not include purchase of land valued at \$6,670,800)                           | ₩.            | 96,206,662  |
| Projected Hard Costs   | <del>ss</del> | 80,355,875  |
| Projected Soft Costs   | မှ            | 15,850,787  |
| Projected Construction Cost/Real Property Investment*<br>Final Demand Outout Multiplier 1                    | <b>↔</b>      | 96,206,662  |
| Total Economic Impact  | <b>₩</b>      | 170,199,206 |
| Projected Direct Local Sales Tax from Construction Spending** (2.25%)  | <del>69</del> | 865,860     |
| Final Demand Employment Multiplier <sup>2</sup> Direct/Indirect Jobs Supported During Construction Period*** |               | 8.1144      |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>  | ₩.            | 56,965      |
| Wages Paid to Direct/Indirect Jobs   | <b>69</b>     | 44,489,665  |
| Local Sales Tax Revenue from Wages*(Indirect)  | ₩.            | 503,512     |
| Other Local Tax Revenue (Indirect)   | €9-           | 134,438     |
| Total Indirect Tax Revenue from Wages Paid During Construction Period  | ₩.            | 637,950     |
| Total Tax Revenue Generated During the Construction Period (Direct & Indirect)                               | •             | 1,503,810   |

\*Projected construction estimates provided by developer.

\*\* Assumes 40% of construction purchases will be subject to state and local sales tax
\*\*\*Represents the total number of jobs supported during the construction period. If the construction period is 3 years the annual average employment would be 260 per year. These jobs are considered transient and, in theory, would disappear after the construction and set-up



| Annual Impact of Operations - Light Mfg - Bldg A1                  | At Full Operation | ш        | Year 1<br>100% | Year 2<br>100% |                 | Year 3<br>100% |                | Year 4<br>100% |     | Year 5<br>100% |
|--|-------------------|----------|----------------|----------------|-----------------|----------------|----------------|----------------|-----|----------------|
| Total Square Footage*  | 187,920           | 0;       | 187,920        | 18             | 187,920         | 187,920        | _              | 187,920        |     | 187,920        |
| SF Per Employee <sup>6</sup>                                       | 1,104             | 40       | 1,104          |                | 1,104           | 1,104          | Zł-            | 1,104          |     | 1,104          |
| Direct Employment  | 170               | 0        | 170            |                | 170             | 170            | 0              | 170            |     | 170            |
| Hamilton County Annual Average Wage 7                              | \$ 67,534         | 34 \$    | 67,534         | €              | 67,534 \$       | 67,534         | €9             | 67,534         | €9- | 67,534         |
| Total Wages Paid to Direct Jobs                                    | \$ 11,480,780     | 30 \$    | 11,480,780     | \$ 11,48       | 11,480,780   \$ | 11,480,780     | €9             | 11,480,780     | ↔   | 11,480,780     |
| Direct Effect Employment Multiplier <sup>8</sup>                   | 1.8304            | 14       | 1,8304         | •              | 1.8304          | 1.8304         | 4              | 1.8304         |     | 1,8304         |
| Indirect Jobs Supported  | 141               | <b>=</b> | 141            |                | 141             | 141            | _              | 141            |     | 141            |
| Jobs Supported from Operations (Direct and Indirect)               | 311               | Ξ        | 311            |                | 311             | 311            | _              | 311            |     | 311            |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>  | \$ 56,965         | 52       | 56,965         | ۵,             | 56,965          | 56,965         | ıo.            | 56,965         |     | 56,965         |
| Wages, Indirect  | \$ 8,032,065      | 35       | 8,032,065      | \$ 8,03        | 8,032,065 \$    | 8,032,065      | <del>69</del>  | 8,032,065      | ↔   | 8,032,065      |
| Total Wages - Direct & Indirect                                    | \$ 19,512,845     | 45 \$    | 19,512,845     | 4 19,5,        | 19,512,845 \$   | 19,512,845     | € <del>7</del> | 19,512,845     | 47  | 19,512,845     |
| Local Sales Tax Revenue from Wages <sup>4</sup> (Indired)          | \$ 220,837        | 37 \$    | 220,837        | <del>\$</del>  | 220,837         | , 220,837      | \$             | 220,837        | 69  | 220,837        |
| Other Local Tax Revenue <sup>6</sup> (Indirect)                    | \$ 58,963         | 53 \$    | 58,963         | €7             | 58,963 \$       | 58,963         | € <del>)</del> | 58,963         | ↔   | 58,963         |
| Residential/Commercial Property Tax Revenue <sup>9</sup> (Indired) | \$ 522,242        | 42 \$    | 522,242        | \$             | 522,242         | 522,242        | 2              | 522,242        | €9  | 522,242        |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)      | \$ 802,042        | 42 \$    | 802,042        | <b>₩</b>       | 802,042 \$      | 802,042        | 2              | 802,042        | 67  | 802,042        |
| Projected Annual Economic Impact                                   |                   |          |                |                |                 |                |                |                |     |                |
| Final Demand Earnings Multiplier 10                                | 0.2839            | 39       | 0.2839         |                | 0.2839          | 0,2839         |                | 0,2839         |     | 0.2839         |
| Direct Effect Earnings Multiplier <sup>11</sup>                    | 1,9020            | 20       | 1,9020         |                | 1.9020          | 1,9020         | _              | 1,9020         |     | 1.9020         |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment 12        | 0.3928            | 28       | 0.3928         |                | 0.3928          | 0.3928         | 8              | 0.3928         |     | 0.3928         |
| Total Direct Wages   | \$ 11,480,780     | 80 .\$   | 11,480,780     | \$ 11,4        | 11,480,780      | 11,480,780     | <del>\$</del>  | 11,480,780     | €9  | 11,480,780     |
| Earnings to Output   | \$ 29,228,055     | 55 \$    | 29,228,055     | \$ 29,2        | 29,228,055      | \$ 29,228,055  | 49<br>40       | 29,228,055     | 69  | 29,228,055     |
| Final Demand Output Mulitplier <sup>13</sup>                       |                   | _        | 1.6580         |                |                 |                |                | 1,6580         |     | 1.6580         |
| Total Economic Impact from Operations                              | \$ 48,460,115     | ₹5<br>€3 | 48,460,115     | 48,4           | 48,460,115   \$ | 48,460,115     | 49             | 48,460,115     | w   | 48,460,115     |

\*Prajection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - Light Mfg - Bldg A1                     |                 | Year 6          | ,             |                  |                  |                      |               |
|---|-----------------|-----------------|---------------|------------------|------------------|----------------------|---------------|
| Total Square Footage*   |                 | 100%            | 100%          | Year 8           | Year 9           | Year 10              |               |
| SF Per Employee 6   |                 | 187,920         |               | 100              | 100%             | 100%                 | Year 11       |
| Direct Employment   |                 | 1,104           |               | ~                | 187,920          | 187,920              | 187 920       |
| Hamilton County Annual Avarage Wage 7                                 |                 | 170             |               | 0 170            | <del>-</del>     | 1,104                | 1,104         |
| Total Wages Paid to Direct Jobs                                       | <del>69</del>   | 67,534          | \$ 67,534     | €.               |                  | 170                  | 170           |
| Direct Effect Employment Multiplier 8                                 | <del>67</del> - | 11,480,780      | \$ 11,480,780 |                  | 6 <del>9</del> 6 |                      | \$ 67,534     |
| Indirect Jobs Supported   | -               | 1.8304          | 1,8304        |                  | 4480,780         | \$ 11,480,780        | \$ 11,480,780 |
| Jobs Supported from Operations (Direct and Indirect)                  |                 | 141             | 141           | 1.0304           | 1.8304           | 1.8304               | 1,8304        |
| Hamilton County Annual Average Wasse 1811                             |                 | 311             | 311           |                  | 141              | 141                  | 141           |
| Wages, Indirect   |                 | 56,965          | 56 985        |                  | 311              | 311                  | 311           |
| Total Wages - Direct & Indirect                                       | ↔               | 8,032,065       | \$ 8,032,065  | \$ 8.032.065     |                  | 56,965               | 56,965        |
| Local Sales Tax Revenue from Wages ((Indired)                         | <del>61</del>   | 19,512,845      | \$ 19,512,845 | - 44             |                  |                      | 8,0           |
| Other Local Tax Revenue (Indirect)                                    | <del>69</del>   | 220,837         | \$ 220,837    |                  | 27072            | 19,512,845           | 19,512,845    |
| Residential/Commercial Property Tax Revenue aludies                   | <del>69</del>   | 58,963          | \$ 58,963     | 58 962           |                  | 220,837              | 220,837       |
| Total Annual Tax Revenue (Indirect - from Operations & Warner)        | ↔ ,             | _               | \$ 522,242    | 522 242          |                  | 58,963               | 58,963        |
| Projected Annual Economic Impact                                      | <b>₩</b>        | 802,042         | \$ 802,042    | -                | 522,242          |                      | 522,242       |
| Innal Demand Earnings Multiplier <sup>10</sup><br>Direct Ethod France |                 |                 |               | _                | 002,042          | 802,042 \$           | 802,042       |
| Ratio of Earnings to Jobs – with Non-Pacidant 1                       |                 | 0.2839          | 0.2839        | 0.2839           | 0.2839           | 0.2830               |               |
| Total Direct Wages  |                 | 0.3928          | 0.3928        | 1.9020           | 1,9020           | 1.9020               | 0.2839        |
| Earnings to Output  | ₩.              | 11,480,780   \$ | 11,480,780    |                  | 0.3928           | 0.3928               | 0.3928        |
| Final Demand Output Mulitplier <sup>13</sup>                          | €/>             | 29,228,055 \$   | 29,228,055    | 29.228 DEE       | 11,480,780 \$    | 11,480,780 \$        | 11,480,780    |
| lotal Economic Impact from Operations                                 | v               |                 | 1.6580        |                  | 29,228,055       | 29,228,055 \$        | 29,228,055    |
| r tylecton provided by the developer.                                 |                 | \$ CI - '00t'ot | 48,460,115    | \$ 48,460,115 \$ | 48,460,115 \$    | 1.6580 48,460,115 \$ | 1.6580        |
|   |                 |                 |               |                  |                  |                      |               |



VOUNGER

City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - Light Mfg - Bldg A1                                     |     | Year 12<br>100% | Year 13<br>100% | 13           | Year 14<br>100% |               | Year 15<br>100% |                | Year 16<br>100% | 7         | Year 17<br>100% |
|---|-----|-----------------|-----------------|--------------|-----------------|---------------|-----------------|----------------|-----------------|-----------|-----------------|
| Total Square Footage*   |     | 187,920         |                 | 187,920      | 187,920         |               | 187,920         |                | 187,920         |           | 187,920         |
| SF Per Employee <sup>6</sup>  |     | 1,104           |                 | 1,104        | 1,104           |               | 1,104           |                | 1,104           |           | 1,104           |
| Direct Employment   | -   | 170             |                 | 170          | 170             |               | 170             |                | 170             |           | 170             |
| Hamilton County Annual Average Wage 7   | ↔   | 67,534          | ₩.              | 67,534       | 67,534          | ↔             | 67,534          | ↔              | 67,534          | 40        | 67,534          |
| Total Wages Paid to Direct Jobs   | ↔   | 11,480,780      | &<br>           | 11,480,780   | 11,480,780      | ↔             | 11,480,780      | ↔              | 11,480,780      | 4.0       | 11,480,780      |
| Direct Effect Employment Multiplier <sup>8</sup>                                      |     | 1,8304          |                 | 1,8304       | 1.8304          |               | 1.8304          |                | 1,8304          |           | 1,8304          |
| Indirect Jobs Supported   |     | 141             |                 | 141          | 141             |               | 141             |                | 141             |           | 141             |
| Jobs Supported from Operations (Direct and Indirect)                                  |     | 311             |                 | 311          | 311             |               | 311             |                | 311             |           | 311             |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>                     |     | 56,965          |                 | 56,965       | 56,965          |               | 56,965          |                | 56,965          |           | 56,965          |
| Wages, Indirect   | 69- | 8,032,065       | <del>8</del>    | 8,032,065 \$ | 8,032,065       | ↔             | 8,032,065       | <del>69</del>  | 8,032,065       |           | 8,032,065       |
| Total Wages - Direct & Indirect   | 49  | 19,512,845      | \$ 19,          | 19,512,845   | 19,512,845      | 44            | 19,512,845      | 4              | 19,512,845      | 40-       | 19,512,845      |
| Local Sales Tax Revenue from Wages (indired)  | €9  | 220,837         | 69              | 220,837   \$ | 220,837         | €9            | 220,837         | <del>(/)</del> | 220,837         |           | 220,837         |
| Other Local Tax Revenue (Indirect)  | ₩   | 58,963          | 69              | 58,963       | 58,963          | <b>↔</b>      | 58,963          | ↔              | 58,963          | 40        | 58,963          |
| Residential/Commercial Property Tax Revenue <sup>9</sup> (Indired)                    | ↔   | 522,242         | 69              | 522,242      | 522,242         | €9            | 522,242         | ↔              | 522,242         |           | 522,242         |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)                         | 47  | 802,042         | s.              | 802,042      | 802,042         | 47            | 802,042         | 67             | 802,042 \$      |           | 802,042         |
| Projected Annual Economic Impact  |     |                 |                 |              |                 | -             |                 |                |                 |           |                 |
| Final Demand Earnings Multiplier10  |     | 0.2839          |                 | 0.2839       | 0.2839          |               | 0.2839          |                | 0.2839          |           | 0.2839          |
| Direct Effect Earnings Multiplier <sup>11</sup>                                       | _   | 1,9020          |                 | 1.9020       | 1,9020          |               | 1.9020          |                | 1,9020          |           | 1,9020          |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment <sup>12</sup>                |     | 0.3928          |                 | 0.3928       | 0.3928          |               | 0.3928          |                | 0.3928          |           | 0.3928          |
| Total Direct Wages  | ↔   | 11,480,780      | <del>⇔</del>    | 11,480,780   | \$ 11,480,780   | <del>69</del> | 11,480,780      | ↔              | 11,480,780      | ↔         | 11,480,780      |
| Earnings to Output  | €7- | 29,228,055      | \$ 29,          | 29,228,055   | \$ 29,228,055   | 49            | 29,228,055      | S              | 29,228,055      | <b>67</b> | 29,228,055      |
| Final Demand Output Mulitplier <sup>13</sup><br>Total Economic Impact from Operations | U   | 1.6580          | αV              | 1,6580       | 1.6580          | - 4           | 1,6580          | 4              | 1,6580          | •         | 1.6580          |
|   | 9   | 21-1021-01      |                 | -            |                 | -             | 7               | -              | -               |           | 40,400,113      |

\*Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

|  |                | Year 18              |                 |                 |      |               |                |              |
|--|----------------|----------------------|-----------------|-----------------|------|---------------|----------------|--------------|
| Total Square Footage*  |                | 100%                 |                 | rear 19<br>100% | , A  | Year 20       | 20-Year Total  | <u></u>      |
| SF Per Employee 6  |                | 187.920              |                 | 0/00            |      | 100%          |                |              |
| Discontinuo de la constanta de |                | 2010                 |                 | 187,920         |      | 187,920       |                | 1000         |
| Direct Employment  |                | 1,104                | _               | 1,104           |      | 107           |                | 026,181      |
| Hamilton County Annual Average Wans 7  |                | 170                  |                 | 170             |      | 120           |                |              |
| Total Wages Paid to Direct Jobs  |                | \$ 67,534            | ↔               | 67.534          | ŧ    | )<br>:        |                | 170          |
| Direct Effect Employment Multipolice 8   | <u> </u>       | \$ 11,480,780        | <del>6/3</del>  | 11,480,780      | 9 69 | 67,534        |                |              |
| Indirect Jobs Supported  |                | 1.8304               |                 |                 |      | U8 /500+61    | \$ 229,615,600 | 009,         |
| Jobs Supported from Cherations and   |                | 141                  |                 | 4000.           |      | 1.8304        |                |              |
| (Urect and Indirect)   |                |                      |                 | 141             |      | 141           |                | 774          |
| Hamilton County Annual Average Wage = All Industries   |                | 311                  |                 | 311             |      | 311           |                | <u> </u>     |
| Wages, Indirect  |                | 56,965               |                 | 56 065          |      |               |                | ۲۱۶<br>۲۱۶   |
| Total Wages - Direct & Indirect  | 67>            | 8,032,065            | <del>69</del>   | 8.032,065       | é    | _             |                |              |
| Local Sales Tax Revenue from Manage 40.2.  | 47             | 19,512,845           | 43              | 19,512,845      | 1    | 9,032,065     | \$ 160,641,300 | 300          |
| Other Local Tax Revenue (Indirect)   | 69             | 220,837              | <del>69</del>   |                 |      |               | 390,256,900    | 000          |
| Residential/Commercial Property Tax Revenue 9/1.212  | <del>(4)</del> | 58,963               | · <del>69</del> | _               | A E  |               | 4,416,740      | 40           |
| Total Annual Tax Revenue (Indirect - from Dografions 9 1817  | <del>69</del>  | 522,242              | €9-             |                 |      | _             |                | 09           |
| Projected Annual Economic Impact   | <del>69</del>  | 802,042              | <del>69</del>   |                 |      | 322,242 \$    | 10,444,840     | 수            |
| Final Demand Earnings Multiplier <sup>10</sup>   |                |                      |                 |                 |      |               | 16,040,840     | <del>-</del> |
| Direct Effect Earnings Multiplier 11   |                | 0.2839               |                 | 0.2839          |      | 0,000,0       |                |              |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment <sup>12</sup>   |                | 1.9020               |                 | 1.9020          |      | 0.2039        |                | -            |
| Total Direct Wages   |                | 0.3928               |                 | 0.3928          |      | 0.302.0       |                |              |
| Earnings to Output   | <del>69</del>  | 11,480,780           |                 | 11,480,780   \$ | 11.4 | 11.480.780    |                |              |
| Final Demand Output Mulitplier 13  | <b>67</b>      | 29,228,055 \$        |                 | 29,228,055 \$   | 29,2 | 29,228,055    | 104 404        |              |
| Projection provided by the developer   | S              | 1.6580 48,460,115 \$ | 48,4            | 1.6580          | 97   |               | 204,581,100    |              |
|  |                |                      |                 |                 | 40,4 | 40,450,175 \$ | 969,202,300    | _            |



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - W&D - Bldg A2                         | At Full Operation | ion             | Year 1<br>100% | Ye<br>11        | Year 2<br>100% | Year 3<br>100% | r3<br>1%    | Year 4<br>100% | r 4<br>%   | Y<br>1   | Year 5<br>100% |
|---|-------------------|-----------------|----------------|-----------------|----------------|----------------|-------------|----------------|------------|----------|----------------|
| Total Square Footage*   | 189,000           | 000             | 189,000        |                 | 189,000        |                | 189,000     |                | 189,000    |          | 189,000        |
| SF Per Employee <sup>14</sup>                                       | 2                 | 2,400           | 2,400          |                 | 2,400          |                | 2,400       |                | 2,400      |          | 2,400          |
| Direct Employment   |                   | 62              | 6/             |                 | 62             |                | 79          |                | 6/         |          | 62             |
| Hamilton County Annual Average Wage <sup>16</sup>                   | \$ 51,            | 51,784 \$       | 51,784         | ₩.              | 51,784         | €9-            | 51,784      | <b>⇔</b>       | 51,784     | €        | 51,784         |
| Total Wages Paid to Direct Jobs                                     | \$ 4,090,936      | 936 \$          | 4,090,936      | ₩.              | 4,090,936      | 8              | 4,090,936   | \$ 4,          | 4,090,936  | <b>↔</b> | 4,090,936      |
| Direct Effect Employment Multiplier16                               | 1.9               | 1.9732          | 1.9732         |                 | 1.9732         |                | 1.9732      |                | 1.9732     |          | 1.9732         |
| Indirect Jobs Supported   |                   | 11              | 11             |                 | 111            |                | 11          |                | 11         |          | 11             |
| Jobs Supported from Operations (Direct and Indirect)                |                   | 156             | 156            |                 | 156            |                | 156         |                | 156        |          | 156            |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>   | \$ 56,            | 56,965          | 56,965         |                 | 56,965         |                | 56,965      |                | 56,965     |          | 56,965         |
| Wages, Indirect   | \$ 4,386,305      | 305 \$          | 4,386,305      | ↔               | 4,386,305      | \$             | 4,386,305   | \$             | 4,386,305  | ₩        | 4,386,305      |
| Total Wages - Direct & Indirect                                     | \$ 8,477,241      | 241 \$          | 8,477,241      | ₩.              | 8,477,241      | €              | 8, 477, 241 | &<br>•         | 8,477,241  | ₩        | 8,477,241      |
| Local Sales Tax Revenue from Wages <sup>4</sup> (Indirect)          | \$ 95,            | 95,941 \$       | 95,941         | 49              | 95,941         | s              | 95,941      | ss.            | 95,941     | ₩.       | 95,941         |
| Other Local Tax Revenue <sup>5</sup> (Indirect)                     | \$ 25,            | 25,616 \$       | 25,616         | <b>⇔</b>        | 25,616         | <b>∽</b>       | 25,616      | s              | 25,616     | <b>↔</b> | 25,616         |
| Residential/Commercial Property Tax Revenue <sup>3</sup> (Indirect) | \$ 261,           | 261,961         | 261,961        | ₩.              | 261,961        | <b>₽</b>       | 261,961     | s              | 261,961    | €        | 261,961        |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)       | \$ 383            | 383,518 \$      | 383,518        | ₩.              | 383,518        | ₩              | 383,518     | s              | 383,518    | ₩        | 383,518        |
| Projected Annual Economic Impact                                    |                   |                 |                | - in the second |                |                |             |                |            |          |                |
| Final Demand Earnings Multiplier <sup>17</sup>                      | 0.3               | 0.3571          | 0.3571         |                 | 0.3571         |                | 0.3571      |                | 0.3571     |          | 0.3571         |
| Direct Effect Earnings Multiplier18                                 | 1.9               | 1.9538          | 1.9538         |                 | 1.9538         |                | 1.9538      |                | 1.9538     |          | 1.9538         |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment 12         | 0.4               | 0.4810          | 0.4810         |                 | 0.4810         |                | 0.4810      |                | 0.4810     |          | 0.4810         |
| Total Direct Wages  | \$ 4,090,936      | \$ 986          | 4,090,936      | ₩.              | 4,090,936      | €9-            | 4,090,936   | \$             | 4,090,936  | ↔        | 4,090,936      |
| Earnings to Output  | \$ 8,505,064      | ,064 \$         | 8,505,064      | ₩.              | 8,505,064      | ₩              | 8,505,064   | <b>⇔</b>       | 8,505,064  | 43       | 8,505,064      |
| Final Demand Output Mulitplier <sup>19</sup>                        |                   | 1.8195          | 1.8195         |                 | 1.8195         | tro            | 1.8195      |                | 1.8195     |          | 1,8195         |
| Total Economic Impact from Operations                               | \$ 15,474         | 15, 474, 964 \$ | 15,474,964     | 6               | 15,474,964     | 8              | 15,474,964  | \$ 15          | 15,474,964 | s        | 15,474,964     |

"Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - W&D - Bldg A2   |          | Year 6<br>100% |          | Year 7<br>100% |               | Year 8<br>100% |               | Year 9<br>100% |               | Year 10<br>100% |               | Year 11<br>100% |
|---|----------|----------------|----------|----------------|---------------|----------------|---------------|----------------|---------------|-----------------|---------------|-----------------|
| Total Square Footage*   |          | 189,000        |          | 189,000        |               | 189,000        |               | 189,000        |               | 189,000         |               | 189,000         |
| SF Per Employee <sup>14</sup>   |          | 2,400          |          | 2,400          |               | 2,400          |               | 2,400          |               | 2,400           |               | 2,400           |
| Direct Employment   |          | 79             |          | 62             |               | 62             |               | 79             |               | 62              |               | 79              |
| Hamilton County Annual Average Wage <sup>15</sup>   | ₩.       | 51,784         | €9-      | 51,784         | €3            | 51,784         | <b>₽</b> \$   | 51,784         | €9            | 51,784          | 69            | 51,784          |
| Total Wages Paid to Direct Jobs   | ₩.       | 4,090,936      | ₩.       | 4,090,936      | <del>63</del> | 4,090,936      | ₩             | 4,090,936      | ₩.            | 4,090,936       | €9-           | 4,090,936       |
| Direct Effect Employment Multiplier16   |          | 1.9732         |          | 1.9732         |               | 1.9732         |               | 1.9732         |               | 1.9732          |               | 1.9732          |
| Indirect Jobs Supported   |          | 111            |          | 11             |               | 11             |               | 11             |               | 111             |               | 11              |
| Jobs Supported from Operations (Direct and Indirect)  |          | 156            |          | 156            |               | 156            |               | 156            |               | 156             |               | 156             |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>   |          | 56,965         |          | 56,965         |               | 56,965         |               | 56,965         |               | 56,965          |               | 56,965          |
| Wages, Indirect   | 4        | 4,386,305      | <b>₽</b> | 4,386,305      | ₩             | 4,386,305      | <del>69</del> | 4,386,305      | <del>63</del> | 4,386,305       | <del>63</del> | 4,386,305       |
| Total Wages - Direct & Indirect   | ₩.       | 8, 477,241     | ₩.       | 8,477,241      | ₩.            | 8,477,241      | 69            | 8, 477, 241    | 64            | 8,477,241       | ₩.            | 8,477,241       |
| Local Sales Tax Revenue from Wages (Indirect)   | ₩.       | 95,941         | ₩.       | 95,941         | ₩.            | 95,941         | 69            | 95,941         | €9            | 95,941          | €9-           | 95,941          |
| Other Local Tax Revenue (Indirect)  | 69       | 25,616         | 69       | 25,616         | ₩.            | 25,616         | <b>↔</b>      | 25,616         | ₩.            | 25,616          | <del>69</del> | 25,616          |
| Residential/Commercial Property Tax Revenue (Indirect)  | <b>⇔</b> | 261,961        | ₩.       | 261,961        | ₩.            | 261,961        | €\$           | 261,961        | €9            | 261,961         | €9            | 261,961         |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)   | 4        | 383,518        | <b>•</b> | 383,518        | <b>⇔</b>      | 383,518        | 63            | 383,518        | •             | 383,518         | 64            | 383,518         |
| Projected Annual Economic Impact Final Demand Earnings Multiplier <sup>17</sup> Direct Effect Earnings Multiplier <sup>18</sup> |          | 0.3571         |          | 0.3571         |               | 0.3571         |               | 0.3571         |               | 0.3571          |               | 0.3571          |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment <sup>12</sup>  |          | 0.4810         |          | 0.4810         |               | 0.4810         |               | 0.4810         |               | 0.4810          |               | 0.4810          |
| Total Direct Wages  | ₩.       | 4,090,936      | <b>⇔</b> | 4,090,936      | <b>↔</b>      | 4,090,936      | s             | 4,090,936      | ↔             | 4,090,936       | ↔             | 4,090,936       |
| Earnings to Output  | ₩.       | 8,505,064      | 44       | 8,505,064      | €3-           | 8,505,064      | ₩.            | 8,505,064      | •             | 8,505,064       | ₩.            | 8,505,064       |
| Final Demand Output Mulitplier 3 Total Formomic Impact from Operations  | S        | 1.8195         | 4.9      | 1.8195         | w             | 15,474,964     | 69            | 15,474,964     | w             | 15,474,964      | 44            | 15, 474, 964    |
|   |          | -1:            |          |                |               |                |               |                |               |                 |               |                 |

"Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - W&D - Bldg A2                            |               | Year 12<br>100% |               | Year 13<br>100% | Y               | Year 14<br>100% | ) Ye         | Year 15<br>100% |          | Year 16<br>100% |               | Year 17<br>100% |
|--|---------------|-----------------|---------------|-----------------|-----------------|-----------------|--------------|-----------------|----------|-----------------|---------------|-----------------|
| Total Square Footage*  |               | 189,000         |               | 189,000         |                 | 189,000         |              | 189,000         |          | 189,000         |               | 189,000         |
| SF Per Employee <sup>14</sup>  |               | 2,400           |               | 2,400           |                 | 2,400           |              | 2,400           |          | 2,400           |               | 2,400           |
| Direct Employment  |               | 79              |               | 79              |                 | 79              |              | 62              |          | 79              |               | 6.2             |
| Hamilton County Annual Average Wage <sup>16</sup>                      | <b>⇔</b>      | 51,784          | ↔             | 51,784          | ↔               | 51,784          | ₩.           | 51,784          | ₩.       | 51,784          | €9            | 51,784          |
| Total Wages Paid to Direct Jobs  | ₩.            | 4,090,936       | <del>69</del> | 4,090,936       | <del>63</del> - | 4,090,936       | ₩.           | 4,090,936       | ↔        | 4,090,936       | €9-           | 4,090,936       |
| Direct Effect Employment Multiplier <sup>16</sup>                      |               | 1.9732          |               | 1.9732          |                 | 1.9732          |              | 1.9732          |          | 1.9732          |               | 1.9732          |
| Indirect Jobs Supported  |               | 11              |               | 11              |                 | 111             |              | 11              |          | 11              |               | 77              |
| Jobs Supported from Operations (Direct and Indirect)                   |               | 156             |               | 156             |                 | 156             |              | 156             |          | 156             |               | 156             |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>      |               | 56,965          |               | 56,965          |                 | 56,965          |              | 56,965          |          | 56,965          |               | 56,965          |
| Wages, Indirect  | <del>69</del> | 4,386,305       | €9            | 4,386,305       | <del>⇔</del>    | 4,386,305       | <b>↔</b>     | 4,386,305       | <b>↔</b> | 4,386,305       | <del>63</del> | 4,386,305       |
| Total Wages - Direct & Indirect  | ₩.            | 8, 477, 241     | ₩.            | 8,477,241       | €4              | 8,477,241       | ₩.           | 8,477,241       | ₩.       | 8,477,241       | •             | 8,477,241       |
| Local Sales Tax Revenue from Wages*(Indirect)                          | ₩.            | 95,941          | ₩.            | 95,941          | €9              | 95,941          | s            | 95,941          | €        | 95,941          | €9            | 95,941          |
| Other Local Tax Revenue <sup>6</sup> (Indirect)                        | <b>⇔</b>      | 25,616          | <del>⇔</del>  | 25,616          | ₩.              | 25,616          | s            | 25,616          | ₩        | 25,616          | <b>⇔</b>      | 25,616          |
| Residential/Commercial Property Tax Revenue <sup>3</sup> (Indirect)    | ↔             | 261,961         | ₩.            | 261,961         | ₩.              | 261,961         | 69           | 261,961         | ↔        | 261,961         | 69            | 261,961         |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)          | ₩.            | 383,518         | ₩.            | 383,518         | €3              | 383,518         | s            | 383,518         | ₩.       | 383,518         | •             | 383,518         |
| Projected Annual Economic Impact                                       |               |                 |               | 0.01            |                 |                 |              |                 |          |                 |               |                 |
| Final Demand Earnings Multiplier                                       |               | 0.3571          |               | 0.3571          |                 | 0.3571          |              | 0.3571          |          | 0.3571          |               | 0.3571          |
| Direct Effect Earnings Multiplier 8                                    |               | 1.9538          |               | 1.9538          |                 | 1.9538          |              | 1.9538          |          | 1.9538          |               | 1.9538          |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment <sup>12</sup> |               | 0.4810          |               | 0.4810          |                 | 0.4810          |              | 0.4810          |          | 0.4810          |               | 0.4810          |
| Total Direct Wages   | ₩.            | 4,090,936       | €9            | 4,090,936       | ↔               | 4,090,936       | <del>s</del> | 4,090,936       | ₩.       | 4,090,936       | ↔             | 4,090,936       |
| Earnings to Output   | 44            | 8,505,064       | ₩.            | 8,505,064       | ₩.              | 8,505,064       | €3-          | 8,505,064       | w        | 8,505,064       | 43            | 8,505,064       |
| Final Demand Output Mulitplier <sup>19</sup>                           |               | 1.8195          |               | 1.8195          |                 | 1.8195          |              | 1.8195          |          | 1.8195          |               | 1,8195          |
| Total Economic Impact from Operations                                  | 8             | 15,474,964      | 25            | 15,474,964      | ₩.              | 15,474,964      | 63           | 15,474,964      | 63       | 15,474,964      | •             | 15,474,964      |

"Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - W&D - Bldg A2                            | Year 18<br>100% | Year 19<br>100% | Year 20<br>100% | 20-Year Total  |
|--|-----------------|-----------------|-----------------|----------------|
| Total Square Footage*  | 189,000         | 189,000         | 189,000         | 189,000        |
| SF Per Employee <sup>14</sup>  | 2,400           | 2,400           | 2,400           | 2,400          |
| Direct Employment  | 79              | 79              | 79              | 79             |
| Hamilton County Annual Average Wage <sup>16</sup>                      | 51,784          | \$ 51,784       | \$ 51,784       |                |
| Total Wages Paid to Direct Jobs  | 4,090,936       | \$ 4,090,936    | \$ 4,090,936    | \$ 81,818,720  |
| Direct Effect Employment Multiplier <sup>16</sup>                      | 1.9732          | 1.9732          | 1.9732          |                |
| Indirect Jobs Supported  | 11              | 11              | 77              | 11             |
| Jobs Supported from Operations (Direct and Indirect)                   | 156             | 156             | 156             | 156            |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>      | 56,965          | 56,965          | 56,965          |                |
| Wages, Indirect  | 4,386,305       | \$ 4,386,305    | \$ 4,386,305    | \$ 87,726,100  |
| Total Wages - Direct & Indirect  | 8,477,241       | \$ 8,477,241    | \$ 8,477,241    | \$ 169,544,820 |
| Local Sales Tax Revenue from Wages (Indirect)                          | 95,941          | \$ 95,941       | \$ 95,941       | \$ 1,918,820   |
| Other Local Tax Revenue (Indirect)                                     | 25,616          | \$ 25,616       | \$ 25,616       | \$ 512,320     |
| Residential/Commercial Property Tax Revenue <sup>3</sup> (Indirect)    | 261,961         | \$ 261,961      | \$ 261,961      | \$ 5,239,220   |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)          | 383,518         | \$ 383,518      | \$ 383,518      | \$ 7,670,360   |
| Projected Annual Economic Impact                                       |                 |                 |                 |                |
| Final Demand Earnings Multiplier <sup>17</sup>                         | 0.3571          | 0.3571          | 0.3571          |                |
| Direct Effect Earnings Multiplier 8                                    | 1.9538          | 1.9538          | 1.9538          |                |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment <sup>12</sup> | 0.4810          | 0.4810          | 0.4810          |                |
| Total Direct Wages   | 4,090,936       | \$ 4,090,936    | \$ 4,090,936    |                |
| Earnings to Output   | 8,505,064       | \$ 8,505,064    | \$ 8,505,064    | \$ 170,101,280 |
| Final Demand Output Mulitplier <sup>19</sup>                           | 1.8195          | 1.8195          | 1.8195          |                |
| Total Economic Impact from Operations                                  | 15,474,964      | \$ 15,474,964   | \$ 15,474,964   | \$ 309,499,280 |

\*Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

|  |        |                   | Ϋ́            | Year 1     | Year 2        | F       | Yea            | Year 3     |              | Year 4     |           | Year 5     |
|--|--------|-------------------|---------------|------------|---------------|---------|----------------|------------|--------------|------------|-----------|------------|
| Annual Impact of Uperations - W&L - Bidg B1  | At Ful | At Full Operation | <del>-</del>  | 100%       | 100%          |         | 10(            | 100%       |              | 100%       |           | 100%       |
| Total Square Footage*  |        | 213,840           |               | 213,840    | 213,          | 213,840 |                | 213,840    |              | 213,840    |           | 213,840    |
| SF Per Employee <sup>14</sup>  |        | 2,400             |               | 2,400      | ,2            | 2,400   |                | 2,400      |              | 2,400      |           | 2,400      |
| Direct Employment  |        | 88                |               | 68         |               | 68      |                | 88         |              | 68         |           | 68         |
| Hamilton County Annual Average Wage 16   | ₩.     | 51,784            | ₩.            | 51,784     | \$ 51,        | 51,784  | € <del>0</del> | 51,784     | <b>6</b> 9   | 51,784     | ↔         | 51,784     |
| Total Wages Paid to Direct Jobs  | €4     | 4,608,776         | ↔             | 4,608,776  | \$ 4,608,776  |         | \$             | 4,608,776  | <b>6</b> 3   | 4,608,776  | ₩.        | 4,608,776  |
| Direct Effect Employment Multiplier16  |        | 1.9732            |               | 1.9732     | 1.9           | 1.9732  |                | 1.9732     |              | 1.9732     |           | 1.9732     |
| Indirect Jobs Supported  |        | 87                |               | 28         |               | 28      |                | 87         |              | 87         |           | 87         |
| Jobs Supported from Operations (Direct and Indirect)                                   |        | 176               |               | 176        |               | 176     |                | 176        |              | 176        |           | 176        |
| Hamilton County Annual Average Wage - All Industries3                                  | sa.    | 56,965            |               | 56,965     | 56            | 56,965  |                | 56,965     |              | 56,965     |           | 56,965     |
| Wages, Indirect  | €₽     | 4,955,955         | <del>69</del> | 4,955,955  | \$ 4,955,955  |         | 7              | 4,955,955  | ↔            | 4,955,955  | €9        | 4,955,955  |
| Total Wages - Direct & Indirect  | 69-    | 9,564,731         | ₩             | 9,564,731  | \$ 9,564,731  |         | 6              | 9,564,731  | •>           | 9,564,731  | ₩.        | 9,564,731  |
| Local Sales Tax Revenue from Wages*(Indirect)  | s      | 108,249           | <del>(A</del> | 108,249    | \$ 108        | 108,249 | €              | 108,249    | <b>⇔</b>     | 108,249    | 63        | 108,249    |
| Other Local Tax Revenue <sup>5</sup> (Indirect)  | 63     | 28,902            | <del>69</del> | 28,902     | \$ 28         | 28,902  | €9-            | 28,902     | <del>⇔</del> | 28,902     | 63        | 28,902     |
| Residential/Commercial Property Tax Revenue <sup>3</sup> (Indirect)                    | s      | 295,545           | ₽             | 295,545    | \$ 295        | 295,545 | €9             | 295,545    | €3-          | 295,545    | 69        | 295,545    |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)                          | us     | 432,696           | ₩.            | 432, 696   | \$ 432        | 432,696 | •              | 432,696    | ₩.           | 432, 696   | 8         | 432,696    |
| Projected Annual Economic Impact   |        | 0.9574            |               | 0.9574     | ć             | 0.9574  |                | 0 2574     |              | 0.9674     |           | 0.9574     |
| rinar beniariu carinings intumplier<br>Direct Effect Earnings Multiplier <sup>18</sup> |        | 1.9538            |               | 1.9538     |               | 1.9538  |                | 1.9538     |              | 1.9538     |           | 1.9538     |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment 12                            |        | 0.4810            |               | 0.4810     | 0.            | 0.4810  |                | 0.4810     |              | 0.4810     |           | 0.4810     |
| Total Direct Wages   | 69     | 4,608,776         | <b>↔</b>      | 4,608,776  | \$ 4,608,776  | 922,    | `<br><i>⊊</i>  | 4,608,776  | <b>⇔</b>     | 4,608,776  | €9-       | 4,608,776  |
| Earnings to Output   | 4.9    | 9,581,655         | ₩.            | 9,581,655  | \$ 9,581,655  | 999'    | <b></b>        | 9,581,655  | 64           | 9,581,655  | <b>63</b> | 9,581,655  |
| Final Demand Output Mulitplier <sup>19</sup>   |        | 1.8195            |               | 1.8195     | ÷             | 1.8195  |                | 1.8195     |              | 1.8195     |           | 1.8195     |
| Total Economic Impact from Operations  | 69     | 17,433,821        | 63            | 17,433,821 | \$ 17,433,821 |         | \$ 17          | 17,433,821 | ٠,           | 17,433,821 | S         | 17,433,821 |
|  |        |                   |               |            |               |         |                |            |              |            |           |            |

"Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - W&D - Bldg B1                            |          | Year 6<br>100% | Ye.          | Year 7     | Year 8       |            | Year 9   | 6          | Year 10            | - 10       | Α.               | Year 11<br>100% |
|--|----------|----------------|--------------|------------|--------------|------------|----------|------------|--------------------|------------|------------------|-----------------|
| Total Square Footage*  |          | 213,840        |              | 213,840    | 213          | 213,840    |          | 213,840    |                    | 213,840    |                  | 213,840         |
| SF Per Employee <sup>14</sup>  |          | 2,400          |              | 2,400      | 8            | 2,400      |          | 2,400      |                    | 2,400      |                  | 2,400           |
| Direct Employment  |          | 68             |              | 83         |              | 68         |          | 68         |                    | 68         |                  | 83              |
| Hamilton County Annual Average Wage 15                                 | ₩.       | 51,784         | ₩.           | 51,784     | \$ 51        | 51,784     | <b>₽</b> | 51,784     | €9-                | 51,784     | ₩.               | 51,784          |
| Total Wages Paid to Direct Jobs  | ↔        | 4,608,776      | <b>⊕</b>     | 4,608,776  | \$ 4,608,776 | 922,       | \$ 4,6   | 4,608,776  | \$                 | 4,608,776  | <del>6/3</del> - | 4,608,776       |
| Direct Effect Employment Multiplier <sup>16</sup>                      |          | 1.9732         |              | 1.9732     | Ψ.           | 1.9732     |          | 1.9732     |                    | 1.9732     |                  | 1.9732          |
| Indirect Jobs Supported  |          | 28             |              | 18         |              | 28         |          | 87         |                    | 87         |                  | 87              |
| Jobs Supported from Operations (Direct and Indirect)                   |          | 176            |              | 176        |              | 176        |          | 176        |                    | 176        |                  | 176             |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>      |          | 56,965         |              | 56,965     | ží           | 56,965     |          | 56,965     |                    | 56,965     |                  | 56,965          |
| Wages, Indirect  | €9       | 4,955,955      | €9           | 4,955,955  | \$ 4,955     | 4,955,955  | \$ 4,    | 4,955,955  | 8                  | 4,955,955  | ₩.               | 4,955,955       |
| Total Wages - Direct & Indirect  | ₩.       | 9,564,731      | ₩.           | 9,564,731  | \$ 9,564,731 | 1,731      | 9,6      | 9,564,731  | 6                  | 9,564,731  | ₩.               | 9,564,731       |
| Local Sales Tax Revenue from Wages (Indirect)                          | ↔        | 108,249        | ↔            | 108,249    | \$ 100       | 108,249    | 69       | 108,249    | s                  | 108,249    | <del>69</del>    | 108,249         |
| Other Local Tax Revenue <sup>6</sup> (Indirect)                        | ₩.       | 28,902         | <del>⇔</del> | 28,902     | \$           | 28,902     | S        | 28,902     | s                  | 28,902     | <b>6</b> 9-      | 28,902          |
| Residential/Commercial Property Tax Revenue <sup>3</sup> (Indirect)    | ↔        | 295,545        | ₩            | 295,545    | \$ 29        | 295,545    | s        | 295,545    | s                  | 295,545    | <b>6</b> 9-      | 295,545         |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)          | ₩.       | 432,696        | €\$          | 432,696    | \$ 43;       | 432,696    | s        | 432,696    | v                  | 432, 696   | ₩.               | 432,696         |
| Projected Annual Economic Impact                                       |          | 0.3571         |              | 0.3571     | C            | 0.3571     |          | 0.3571     |                    | 0.3571     |                  | 0.3571          |
| Direct Effect Earnings Multiplier <sup>18</sup>                        |          | 1.9538         |              | 1.9538     | · —          | 1.9538     |          | 1.9538     |                    | 1.9538     |                  | 1.9538          |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment <sup>12</sup> |          | 0.4810         |              | 0.4810     | Ö            | 0.4810     |          | 0.4810     |                    | 0.4810     |                  | 0.4810          |
| Total Direct Wages   | <b>↔</b> | 4,608,776      | <del>⇔</del> | 4,608,776  | \$ 4,60      | 4,608,776  | \$       | 4,608,776  | ٠<br><del>دع</del> | 4,608,776  | ↔                | 4,608,776       |
| Earnings to Output   | ₩.       | 9,581,655      | ₩            | 9,581,655  | \$ 9,58      | 9,581,655  | ණ<br>•>  | 9,581,655  | <b>.</b>           | 9,581,655  | ₩.               | 9,581,655       |
| Final Demand Output Mulitplier <sup>19</sup>                           |          | 1.8195         |              | 1.8195     | ₹-           | 1.8195     |          | 1.8195     |                    | 1.8195     |                  | 1.8195          |
| Total Economic Impact from Operations                                  | w        | 17,433,821     | *            | 17,433,821 | \$ 17,43     | 17,433,821 | \$ 17,   | 17,433,821 | *                  | 17,433,821 | S                | 17,433,821      |
| "Drain-dion provided by the developer                                  |          |                |              |            |              |            |          |            |                    |            |                  |                 |

"Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - W&D - Bldg B1                                     |               | Year 12<br>100% |    | Year 13<br>100% |               | Year 14<br>100% |               | Year 15<br>100% |    | Year 16<br>100% |              | Year 17<br>100% |
|---|---------------|-----------------|----|-----------------|---------------|-----------------|---------------|-----------------|----|-----------------|--------------|-----------------|
| Total Square Footage*   |               | 213,840         |    | 213,840         |               | 213,840         |               | 213,840         |    | 213,840         |              | 213,840         |
| SF Per Employee <sup>14</sup>   |               | 2,400           |    | 2,400           |               | 2,400           |               | 2,400           |    | 2,400           |              | 2,400           |
| Direct Employment   |               | 88              |    | 68              |               | 68              |               | 68              |    | 68              |              | 68              |
| Hamilton County Annual Average Wage 16  | 49            | 51,784          | €9 | 51,784          | €3            | 51,784          | <del>63</del> | 51,784          | ↔  | 51,784          | <b>G</b>     | 51,784          |
| Total Wages Paid to Direct Jobs   | <del>ss</del> | 4,608,776       | ↔  | 4,608,776       | ₩.            | 4,608,776       | <del>€3</del> | 4,608,776       | ↔  | 4,608,776       | <del>⇔</del> | 4,608,776       |
| Direct Effect Employment Multiplier <sup>16</sup>                               |               | 1.9732          |    | 1.9732          |               | 1.9732          |               | 1.9732          | ~  | 1.9732          |              | 1.9732          |
| Indirect Jobs Supported   |               | 87              |    | 18              |               | 18              |               | 87              |    | 87              |              | 87              |
| Jobs Supported from Operations (Direct and Indirect)                            |               | 176             |    | 176             |               | 176             |               | 176             |    | 176             |              | 176             |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>               |               | 56,965          |    | 56,965          |               | 56,965          |               | 56,965          |    | 26,965          |              | 56,965          |
| Wages, Indirect   | ↔             | 4,955,955       | ↔  | 4,955,955       | <del>69</del> | 4,955,955       | €\$           | 4,955,955       | ↔  | 4,955,955       | s            | 4,955,955       |
| Total Wages - Direct & Indirect   | ₩.            | 9,564,731       | ₩. | 9,564,731       | ₩             | 9,564,731       | ₩.            | 9,564,731       | 4  | 9,564,731       | •            | 9,564,731       |
| Local Sales Tax Revenue from Wages4(Indirect)                                   | <b>₩</b>      | 108,249         | 4  | 108,249         | €9-           | 108,249         | S             | 108,249         | B  | 108,249         | ø            | 108,249         |
| Other Local Tax Revenue (Indirect)  | €9            | 28,902          | ↔  | 28,902          | €9            | 28,902          | 63            | 28,902          | B  | 28,902          | S            | 28,902          |
| Residential/Commercial Property Tax Revenue <sup>3</sup> (Indirect)             | ↔             | 295,545         | ₩. | 295,545         | ₩.            | 295,545         | Ø             | 295,545         | S  | 295,545         | w            | 295,545         |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)                   | ₩.            | 432,696         | 64 | 432, 696        | ₩.            | 432,696         | S             | 432,696         | w  | 432, 696        | w            | 432,696         |
| Projected Annual Economic Impact Final Demand Farnings Multiplier <sup>17</sup> |               | 0.3571          |    | 0.3571          |               | 0.3571          |               | 0.3571          |    | 0.3571          |              | 0.3571          |
| Direct Effect Earnings Multiplier <sup>18</sup>                                 |               | 1.9538          |    | 1.9538          |               | 1.9538          |               | 1.9538          |    | 1.9538          |              | 1.9538          |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment 12                     |               | 0.4810          |    | 0.4810          |               | 0.4810          |               | 0.4810          |    | 0.4810          |              | 0.4810          |
| Total Direct Wages  | ₩.            | 4,608,776       | ₩. | 4,608,776       | €9            | 4,608,776       | ₩             | 4,608,776       | ₩. | 4,608,776       | ↔            | 4,608,776       |
| Earnings to Output  | 49            | 9,581,655       | €9 | 9,581,655       | €3            | 9,581,655       | ₩             | 9,581,655       | •  | 9,581,655       | ₩.           | 9,581,655       |
| Final Demand Output Mulitplier <sup>19</sup>                                    |               | 1.8195          |    | 1.8195          |               | 1.8195          |               | 1.8195          |    | 1.8195          |              | 1.8195          |
| Total Economic Impact from Operations   | w             | 17,433,821      | *  | 17,433,821      | 4.9           | 17,433,821      | w             | 17,433,821      | 44 | 17,433,821      | 8            | 17,433,821      |
|   |               |                 |    |                 |               |                 |               |                 |    |                 |              |                 |

\*Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

|  | Year 18    | Year 19          | Year 20       |                |
|--|------------|------------------|---------------|----------------|
| Annual Impact of Operations - Wold - bidg b i                          | 100%       | 100%             | 100%          | zu-rear rotai  |
| Total Square Footage*  | 213,840    | 213,840          | 213,840       | 213,840        |
| SF Per Employee <sup>14</sup>  | 2,400      | 2,400            | 2,400         |                |
| Direct Employment  | 68         | 68               | 68            | 68             |
| Hamilton County Annual Average Wage 16                                 | 51,784     | \$ 51,784        | \$ 51,784     | ora na Politi  |
| Total Wages Paid to Direct Jobs  | 4,608,776  | \$ 4,608,776     | \$ 4,608,776  | \$ 92,175,520  |
| Direct Effect Employment Multiplier16                                  | 1.9732     | 1.9732           | 1.9732        |                |
| Indirect Jobs Supported  | 18         | 87               | 87            | 18             |
| Jobs Supported from Operations (Direct and Indirect)                   | 176        | 176              | 176           | 176            |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>      | 56,965     | 56,965           | 56,965        |                |
| Wages, Indirect  | 4,955,955  | \$ 4,955,955     | \$ 4,955,955  | \$ 99,119,100  |
| Total Wages - Direct & Indirect  | 9,564,731  | \$ 9,564,731     | \$ 9,564,731  | \$ 191,294,620 |
| Local Sales Tax Revenue from Wages (Indirect)                          | 108,249    | \$ 108,249       | \$ 108,249    | \$ 2,164,980   |
| Other Local Tax Revenue <sup>6</sup> (Indirect)                        | 28,902     | \$ 28,902        | \$ 28,902     | \$ 578,040     |
| Residential/Commercial Property Tax Revenue (Indirect)                 | 295,545    | \$ 295,545       | \$ 295,545    | \$ 5,910,900   |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)          | 432, 696   | \$ 432,696       | \$ 432,696    | \$ 8,653,920   |
| Projected Annual Economic Impact                                       |            | - 113 - 223      |               | WILLIAM TO     |
| Final Demand Earnings Multiplier <sup>17</sup>                         | 0.3571     | 0.3571           | 0.3571        |                |
| Direct Effect Earnings Multiplier                                      | 1.9538     | 1.9538           | 1.9538        |                |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment <sup>12</sup> | 0.4810     | 0.4810           | 0.4810        |                |
| Total Direct Wages   | 4,608,776  | \$ 4,608,776     | \$ 4,608,776  |                |
| Earnings to Output   | 9,581,655  | \$ 9,581,655     | \$ 9,581,655  | \$ 191,633,100 |
| Final Demand Output Mulitplier <sup>19</sup>                           | 1.8195     | 1.8195           | 1.8195        |                |
| Total Economic Impact from Operations                                  | 17,433,821 | \$ 17,433,821 \$ | \$ 17,433,821 | \$ 348,676,420 |

"Projection provided by the devaloper.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - Light Mfg - Bldg C1                                  | At Fu         | At Full Operation |     | Year 1                      |               | Year 2               | ¥ 5            | Year 3               |               | Year 4                      |               | Year 5               |   |
|--|---------------|-------------------|-----|-----------------------------|---------------|----------------------|----------------|----------------------|---------------|-----------------------------|---------------|----------------------|---|
| Total Square Footage*  |               | 288 900           |     | 288 900                     |               | 288 900              | 1              | 288 900              | ł             | 288 900                     |               | 288 900              |   |
| SF Per Employee  |               | 1,104             |     | 1,104                       |               | 1,104                |                | 1,104                |               | 1,104                       |               | 1,104                |   |
| Direct Employment  |               | 262               |     | 262                         |               | 262                  |                | 262                  |               | 262                         |               | 262                  |   |
| Hamilton County Annual Average Wage 7  | ь             | 67,534            | မှာ | 67,534                      | <b>↔</b>      | 67,534               | <del>⇔</del>   | 67,534               | <b>6</b> 9-   | 67,534                      | <b>↔</b>      | 67,534               |   |
| Total Wages Paid to Direct Jobs  | <b>⇔</b>      | 17,693,908        | ↔   | 17,693,908                  | <del>63</del> | 17,693,908           | ₩.             | 17,693,908           | <b>↔</b>      | 17,693,908                  | ↔             | 17,693,908           |   |
| Direct Effect Employment Multiplier <sup>8</sup>                                   |               | 1.8304            |     | 1.8304                      |               | 1.8304               |                | 1.8304               |               | 1.8304                      |               | 1.8304               |   |
| Indirect Jobs Supported  |               | 218               |     | 218                         |               | 218                  |                | 218                  |               | 218                         |               | 218                  |   |
| Jobs Supported from Operations (Direct and Indirect)                               |               | 480               |     | 480                         |               | 480                  |                | 480                  |               | 480                         |               | 480                  |   |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>                  | <b>6</b>      | 56,965            |     | 56,965                      |               | 56,965               |                | 56,965               |               | 56,965                      |               | 56,965               |   |
| Wages, Indirect  | G             | 12,418,370        | ₩.  | 12,418,370                  | €9-           | 12,418,370           | - L            | 12,418,370           | €9            | 12,418,370                  | <del>69</del> | 12,418,370           |   |
| Total Wages - Direct & Indirect  | 69            | 30,112,278        | 69  | 30,112,278                  | <b>↔</b>      | 30,112,278           | €              | 30,112,278           | ₩.            | 30,112,278                  | ₩.            | 30,112,278           |   |
| Local Sales Tax Revenue from Wages <sup>4</sup> (Indirect)                         | s             | 340,796           | €3  | 340,796                     | ₩.            | 340,796              | <b>₽</b>       | 340,796              | <del>63</del> | 340,796                     | ₩.            | 340,796              |   |
| Other Local Tax Revenue (Indirect)   | မှ            | 90,993            | 69  | 90,993                      | <del>63</del> | 90,993               | ↔              | 90,993               | ↔             | 90,993                      | €9            | 90,993               |   |
| Residential/Commercial Property Tax Revenue (Indirect)                             | <del>43</del> | 806,033           | 4   | 806,033                     | €9-           | 806,033              | s <del>s</del> | 806,033              | €9            | 806,033                     | <b>⇔</b>      | 806,033              |   |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)                      | w             | 1,237,822         | 63  | 1,237,822                   | ₩.            | 1,237,822            | €9-            | 1,237,822            | ₩.            | 1,237,822                   | ₩.            | 1,237,822            |   |
| Projected Annual Economic Impact   | ×,            |                   |     |                             |               |                      |                |                      |               | <del></del>                 |               |                      |   |
| Final Demand Earnings Multiplier 10  |               | 0.2839            |     | 0.2839                      |               | 0.2839               |                | 0.2839               |               | 0.2839                      |               | 0.2839               |   |
| Direct Effect Eamings Multiplier <sup>11</sup>                                     |               | 1.9020            |     | 1.9020                      |               | 1.9020               |                | 1.9020               |               | 1.9020                      |               | 1.9020               | - |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment 12                        |               | 0.3928            |     | 0.3928                      |               | 0.3928               |                | 0.3928               |               | 0.3928                      |               | 0.3928               | - |
| Total Direct Wages   | 69            | 17,693,908        | 49  | 17,693,908                  | €9-           | 17,693,908           | €9-            | 17,693,908           | ↔             | 17,693,908                  | ↔             | 17,693,908           |   |
| Earnings to Output   | 64            | 45,045,591        | ₩.  | 45,045,591                  | <b>6</b> 3    | 45,045,591           | ₩              | 45,045,591           | ₩.            | 45,045,591                  | €4            | 45,045,591           |   |
| Final Demand Output Mulitplier <sup>13</sup> Total Economic Impact from Operations | 6             | 1.6580 74,685,590 | •   | 1.6580<br><b>74,685,590</b> | W             | 1.6580<br>74,685,590 | <b>6</b>       | 1.6580<br>74,685,590 | w             | 1.6580<br><b>74,685,590</b> | *             | 1.6580<br>74,685,590 |   |
|  |               |                   |     |                             |               |                      |                |                      |               |                             |               |                      |   |

\*Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Total Square Footage*         288,900         288,900         288,900         288,900         288,900         288,900         288,900         288,900         288,900         28,900< | s 17,6  |          | 288,900<br>1,104<br>262<br>67,534<br>17,693,908<br>1.8304<br>218<br>480<br>56,965 | es es    | 288,900<br>1,104<br>262<br>67,534<br>17,693,908<br>1.8304 | €             | 288,900<br>1,104            |               | 288,900<br>1,104            |
|--|---|----------|---|----------|---|---------------|-----------------------------|---------------|-----------------------------|
| t 262 262 262  | \$ 17,6   |          | 1,104<br>262<br>67,534<br>17,693,908<br>1.8304<br>218<br>480<br>56,965            |          | 1,104<br>262<br>67,534<br>17,693,908<br>1.8304            | ↔             | 1,104                       |               | 1,104                       |
| 262 262 262  | s 12,6  |          | 262<br>67,534<br>17,693,908<br>1.8304<br>218<br>480<br>56,965                     |          | 262<br>67,534<br>17,693,908<br>1.8304<br>218              | s             |                             |               |                             |
| \$ 67,534 \$ 67,534 \$ 17,693,908 \$ 17,6  | 3 12, 8 8 8 8 9 12, 8 8 9 9 12, 8 8 9 9 12, 8 9 12, 8 9 |          | 67,534<br>17,693,908<br>1.8304<br>218<br>480<br>56,965<br>12,418,370              |          | 67,534<br>17,693,908<br>1.8304<br>218                     | €9            | 262                         |               | 262                         |
| \$ 17,693,908 \$ 17,693,908 \$ 17,6<br>lier <sup>8</sup> 1.8304  | \$ 17,6<br>\$ 12,4  |          | 17,693,908<br>1.8304<br>218<br>480<br>56,965<br>12,418,370                        |          | 17,693,908  |               | 67,534                      | <b>↔</b>      | 67,534                      |
| 1.8304 1.8304  | \$ 12,4   |          | 1.8304<br>218<br><b>480</b><br>56,965<br>12,418,370                               |          | 1.8304  | <del>69</del> | 17,693,908                  | <del>63</del> | 17,693,908                  |
|  | <i>မ</i> မ  |          | 218<br><b>480</b><br>56,965<br>12,418,370   |          | 218   |               | 1.8304                      |               | 1.8304                      |
| Indirect Jobs Supported 218 278 2  | <i>↔</i> •  |          | 480<br>56,965<br>12,418,370   |          |   |               | 218                         |               | 218                         |
| Jobs Supported from Operations (Direct and Indirect) 480 480 480   | <i>↔</i> •  |          | 56,965<br>12,418,370  |          | 8   |               | 480                         |               | 480                         |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup> 56,965 56,965 56,965   | <i>⊌</i> 9 •4   |          | 12,418,370  |          | 56,965  |               | 56,965                      |               | 56,965                      |
| 12,418,370 \$  | 69  | -        |   | s        | 12,418,370  | ₩.            | 12,418,370                  | ₩.            | 12,418,370                  |
| irect & Indirect \$ 30,112,278 \$ 30,112,278 \$  | ٠   | -        | 30,112,278  | ₩.       | 30,112,278  | <b>6</b> 3    | 30,112,278                  | ₩.            | 30,112,278                  |
| Local Sales Tax Revenue from Wages <sup>4</sup> (Indirect) \$ 340,796 \$ 340,796 \$ 340,7  | <b>4</b>  | -        | 340,796   | <b>↔</b> | 340,796   | ₩.            | 340,796                     | <del>69</del> | 340,796                     |
| Other Local Tax Revenue (Indirect) \$ 90,993 \$ 90,993 \$ 90,9   | ₩.  |          | 90,993  | €9       | 90,993  | ₩             | 90,993                      | s             | 90,993                      |
| Tax Revenue (Indirect) \$ 806,033 \$ 806,033 \$  | ₩.  |          | 806,033   | <b>₽</b> | 806,033   | €             | 806,033                     | €9            | 806,033                     |
| Wages) \$ 1,237,822 \$ 1,237,822 \$  | 49  |          | 1,237,822   | <b>€</b> | 1,237,822   | 4             | 1,237,822                   | •             | 1,237,822                   |
| <b>Sect</b>  | ****  |          |   |          |   |               |                             |               |                             |
| Final Demand Earnings Multiplier <sup>10</sup> 0.2839 0.28   |   | <u>ල</u> | 0.2839  |          | 0.2839  |               | 0.2839                      |               | 0.2839                      |
| 1.9020 1.9020  |   | 0:       | 1.9020  |          | 1.9020  |               | 1.9020                      |               | 1.9020                      |
| on-Resident Adjustment <sup>12</sup> 0.3928 0.3928   |   | <br>&    | 0.3928  |          | 0.3928  |               | 0.3928                      |               | 0.3928                      |
| Total Direct Wages \$ 17,693,908 \$ 17,693,908 \$ 17,693,9   | ↔   |          | 17,693,908  | ₩.       | 17,693,908  | 4             | 17,693,908                  | ↔             | 17,693,908                  |
| Earnings to Output \$ 45,045,591 \$ 45,045,591 \$ 45,045,5   | 4   |          | 45,045,591  | 49       | 45,045,591  | €4            | 45,045,591                  | •             | 45,045,591                  |
| Final Demand Output Mulitplier <sup>13</sup> 1.6580 1.6580 1.6580 1.6580   | ₩.  |          | 1.6580<br><b>74,685,590</b>   | w        | 1.6580<br><b>74,685,590</b>                               | w             | 1,6580<br><b>74,685,590</b> | ₩.            | 1.6580<br><b>74,685,590</b> |

\*Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - Light Mfg - Bldg C1                                  |               | Year 12<br>100%      |               | Year 13<br>100%      |               | Year 14<br>100%   |               | Year 15<br>100%             |     | Year 16<br>100%      |     | Year 17<br>100%      |
|--|---------------|----------------------|---------------|----------------------|---------------|-------------------|---------------|-----------------------------|-----|----------------------|-----|----------------------|
| Total Square Footage*  |               | 288,900              |               | 288,900              |               | 288,900           |               | 288,900                     |     | 288,900              |     | 288,900              |
| SF Per Employee <sup>6</sup>   |               | 1,104                |               | 1,104                |               | 1,104             |               | 1,104                       |     | 1,104                |     | 1,104                |
| Direct Employment  |               | 262                  |               | 262                  |               | 262               |               | 262                         |     | 262                  |     | 262                  |
| Hamilton County Annual Average Wage 7  | <b>69</b>     | 67,534               | ₩.            | 67,534               | <del>69</del> | 67,534            | <del>⇔</del>  | 67,534                      | 69  | 67,534               | €3  | 67,534               |
| Total Wages Paid to Direct Jobs  | <b>₽</b>      | 17,693,908           | <b>₽</b>      | 17,693,908           | <del>60</del> | 17,693,908        | <del>69</del> | 17,693,908                  | €3- | 17,693,908           | €9- | 17,693,908           |
| Direct Effect Employment Multiplier 8  |               | 1.8304               |               | 1.8304               |               | 1.8304            |               | 1.8304                      | 3   | 1.8304               |     | 1.8304               |
| Indirect Jobs Supported  |               | 218                  |               | 218                  |               | 218               |               | 218                         |     | 218                  |     | 218                  |
| Jobs Supported from Operations (Direct and Indirect)                               |               | 480                  |               | 480                  |               | 480               |               | 480                         |     | 480                  |     | 480                  |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>                  |               | 56,965               |               | 56,965               |               | 56,965            |               | 56,965                      |     | 56,965               |     | 56,965               |
| Wages, Indirect  | ₩.            | 12,418,370           | ₩.            | 12,418,370           | ↔             | 12,418,370        | ₩.            | 12,418,370                  | €9  | 12,418,370           | €9- | 12,418,370           |
| Total Wages - Direct & Indirect  | 44            | 30,112,278           | ₩.            | 30,112,278           | •             | 30,112,278        | <b>.</b>      | 30,112,278                  | ₩.  | 30,112,278           | ₩.  | 30,112,278           |
| Local Sales Tax Revenue from Wages <sup>4</sup> (Indirect)                         | <del>v)</del> | 340,796              | <del>⇔</del>  | 340,796              | <del>(A</del> | 340,796           | ↔             | 340,796                     | ↔   | 340,796              | 69  | 340,796              |
| Other Local Tax Revenue (indirect)   | ↔             | 90,993               | <del>4</del>  | 90,993               | 69            | 90,993            | 69            | 90,993                      | ↔   | 866'06               | 69  | 90,993               |
| Residential/Commercial Property Tax Revenue (Indirect)                             | ₩.            | 806,033              | ₩.            | 806,033              | €9            | 806,033           | ₩.            | 806,033                     | 4   | 806,033              | 69  | 806,033              |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)                      | w             | 1,237,822            | ₩.            | 1,237,822            | ₩.            | 1,237,822         | ₩.            | 1,237,822                   | 4   | 1,237,822            | •   | 1,237,822            |
| Projected Annual Economic Impact   |               |                      |               | *****                |               |                   |               |                             |     |                      |     |                      |
| Final Demand Earnings Multiplier <sup>10</sup>                                     |               | 0.2839               |               | 0.2839               |               | 0.2839            |               | 0.2839                      |     | 0.2839               |     | 0.2839               |
| Direct Effect Earnings Multiplier <sup>11</sup>                                    |               | 1.9020               |               | 1.9020               |               | 1.9020            |               | 1.9020                      |     | 1.9020               |     | 1.9020               |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment 12                        |               | 0.3928               |               | 0.3928               |               | 0.3928            |               | 0.3928                      |     | 0.3928               |     | 0.3928               |
| Total Direct Wages   | ↔             | 17,693,908           | <del>63</del> | 17,693,908           | ↔             | 17,693,908        | <b>↔</b>      | 17,693,908                  | ↔   | 17,693,908           | 69  | 17,693,908           |
| Earnings to Output   | s.            | 45,045,591           | •             | 45,045,591           | 69            | 45,045,591        | s             | 45,045,591                  | 43  | 45,045,591           | ₩.  | 45,045,591           |
| Final Demand Output Mulitplier <sup>13</sup> Total Economic Impact from Operations | •             | 1.6580<br>74.685.590 | w             | 1.6580<br>74,685,590 | S             | 1.6580 74,685,590 | 4.9           | 1.6580<br><b>74,685,590</b> | w   | 1.6580<br>74,685,590 | w   | 1.6580<br>74,685,590 |
|  | 1             |                      |               | ***                  |               |                   |               |                             | -2  |                      |     |                      |

\*Projection provided by the developer.



City of Chattanooga, Hamilton County TN North River Commerce Center Economic Impact Analysis

| Annual Impact of Operations - Light Mfg - Bldg C1                                  |              | Year 18<br>100%             |               | Year 19<br>100%             |               | Year 20<br>100%             | 20            | 20-Year Total    |
|--|--------------|-----------------------------|---------------|-----------------------------|---------------|-----------------------------|---------------|------------------|
| Total Square Footage*  |              | 288,900                     |               | 288,900                     |               | 288,900                     |               | 288,900          |
| SF Per Employee <sup>6</sup>   |              | 1,104                       |               | 1,104                       |               | 1,104                       |               | 1,104            |
| Direct Employment  |              | 262                         |               | 262                         |               | 262                         |               | 262              |
| Hamilton County Annual Average Wage 7  | ↔            | 67,534                      | €9            | 67,534                      | <del>69</del> | 67,534                      |               |                  |
| Total Wages Paid to Direct Jobs  | ↔            | 17,693,908                  | <del>63</del> | 17,693,908                  | <b>⇔</b>      | 17,693,908                  | <del>us</del> | 353,878,160      |
| Direct Effect Employment Multiplier <sup>8</sup>                                   |              | 1.8304                      |               | 1.8304                      |               | 1.8304                      |               |                  |
| Indirect Jobs Supported  |              | 218                         |               | 218                         |               | 218                         |               | 218              |
| Johs Supported from Operations (Direct and Indirect)                               |              | 480                         |               | 480                         |               | 480                         |               | 480              |
| Hamilton County Annual Average Wage - All Industries <sup>3</sup>                  |              | 56,965                      |               | 56,965                      |               | 56,965                      |               |                  |
| Wages, Indirect  | <del>⇔</del> | 12,418,370                  | €3            | 12,418,370                  | <del>⇔</del>  | 12,418,370                  | ₩.            | 248,367,400      |
| Total Wages - Direct & Indirect  | ₩.           | 30,112,278                  | ₩.            | 30,112,278                  | ₩.            | 30,112,278                  | •             | 602, 245, 560    |
| Local Sales Tax Revenue from Wages (Indirect)                                      | €9           | 340,796                     | ₩.            | 340,796                     | ₩             | 340,796                     | ₩             | 6,815,920        |
| Other Local Tax Revenue (Indirect)   | €            | 90,993                      | ↔             | 90,993                      | 69            | 90,993                      | €9            | 1,819,860        |
| Residential/Commercial Property Tax Revenue (indirect)                             | <b>⇔</b>     | 806,033                     | €9            | 806,033                     | <b>↔</b>      | 806,033                     | ₩.            | 16,120,660       |
| Total Annual Tax Revenue (Indirect - from Operations & Wages)                      | ₩.           | 1,237,822                   | ₩.            | 1,237,822                   | ₩.            | 1,237,822                   | ₩.            | 24,756,440       |
| Projected Annual Economic Impact Final Demand Farnings Multiplier o                |              | 0.2839                      |               | 0.2839                      |               | 0.2839                      | - Contract    |                  |
| Direct Effect Earnings Multiplier 11   |              | 1.9020                      |               | 1.9020                      |               | 1.9020                      |               |                  |
| Ratio of Earnings to Jobs - with Non-Resident Adjustment <sup>12</sup>             |              | 0.3928                      |               | 0.3928                      |               | 0.3928                      |               |                  |
| Total Direct Wages   | 49           | 17,693,908                  | <b>⇔</b>      | 17,693,908                  | ↔             | 17,693,908                  |               |                  |
| Earnings to Output   | ₩.           | 45,045,591                  | 4             | 45,045,591                  | 4             | 45,045,591                  | ₩.            | 900,911,820      |
| Final Demand Output Mulitplier <sup>13</sup> Total Economic Impact from Operations | •            | 1.6580<br><b>74,685,590</b> | 63            | 1.6580<br><b>74,685,590</b> | s             | 1.6580<br><b>74,685,590</b> | 49            | \$ 1,493,711,800 |
|  |              |                             |               |                             |               |                             |               |                  |

"Projection provided by the developer.



# City of Chattanooga, Hamilton County, Rise Industrial Park

| Project:  | Total Development |             |  |  |
|---|-------------------|-------------|--|--|
| Real Property - *Projected Appriased Value of Building:   | \$                | 99,665,478  |  |  |
| Real Property - *Projected Appraised Land Value:          | \$                | 6,540,000   |  |  |
| Total Appraised Value of Development:                     | \$                | 106,205,478 |  |  |
| Estimated Assessed Value of Development (40% Ratio):      | \$                | 42,482,191  |  |  |
| Current Assessed Value of Parcels in the Development:     | \$                | 1,602,800   |  |  |
| Real Property Incremental Assessed Value Included in TIF: | \$                | 40,879,391  |  |  |

### Chattanooga Tax Schedule

|  | Real Property           |                               |                                    |                                  |                 |   |  |  |  |  |  |  |  |
|--|-------------------------|-------------------------------|------------------------------------|----------------------------------|-----------------|---|--|--|--|--|--|--|--|
| City of<br>Chattanooga<br>Tax Rate:<br>\$2.250 | New Tax on<br>Increment | City<br>Administrative<br>Fee | Taxes Allocated to<br>Debt Service | Remaining New<br>Incremental Tax | % Designated to | Remaining Funds<br>Allocated to General<br>Fund |  |  |  |  |  |  |  |
| Assessed<br>Value                              | \$ 40,879,391           | 0.25%                         | 40.0%                              |                                  | 100%            |   |  |  |  |  |  |  |  |
| Year 1   | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 2   | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 3   | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 4   | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 5   | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 6   | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 7   | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 8   | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 9   | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$  |  |  |  |  |  |  |  |
| Year 10  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 11  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$  |  |  |  |  |  |  |  |
| Year 12  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 13  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 14  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 15  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 16  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 17  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 18  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 19  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Year 20  | \$ 919,786              | \$ 2,299                      | \$ 367,914                         | \$ 549,573                       | \$ 549,573      | \$ -  |  |  |  |  |  |  |  |
| Total  | \$ 18,395,720           | \$ 45,980                     | \$ 7,358,280                       | \$ 10,991,460                    | \$ 10,991,460   | s -   |  |  |  |  |  |  |  |
|  | S HEALT                 |                               |                                    | t Present Value                  | \$ 7,468,876    |   |  |  |  |  |  |  |  |

| Total Taxes Designated to City of Chattanooga Debt Service: | \$ | 7,358,280  |
|---|----|------------|
| Total Taxes Allocated to City of Chattanooga General Fund   | \$ |            |
| Total Taxes Designated to TIF:                              | \$ | 10,991,460 |
| Net Present Value of Taxes Designated to TIF:               | 5  | 7,468,876  |

<sup>\*</sup>Estimate of appraised value provided by Hamilton County Assessors Office. \*\*The discount rate for NPV calculation is 4%.

# City of Chattanooga, Hamilton County, Rise Industrial Park

| Project:  | Total Development |             |  |  |
|---|-------------------|-------------|--|--|
| Real Property - *Projected Appriased Value of Building:   | \$                | 99,665,478  |  |  |
| Real Property - *Projected Appraised Land Value:          | \$                | 6,540,000   |  |  |
| Total Appraised Value of Development:                     | \$                | 106,205,478 |  |  |
| Estimated Assessed Value of Development (40% Ratio):      | \$                | 42,482,191  |  |  |
| Current Assessed Value of Parcels in the Development:     | \$                | 1,602,800   |  |  |
| Real Property Incremental Assessed Value Included in TIF: | \$                | 40,879,391  |  |  |

### **Hamilton County Tax Schedule**

| Hamilton<br>County Tax<br>Rate:<br>\$22373<br>Assessed<br>Value | Real Property           |                |  |             |  |           |  |           |                                  |             |                        |           |   |           |
|---|-------------------------|----------------|--|-------------|--|-----------|--|-----------|----------------------------------|-------------|------------------------|-----------|---|-----------|
|   | New Tax on<br>Increment |                | County<br>Administrative Fee/<br>Trustee Fee |             | Taxes Allocated to<br>Debt Service<br>(\$0.4319) |           | Taxes Allocated to<br>Schools (\$1.0116) |           | Remaining New<br>Incremental Tax |             | % Designated to<br>TIF |           | Remaining Funds<br>Allocated to General<br>Fund |           |
|   | \$                      | 40,879,391     |  | 7.0%        |  | 19.3%     | 45.2%                                    |           |                                  |             |                        | 100%      |   |           |
| Year 1  | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  | -         |
| Year 2  | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 3  | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 4  | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 5  | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 6  | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 7  | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  | •         |
| Year 8  | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 9  | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 10   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 11   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 12   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  | (a)       |
| Year 13   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  | (6)       |
| Year 14   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 15   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 16   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Year 17   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  | 161       |
| Year 18   | s                       | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  | 12        |
| Year 19   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  | -         |
| Year 20   | \$                      | 914,595        | \$   | 64,022      | \$   | 176,517   | \$                                       | 413,397   | \$                               | 260,659     | \$                     | 260,659   | \$  |           |
| Total   | \$                      | 18,291,900     | \$   | 1,280,440   | \$   | 3,530,340 | \$                                       | 8,267,940 | \$                               | 5,213,180   | \$                     | 5,213,180 | \$  |           |
|   |                         |                |  |             |  |           |  | *Ne       | t Pr                             | esent Value | \$                     | 3,542,441 |   |           |
| Total Taxes   | s De                    | signated to Ha | amilt  | on County D | ebt  | Service:  | T  |           |                                  |             |                        | A. I      | \$  | 3,530,340 |
|   |                         | County Taxes   |  |             |  |           |  |           |                                  |             |                        |           | \$  | 8,267,940 |
|   |                         | County Taxes   |  |             |  |           |  |           |                                  |             |                        |           | \$  | -         |
|   |                         | signated to Ti |  |             |  | TE 16 1   |  |           |                                  | 100 50      |                        | 11        | \$  | 5,213,180 |
| I OTOL LOVE   | , D.C.                  | Signawa W II   |  |             |  |           |  |           |                                  |             |                        |           |   |           |

\*Estimate of appraised value provided by Hamilton County Assessors Office. \*\*The discount rate for NPV calculation is 4%.

Net Present Value of Taxes Designated to TIF:

\$

3,542,441

### Notes for North River Commerce Center Mixed-Use Industrial Park Analysis:

- U.S. Bureau of Economic Analysis, RIMS II final demand aggregate output multiplier for Hamilton County, Tennessee for Construction. This multiplier represents the total dollar change in output that occurs in all industries for each additional dollar of output delivered by the specified industry.
- 2. U.S. Bureau of Economic Analysis, RIMS II final demand employment multiplier for Hamilton County, Tennessee for Construction. This multiplier represents the number of jobs supported per million dollars of output from the specified industry
- 3. Projection based upon data from Tennessee Department of Labor; Annual Average Wage/Salary for all industry sectors in Hamilton County, 2020. Assumes an average wage increase of 1.5% for 2021 and 2022.
- 4. U.S. Department of Labor, "Consumer Expenditure Survey, Southern US" 2020; factor applied to direct and indirect wages to determine the rate of indirect or "downstream" expenditures on sales taxable goods and services at the City of Chattanooga and Hamilton County local option rate of 2.25%.
- 5. Based upon July 2020 June 2021 collections of business, motor vehicle and other local taxes compared to sales tax for Hamilton County.
- 6. Based upon the U.S. Energy Information Administration Manufacturing Energy Consumption Survey for average square footage per employee for motor vehicle assembly and parts manufacturing.
- 7. Projection based upon data from Tennessee Department of Labor; Annual Average Wage/Salary for all manufacturing sectors in Hamilton County, 2020. Assumes an average wage increase of 1.5% for 2021 and 2022.
- 8. U.S. Bureau of Economic Analysis, RIMS II direct effect employment multiplier for Hamilton County, for Other Miscellaneous Manufacturing. This multiplier represents the total change in the number of jobs supported in all industries for each additional job created by the specified industry.
- 9. Indirect property tax for Hamilton County and the City of an is based on the new direct jobs created by the company. For this calculation, it is assumed that 75% of the direct jobs reside in Hamilton County and represent one household per job. The 2022 median home value is utilized as a proxy for residential property value, to determine property tax generated per job. The residential assessment rate of 25% is utilized for all residences, including those in multifamily buildings assessed at 40%, and a combined Hamilton County (\$2.2373) and City of Chattanooga (\$2.2500) tax rate of \$4.4873 per \$100 of assessed value is used to project the annual tax per job. The property tax from new or expanded commercial property that is generated indirectly from economic activity associated with the jobs supported by the company is not projected.
- 10. U.S. Bureau of Economic Analysis, RIMS II final demand aggregate earnings multiplier for Hamilton County, Tennessee for Miscellaneous Manufacturing. This multiplier represents the total dollar change in earnings of households employed by all industries for each additional dollar of output delivered by the specified industry.
- 11. U.S. Bureau of Economic Analysis, RIMS II direct effect aggregate earnings multiplier for Hamilton County, Tennessee for Miscellaneous Manufacturing. This multiplier represents the total dollar change in earnings of households employed by all industries for each additional dollar of earnings paid directly to households employed by the specified industry.

- 12. Ratio of earnings to jobs compares the final demand earnings multiplier and the direct effect multipliers and includes and a non-resident adjustment based on the average percentage of jobs filled by employees who reside outside the county as indicated by the American Community Survey commute pattern data for Hamilton County. This ratio is applied to the direct wages paid to correlate the earnings to output of the specified industry. The BEA utilizes this methodology as a proxy for annual operating budget when it is not known to project the total economic impact.
- 13. U.S. Bureau of Economic Analysis, RIMS II final demand aggregate output multiplier for Hamilton County, Tennessee for Miscellaneous Manufacturing.
- 14. Based upon 2021 DOE Commercial Building Usage Survey for Warehouse and Distribution median square footage per employee.
- 15. Projection based upon data from Tennessee Department of Labor; Annual Average Wage/Salary for Transportation and Warehousing in Hamilton County, 2020. Assumes an average wage increase of 1.5% for 2021 and 2022.
- 16. U.S. Bureau of Economic Analysis, RIMS II direct effect employment multiplier for Hamilton County, Tennessee for Warehouse and Distribution.
- 17. U.S. Bureau of Economic Analysis, RIMS II final demand earnings multiplier for Hamilton County, Tennessee for Warehouse and Distribution.
- 18. U.S. Bureau of Economic Analysis, RIMS II direct effect earnings multiplier for Hamilton County, Tennessee for Warehouse and Distribution.
- 19. U.S. Bureau of Economic Analysis, RIMS II final demand output multiplier for Hamilton County. Tennessee for Warehouse and Distribution.

Note: All calculations are in constant 2022 dollars. No tax rate increases are assumed. The 2012/2019 RIMS II multipliers are utilized for this analysis.



#### April 22, 2022

Mr. Geoff Smith & Matt Phillips Access Road, LLC 832 Georgia Avenue, Suite 502 Chattanooga, TN 37402

Dear Mr. Smith and Mr. Phillips:

With this letter, Pinnacle Bank advises all parties that we have approved terms to provide Access Road, LLC, a construction loan associated with the North River Commerce Center Development.

Approved terms for the construction are subject to a TIF approval and full underwriting by Pinnacle Bank.

If you have any questions or concerns, please do not hesitate to contact me directly.

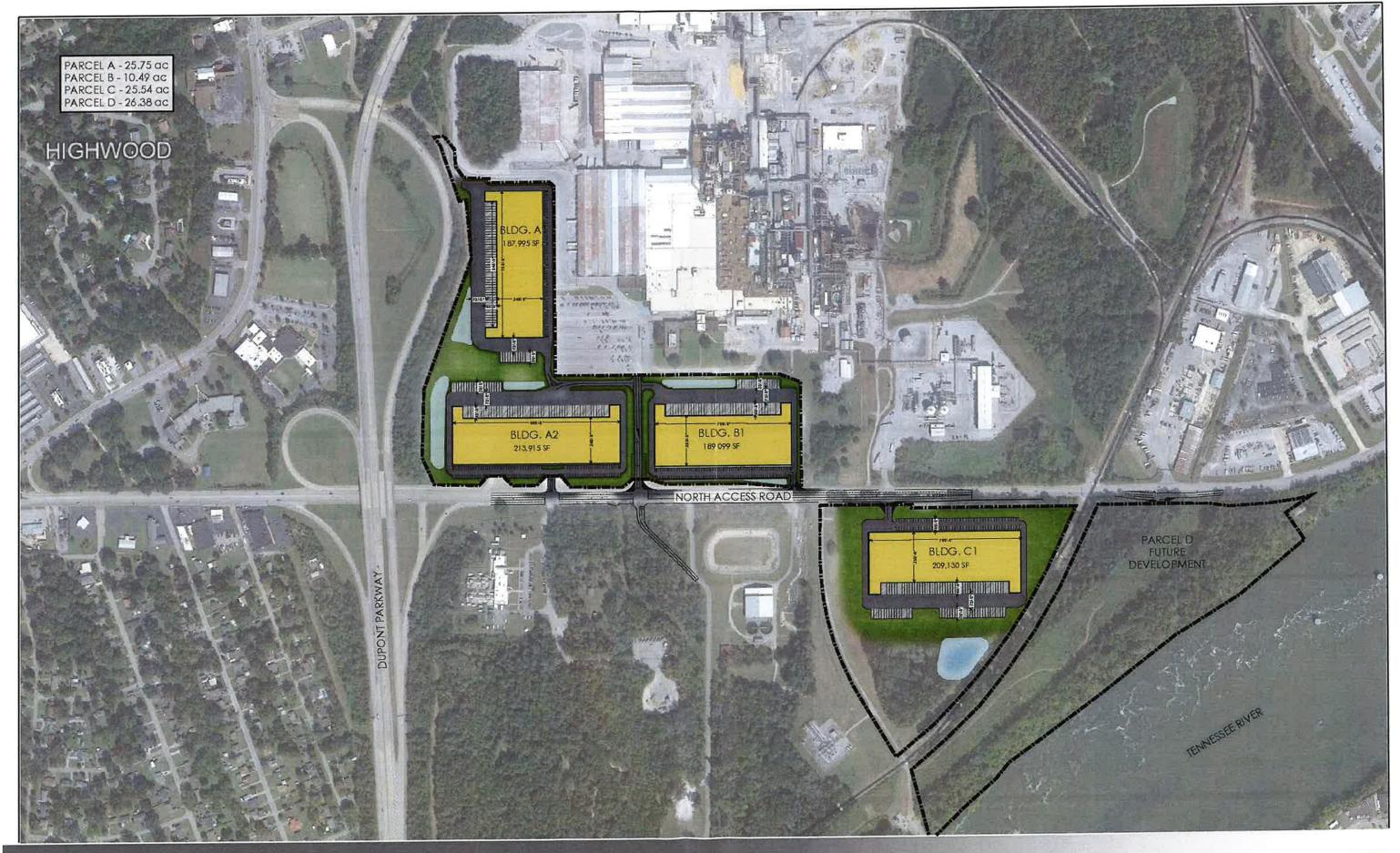
Best Regards

Frank Peele

Senior Vice President Pinnacle Financial Partners

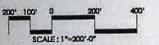
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(423) 386-2632

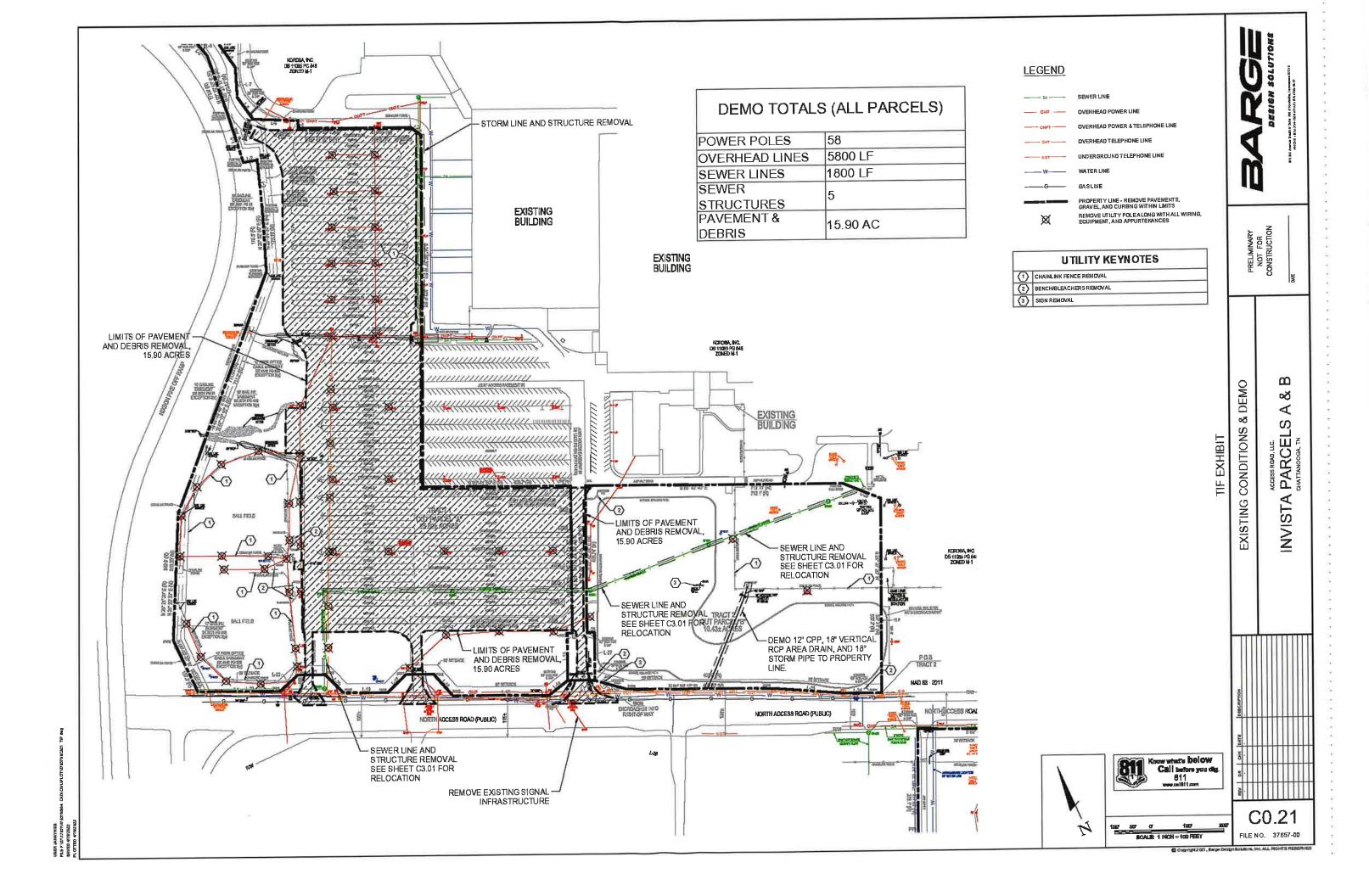


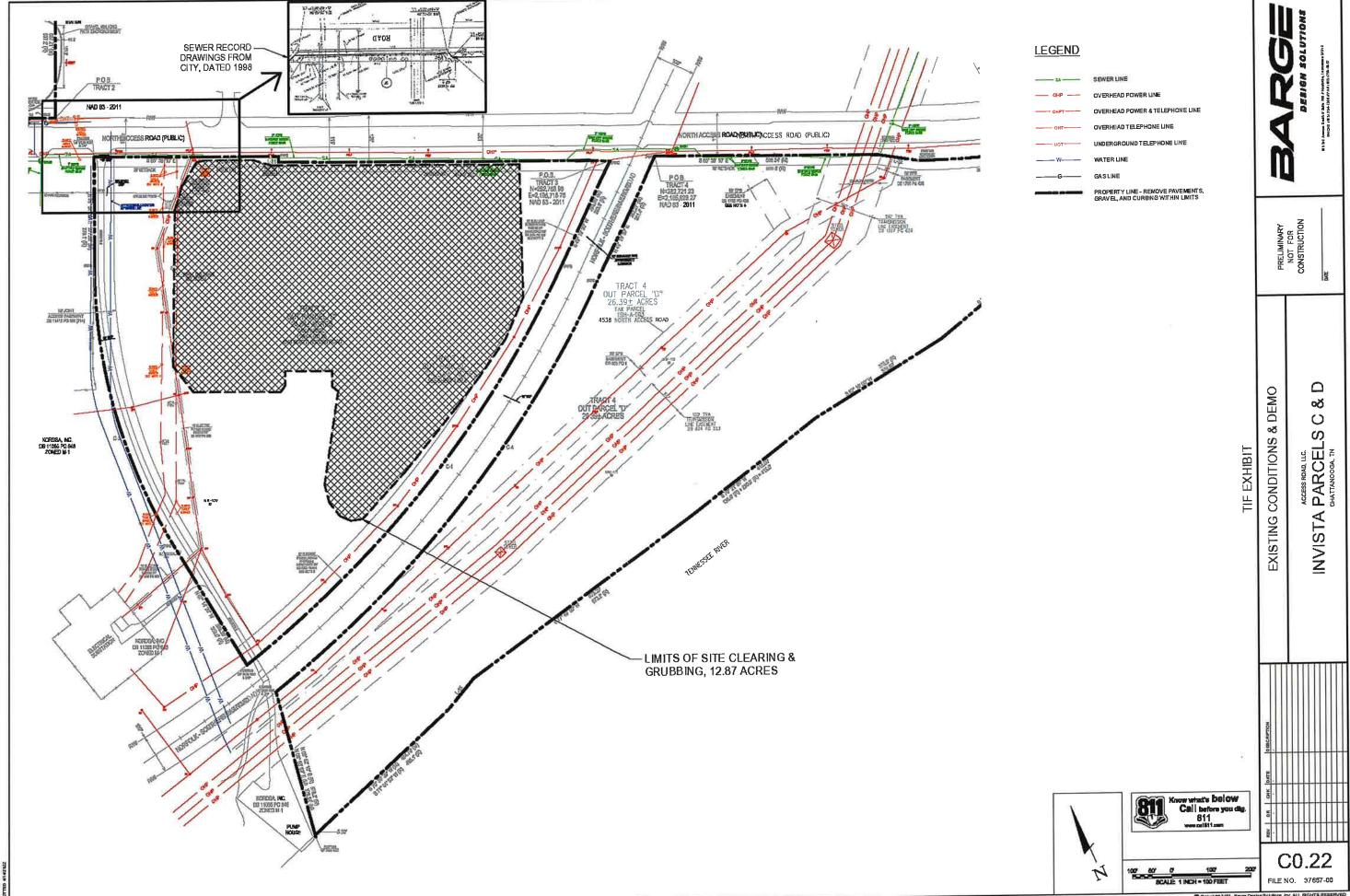


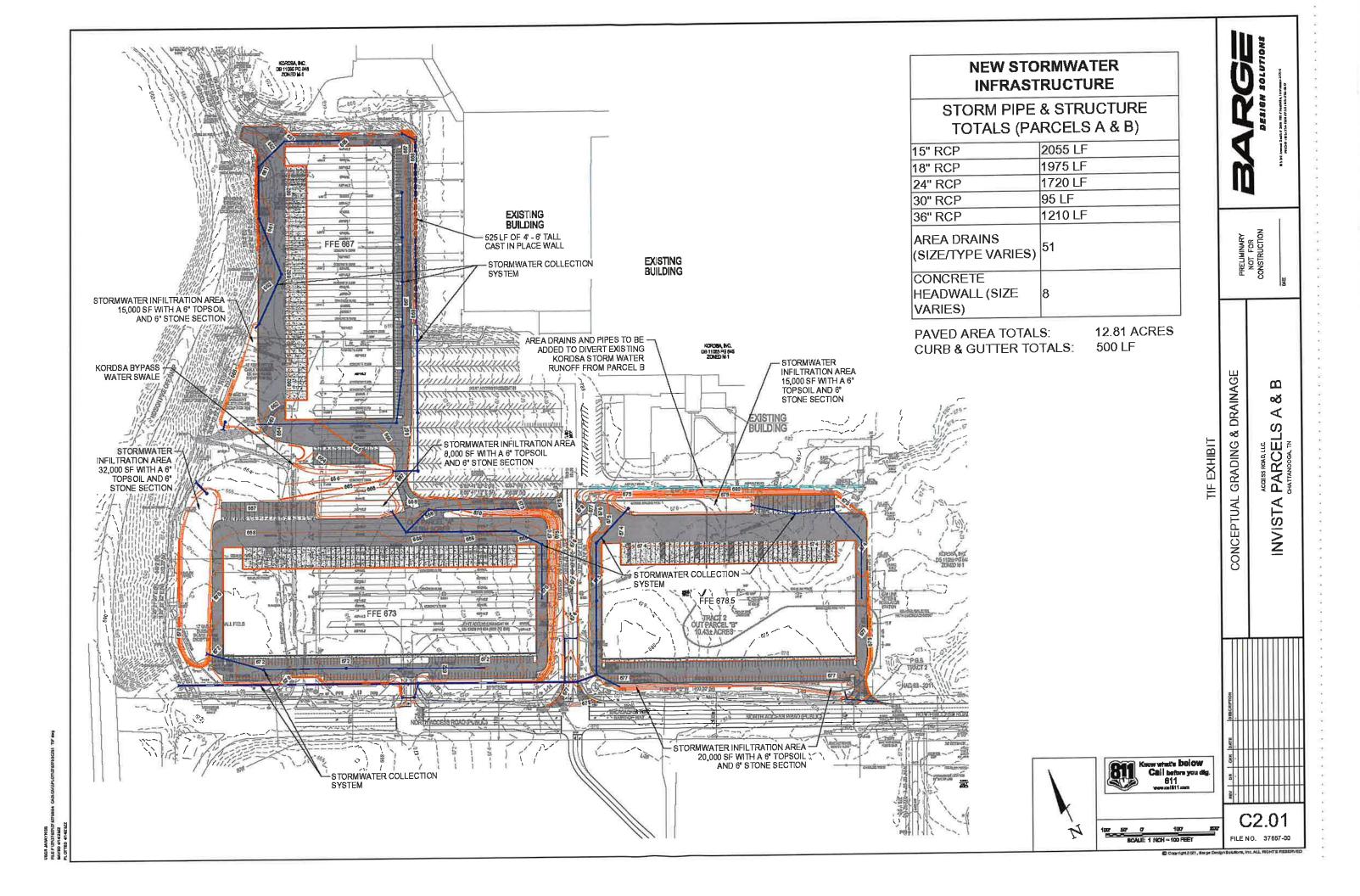


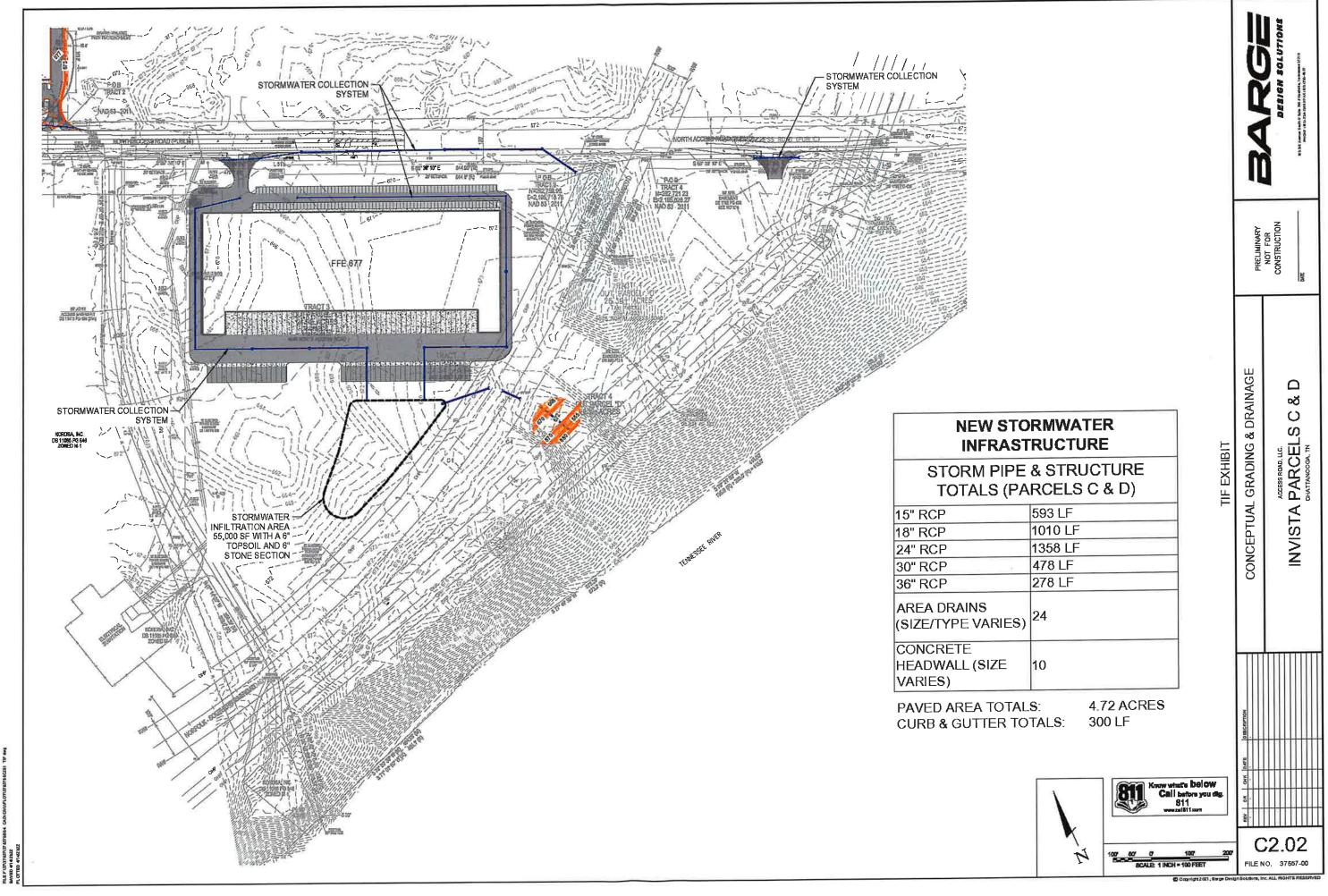


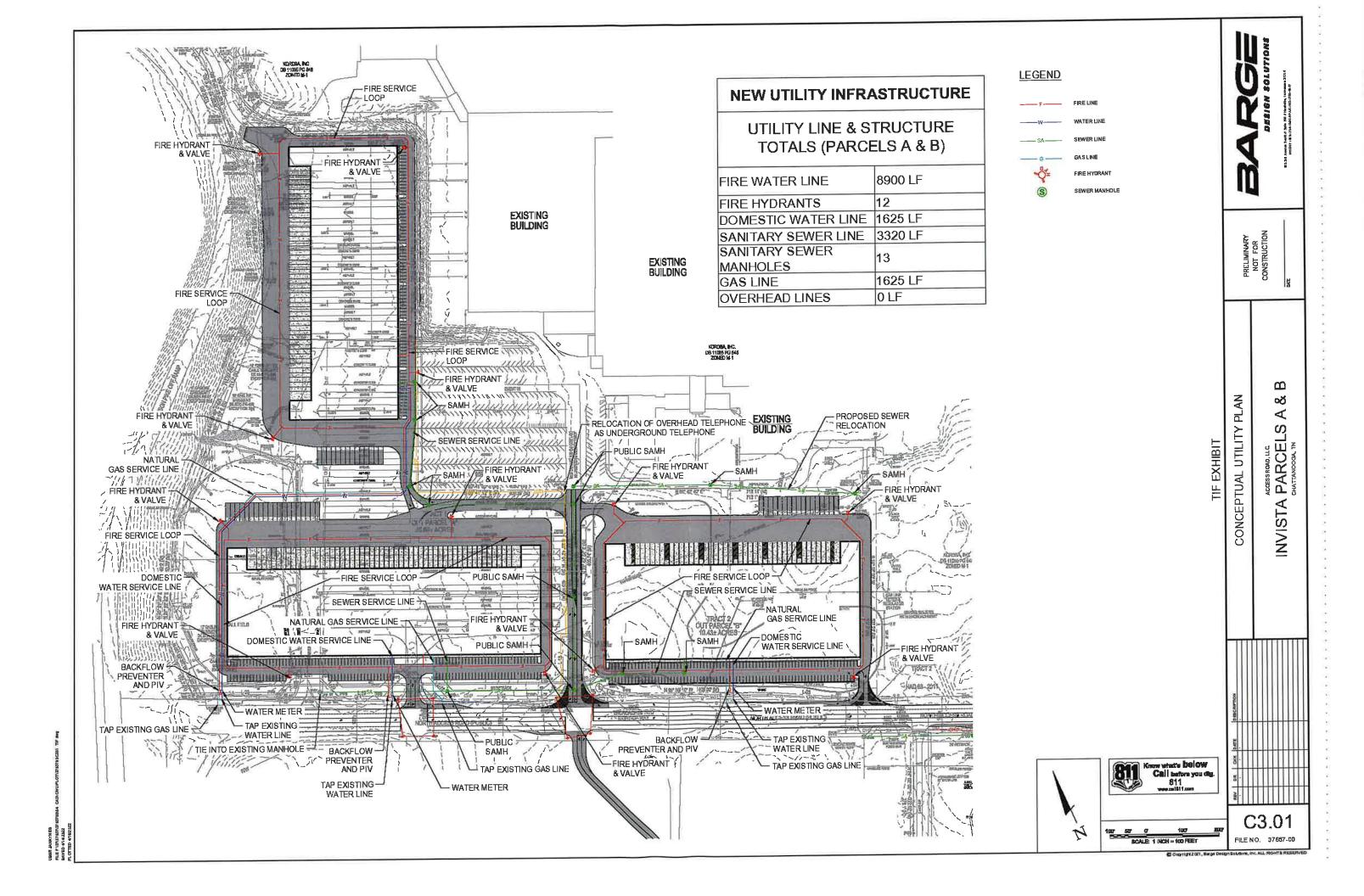


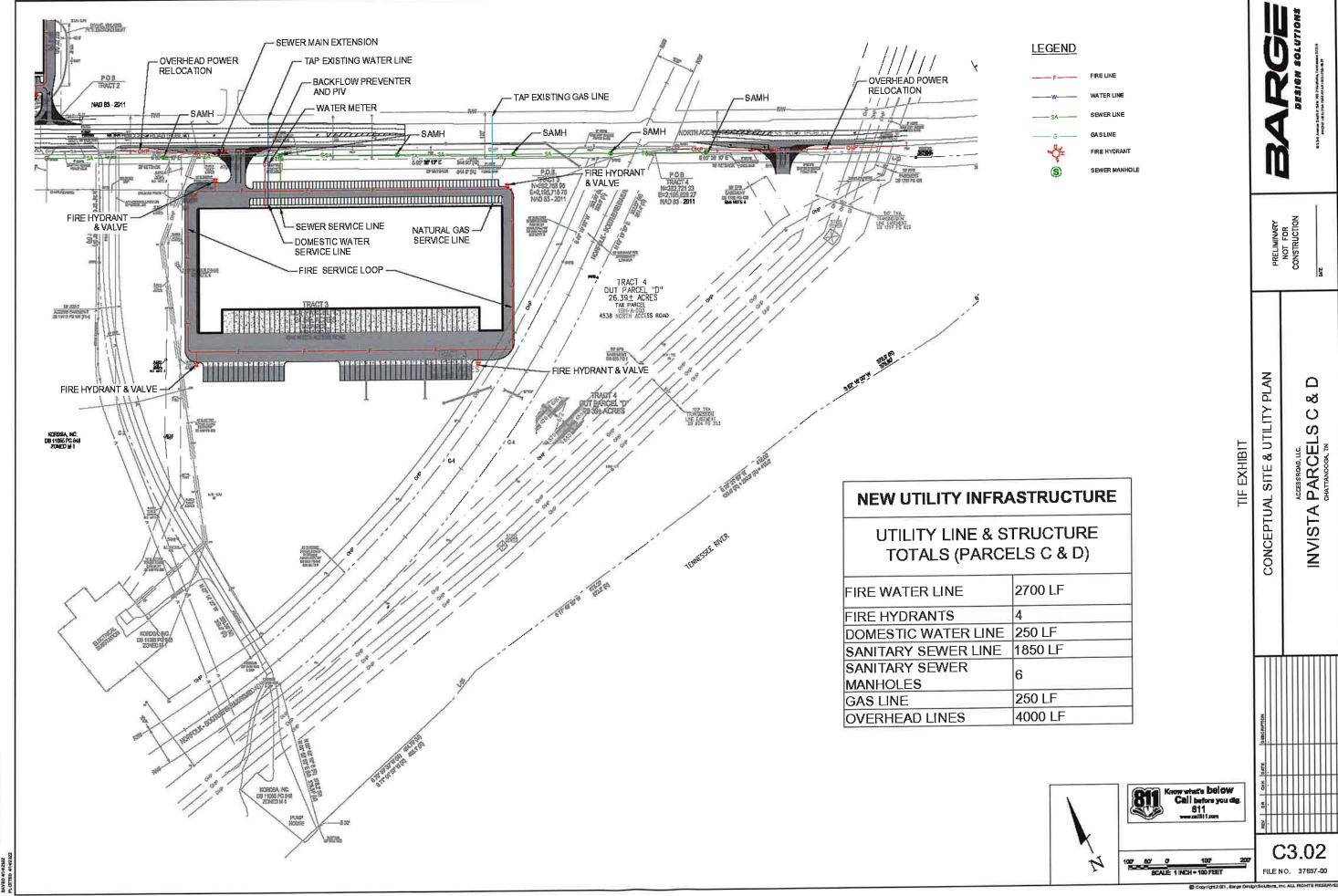












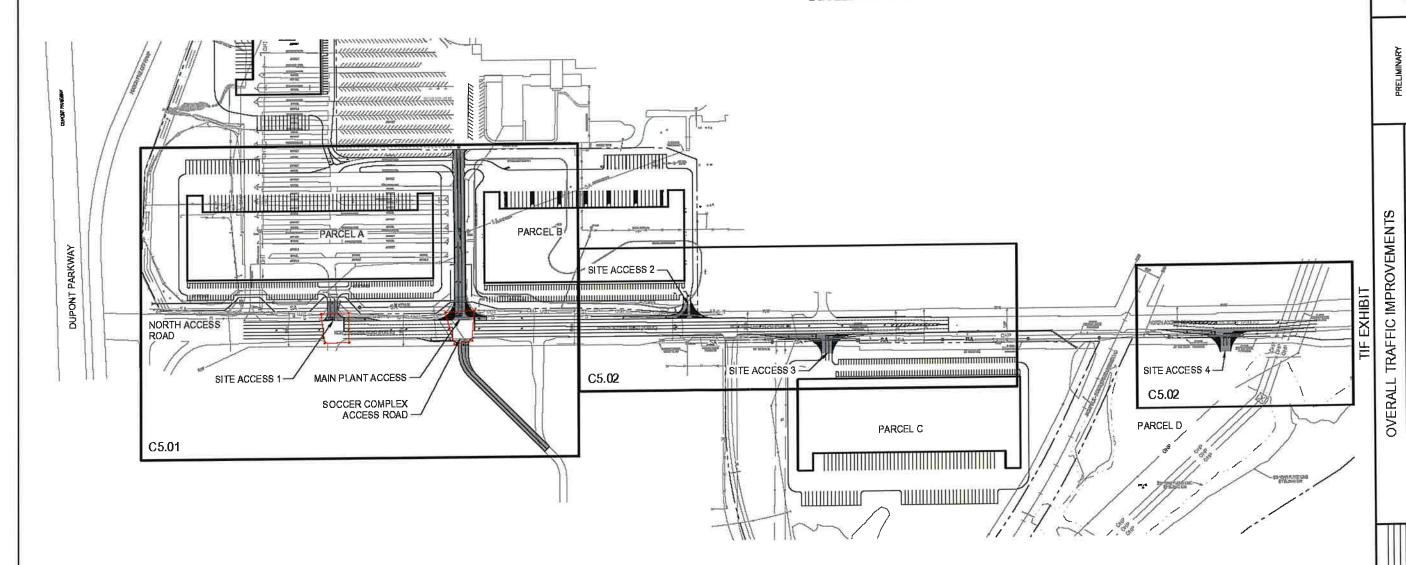
AMAYNES ITAITESTAIR ESTEBOL CADA RIGHT OF WAY PAVED AREA TOTALS: RIGHT OF WAY CURB & GUTTER TOTALS:

1.48 ACRES

2700 LF

### LANE & STRIPING IMPROVEMENTS

- FULL ROAD WIDTH RE-STRIPING FOR 3100 LINEAR FEET
- RE-ROUTE SOCCER COMPLEX ACCESS ROAD TO MAIN PLANT ACCESS INTERSECTION
- ADD DECELERATION LANE FOR SOCCER COMPLEX ACCESS ROAD
- ADD LANE BETWEEN MAIN PLANT ACCESS & SITE ACCESS 2
- EXTEND NORTH ACCESS ROAD CENTRAL TURNING LANE FROM SITE ACCESS 2 TO PAST SITE ACCESS 3, 1150 LINEAR FEET
- ADD PAVEMENT TO WIDEN NORTH ACCESS ROAD AS NEEDED TO ACCOMMODATE THE EXTENDED CENTRAL TURN LANE
- ADD PAVEMENT TO WIDEN NORTH ACCESS ROAD TO ADD A CENTRAL TURN LANE AND **DECELERATION LANE INTO SITE ACCESS 4**







INVISTA PARCELS
CHATTANOOGY, IN

C5.00 FILE NO. 37667-00

